

May 14, 2009

CIRCULAR LETTER TO ALL MEMBER COMPANIES

Re: Workers Compensation Insurance
Retrospective Rating Plan Manual and
Endorsements

The North Carolina Rate Bureau has adopted and the North Carolina Commissioner of Insurance has approved the adoption of the 2009 version of NCCI's Retrospective Rating Plan Manual. The revised manual has been rewritten in its entirety, with the intent to clarify language being used. There are no changes to the calculation of premium for Retrospectively Rated Policies, the formulas, and/or the currently approved thresholds for North Carolina.

In addition to changes to the manual, several forms are being replaced:

OLD	REVISED		
FORM	FORM		
NUMBER	NUMBER	FORM DESCRIPTION	
WC 00 05 03 A	WC 00 05 03 B	Retrospective Rating Plan Premium Endorsement One-Year Plan	
WC 00 05 04 A	WC 00 05 04 B	Retrospective Rating Plan Premium Endorsement Three-Year Plan	
WC 00 05 05 A	WC 00 05 05 B	Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project	
WC 00 05 10	WC 00 05 10 A	Retrospective Rating Plan Premium Endorsement Nonratable Catastrophe Element or Surcharge	
WC 00 05 12 A	WC 00 05 12 B	Retrospective Rating Plan Premium Endorsement One-Year Plan – Multiple Lines	
WC 00 05 13 A	WC 00 05 13 B	Retrospective Rating Plan Premium Endorsement Three-Year Plan – Multiple Lines	
WC 00 05 14 A	WC 00 05 14 B	Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project – Multiple Lines	
WC 00 05 15	WC 00 05 15 A	Retrospective Rating Plan Premium Endorsement – Flexibility Options	
<new form=""></new>	WC 00 05 16	Retrospective Rating Plan Premium Endorsement – Large Risk Alternative Rating Option (LRARO)	

The revised manual and revised forms shown here will be **effective January 1, 2010**. The Rate Bureau files form and rule changes with the Department of Insurance on behalf of all member carriers, and thus individual carriers *do not* need to make a filing with the DOI to adopt these changes. Contact the Information Center at 919-582-1056 or wcinfo@ncrb.org, if you require additional information.

Sincerely,

Sue Taylor

Director of Insurance Operations

ST:dg

C-09-13



Retrospective Rating Plan Manual

FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

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CHANGE TRACKING GUIDE

CHANGE TRACKING GUIDE KEY GUIDE 1

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PREFACE

A. JURISDICTIONS WHERE THIS PLAN APPLIES

Alabama Kansas North Carolina[†]

Alaska Kentucky Oklahoma

Arizona Louisiana Oregon

Arkansas Maine Rhode Island

Colorado Maryland South Carolina

Connecticut Massachusetts[†] South Dakota

District of Columbia Minnesota[†] Tennessee

Florida Mississippi Utah

Georgia Missouri Vermont

Hawaii Montana Virginia

Idaho Nebraska West Virginia

Illinois Nevada Wisconsin[†]

Indiana[†] New Hampshire

Iowa New Mexico

For interstate retrospective rating plans in the following jurisdictions, this Plan applies to employers liability insurance only:

North Dakota

Ohio

Washington

Wyoming

B. JURISDICTIONS WHERE INDEPENDENT PLANS APPLY

California New Jersey Texas*

Delaware* New York*

Michigan Pennsylvania*

C. INTRODUCTION

The rules contained in this manual apply only to workers compensation and employers liability insurance, whether written alone or in combination with other commercial casualty insurance. A retrospective rating plan is based on a mutual agreement between the insured and the carrier. Refer to the Retrospective Rating Plan issued by the Insurance Service Office for rules that govern other commercial casualty lines of insurance.

[†] Independent Bureau States

^{*} Independent retrospective rating plans permit a combination with states listed in A.

Premium under a retrospective rating plan is the direct result of incurred losses. A retrospective rating plan reflects the cost of losses plus the insurance carrier's expenses in providing this insurance.

RULE 1—GENERAL EXPLANATION

A. OBJECT OF THE PLAN

The application of this Plan is optional and may be used only upon election by insured and acceptance by the insurance carrier.

A retrospective rating plan adjusts the premium for the insured's policy on the basis of losses incurred during the term of that policy. The intent is to charge premium that reflects the actual experience of the insured based on the insured's individual loss history during the policy term. A retrospective rating plan uses the losses incurred during the term of the policy to establish the cost of insurance, and it includes provisions for all expenses and taxes on premium.

B. DEFINITIONS

1. General Definitions

a. Allocated Loss Adjustment Expense (ALAE)

Allocated loss adjustment expense for workers compensation and employers liability insurance, as defined in the *Statistical Plan*, may also be included as part of incurred losses under a retrospective rating plan if agreed upon by the insured and carrier. This will be called the Allocated Loss Adjustment Expense Option (ALAE Option).

b. Increased Limits

The policy provides for increased limits for employers liability coverage. The losses may be subject to the retrospective rating loss limitation. The premium for employers liability increased limits is based on the percentages provided in NCCI's **Basic Manual**.

c. Incurred Losses

Incurred losses for workers compensation and employers liability insurance are defined in the **Statistical Plan**. Incurred losses include paid and outstanding losses.

If the ALAE Option is elected, then incurred losses will include ALAE.

Refer to Rule 1-B-1-a of this manual for the definition of Allocated Loss Adjustment Expense (ALAE) when including ALAE as part of incurred losses.

Note: The rating formula for incurred losses will not include a loss:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in NCCl's Basic Manual

d. Large Risk Alternative Rating Option (LRARO)

The Large Risk Alternative Rating Option is a flexible retrospective rating plan that is mutually agreed to by the insured and carrier. It is an available option for insureds with an estimated annual standard premium of at least \$500,000 individually or in any combination with any commercial casualty insurance line and/or workers compensation and employers liability insurance.

Refer to Rule 2-E of this manual for state-specific premium eligibility thresholds.

e. Loss Limitation

A loss limitation is the limit placed on a claim dollar amount that is to be included in the retrospective rating plan calculation. This is an elective element agreed upon by the insured and carrier; there is an additional charge associated with a loss limitation.

f. Standard Premium (SP)

For purposes of the retrospective rating plan, standard premium is determined on the basis of authorized rates, any experience rating modification, and minimum premiums. Determination of standard premium excludes:

- (1) Premium discount
- (2) Expense constant
- (3) Premium resulting from the nonratable element codes
- (4) Premium developed by the passenger seat surcharge under Classification Code 7421

- (5) Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- (6) Premium developed by the catastrophe provisions as outlined in NCCI's Basic Manual

g. Unallocated Loss Adjustment Expense (ULAE)

Unallocated loss adjustment expense for workers compensation and employers liability insurance is defined in the *Statistical Plan*. Unallocated loss adjustment expense includes the general overhead of a carrier.

2. Elements of the Retrospective Rating Plan Formula

The following formula includes all of the elective elements available under a retrospective rating plan. See Rule 3 of this manual for other variations of the retrospective rating formula.

Retrospective Rating Premium = (Basic Premium + Excess Loss Premium + Retrospective Rating Development Premium + Converted Losses) x Tax Multiplier.

a. Retrospective Rating Premium (RRP)

Retrospective rating premium is the premium based on the application of retrospective rating plan elements as a result of a mutual agreement between the insured and carrier.

b. Basic Premium (BP)

Basic premium is a percentage of standard premium. It is determined by multiplying the standard premium by a basic premium factor. The basic premium factor is developed by the carrier and includes:

- General administration costs of the carrier
- Related loss control service cost
- Insurance charges

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

c. Converted Losses

Converted losses are based on the incurred losses of the insured for the policy or policies to which a retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. (Losses x LCF)

d. Loss Conversion Factor (LCF)

The loss conversion factor covers the cost of the carrier's claim services (e.g, investigation of claims and filing claim reports). The loss conversion factor is established by negotiation between the insured and carrier.

If the ALAE option is elected as part of incurred losses, the loss conversion factor must be adjusted to exclude ALAE.

e. Excess Loss Premium (ELP)

Excess loss premium is a charge for election of a loss limitation. The excess loss premium factor is applied after the basic premium in the retrospective rating plan formula.

(Excess Loss Premium = Excess Loss Factor x Standard Premium x Loss Conversion Factor)

In states where NCCI files full rates. NCCI files the excess loss factors.

Refer to State Retrospective Rating Value page for the Excess Loss Pure Premium Factor. Refer to the latest approved state loss cost filing for the LAE% and Loss Assessment%.

In loss cost states, NCCI files excess loss pure premium factors. The excess loss pure premium factors must be converted to excess loss factors using the carrier's expense provisions applicable in each state.

The conversion formula is:

Excess Loss Premium Factor = [(Excess Loss Pure Premium Factor x Expected Loss Ratio) x (1 + Loss Adjustment Expense% + Loss Assessment%)]

The Excess Loss Pure Premium Factor, LAE% and Loss Assessment% are NCCI-provided values.

The carrier determines the Expected Loss Ratio (ELR). ELR is a ratio of pure losses (no LAE) to premium.

Refer to State Special Rating Values pages for the excess loss factors or excess loss pure premium factors.

The Table of Classification by Hazard Group is used to determine the excess loss factor. This factor is determined based on the selected loss limitation and the hazard group assignment shown in the Table for the classification producing the largest amount of estimated workers compensation standard premium for each state included in the plan. Refer to the **Basic Manual** for the Table of Classification by Hazard Group.

For insureds having USL&HW for non-F-classification codes, the applicable hazard group to use for the determination of an excess loss factor (ELF) is the state classification code hazard group, located in NCCI's **Basic Manual**, increased two levels. When the state classification hazard group is already at the highest level hazard group, use that highest level hazard group. **Refer to User's Guide** for examples.

For the classification codes that include federal coverages (or F-classification codes), use the hazard group assigned to that code.

State Classification Hazard Group	USL&HW for Non-F-Classification Codes Hazard Groups
A	С
В	D
С	E
D	F
E	G
F	G
G	G

f. Retrospective Development Premium (RDP)

Retrospective development premium is an elective element that varies by state. The RDP stabilizes premium adjustments for an insured written under a retrospective rating plan by anticipating future increases in loss costs or rates. The RDP is calculated using the following formula:

Retrospective Development Premium = Standard Premium x Retrospective Development Premium Factor x Loss Conversion Factor.

The retrospective development premium factor anticipates a pattern of increasing valuation of losses after the policy is expired. The retrospective development premium factor is included in the first three calculations of the retrospective premium.

In states where NCCI files full rates, NCCI files the retrospective development factors. Refer to the State Special Rating Values pages of this manual for the retrospective development premium factors.

In loss cost states, NCCI files retrospective development pure premium factors. The retrospective development pure premium factors must be converted to retrospective development premium factors using the carrier's expense provisions applicable in each state. Refer to the State Special Rating Values pages of this manual for retrospective development pure premium factors.

The conversion formula is:

Retrospective Development Premium Factor = Retrospective Pure Premium Development Factor x Expected Loss Ratio x (1 + Loss Adjustment Expense% + Loss Assessment%)

The Retrospective Pure Premium Development Factor, LAE% and Loss Assessment% are NCCI-provided values. Refer to the State Retrospective Rating Values page for the Retrospective Pure Premium Development Factor. Refer to the latest approved loss cost filing for the LAE% and Loss Assessment%.

The carrier determines the Expected Loss Ratio (ELR). ELR is a ratio of pure losses (no LAE) to premium.

Refer to User's Guide for examples.

g. Tax Multiplier (TM)

Tax multipliers vary by state and generally cover licenses, fees, assessments, and taxes that the carrier must pay on the premium collected in an individual state.

For states where NCCI files full rates, refer to the State Special Rating Values pages of this manual for the individual state tax multiplier.

For states where NCCI files loss costs, refer to NCCI's **Tax and Assessment Directory** for the individual state tax multiplier.

h. Maximum Retrospective Premium

Maximum retrospective premium is a percentage of the standard premium determined by the application of a maximum retrospective rating plan premium factor. It is the greatest amount of premium payable by an insured subject to a retrospective rating plan. Maximum retrospective premium places a limit on the impact of incurred losses on a retrospective rating plan premium. It is established by an agreement between the insured and carrier.

i. Minimum Retrospective Premium

Minimum retrospective premium is a percentage of the standard premium determined by the application of a minimum retrospective premium factor. It is the least amount of premium payable by an insured subject to the retrospective rating plan. A minimum retrospective premium factor is established by an agreement between the insured and carrier.

C. APPLICATION OF POLICY PREMIUM ELEMENTS

Refer to the state premium algorithms in NCCI's **Basic Manual** for information on the application of the policy premium elements.

D. INSUREDS OPERATING IN MORE THAN ONE STATE

A retrospective rating plan may be applied on an intrastate or interstate basis.

For an interstate insured, an average of the specified state tax multipliers weighted by the state standard premiums is used to calculate the retrospective rating premium.

RULE 2—ELIGIBILITY FOR THE PLAN

A. COMBINATION OF MULTIPLE WORKERS COMPENSATION POLICIES

Insureds with two or more workers compensation and employers liability insurance policies may be combined for the application of a retrospective rating plan, providing there is common majority ownership as defined in NCCI's **Experience Rating Plan Manual**.

B. COMBINATION OF INSURANCES

When a retrospective rating plan includes workers compensation and employers liability insurance and other commercial casualty insurance, the total retrospective rating premium, including the minimum and maximum retrospective premium, is determined on the basis of premium for all lines of insurance in a retrospective rating plan.

Retrospective rating may be applied to any of the following types of insurance alone or any combination of such insurance:

- · Workers compensation and employers liability insurance
- · Any other commercial casualty lines of Insurance

For illustrations and examples of combinations, refer to the Retrospective Rating Plan Manual issued by the Insurance Services Office.

C. ONE-YEAR PLAN

An insured is eligible for a one-year plan if the estimated standard premium is at least \$25,000.

A different premium eligibility level may be used if filed by an individual carrier, subject to regulatory approval.

D. THREE-YEAR PLAN

An insured is eligible for a three-year plan if the estimated standard premium for three years is at least \$75,000.

A different premium eligibility level may be used if filed by an individual carrier, subject to regulatory approval.

E. LARGE RISK ALTERNATIVE RATING OPTION (LRARO)

The Large Risk Alternative Rating Option provides the carrier and insured the option of negotiating the retrospective rating factors used to calculate premium. An insured is eligible for the LRARO if the estimated standard premium individually or in any combination with any other commercial casualty lines of insurance exceeds an annual standard premium eligibility threshold of \$500,000 for the term of a retrospective rating plan.

The following table lists states with different annual standard premium eligibility thresholds for LRARO.

LRARO Premium Eligibility Threshold by State

State	Annual Standard Premium Eligibility Threshold
Arizona	\$250,000
Kansas	\$1,000,000
Minnesota	\$250,000
Nevada	\$250,000
New Hampshire	\$250,000
North Carolina	\$250,000

A different premium eligibility level may be used if filed by an individual carrier, subject to regulatory approval.

F. WRAP-UP CONSTRUCTION PROJECTS

Two or more policies on a wrap-up construction project may be combined for the purpose of retrospective rating in accordance with NCCl's **Basic Manual** rules. Wrap-up construction projects may be written on a single or multi-state basis.

Steps to be followed in order to determine whether a wrap-up construction project may be eligible to be retrospectively rated:

1. Determine the sum of all wrap-up construction project standard premium for all states

- 2. Of the state's standard premiums included in (1), determine which state's wrap-up construction project retrospective rating premium eligibility threshold is greatest
- 3. An insured may be retrospectively rated if the sum of the states included in (1) meet the wrap-up construction project retrospective rating premium eligibility threshold for the state determined in (2)

The following table lists those states where an premium eligibility threshold has been established for wrap-up construction projects.

Wrap-Up Construction Project Retrospective Rating Premium Eligibility Threshold by State

State	Standard Premium Eligibility Threshold
Alaska	\$50,000,000
Arizona	\$250,000
Florida	\$250,000
Massachusetts	\$500,000
Mississippi	\$500,000
Missouri	\$500,000
Nebraska	\$500,000
South Carolina	\$500,000
Wisconsin	\$250,000

G. CARRIER-FILED PROGRAMS

Carriers have the option to file their own retrospective rating plans with the appropriate state regulatory authority. These carrier-filed programs may deviate as follows, but are not limited to:

- Premium eligibility thresholds
- · Tables located in the Appendix section of this manual

RULE 3—OPERATION OF PLAN

A. PURPOSE

The negotiating process between the insured and carrier is the basis on which a retrospective rating plan provides flexibility in order to meet the needs and characteristics of an insured. As a result of this negotiation, factors for a retrospective rating plan are determined for each insured by agreement between the insured and carrier. A completed *Notice of Election of Retrospective Rating Plan* form signed by the insured outlines the parameters for a retrospective rating plan. *Refer to the User's Guide for a sample form.*

When a retrospective rating plan includes workers compensation and employers liability insurance and other commercial casualty lines of insurance, the total retrospective rating premium, including the minimum and maximum retrospective rating premium, is determined on the basis of all insurance policies in a retrospective rating plan.

B. EXPLANATION OF TABLES IN APPENDIX

The following is an explanation of the tables used in the calculation of retrospective rating premium:

Table	Appendix	Purpose
Table of Expected Loss Ranges	А	Used to determine the expected loss group in the Table of Insurance Charges.
Table of Insurance Charges	В	Used to determine the insurance charge to be included in the basic premium factor.
Tables of Expense Ratios	С	Used in the calculation of basic premium. This table is applicable only in states where NCCI files rates.

C. THE RETROSPECTIVE RATING PREMIUM WITHOUT ELECTIVE PREMIUM ELEMENTS

The premium for an insured subject to a retrospective rating plan is determined by the following retrospective rating premium formula.

Retrospective Rating Premium = [Basic Premium + Converted Losses] x Tax Multiplier

The retrospective rating premium will not be less than the minimum retrospective rating premium or more than the maximum retrospective rating premium selected for a retrospective rating plan.

If the insured for which a retrospective rating plan is applied includes more than one legal entity, a single retrospective rating premium is calculated on the basis of the combined entities.

Note: Insureds with an estimated annual standard premium of a specified premium eligibility threshold, individually or in any combination with commercial casualty lines of insurance, may be rated under the Large Risk Alternative Rating Option. That option provides that such insureds may be retrospectively rated as mutually agreed upon by the insured and carrier. *Refer to Rule 2-E for state-specific average annual standard premium thresholds*.

Refer to User's Guide for examples.

A different premium eligibility level may be used if filed by an individual carrier, subject to regulatory approval.

D. THE RETROSPECTIVE RATING PREMIUM FORMULA WITH ADDITIONAL ELECTIVE PREMIUM ELEMENTS

The premium for a retrospective rating plan with elective premium elements is determined by the following retrospective premium formula. The elective elements used in the formula will depend on whether the elective premium elements are included in a retrospective rating plan agreement.

Retrospective Rating Premium = [Basic Premium + Excess Loss Premium + Retrospective Development Premium + Converted Losses] x Tax Multiplier

The result of the above calculation is a retrospective rating premium when the insured has elected one or more of the elective premium elements.

A retrospective rating premium will not be less than the minimum retrospective rating premium or more than the maximum retrospective rating premium selected for a retrospective rating plan.

Refer to User's Guide for examples.

E. CALCULATION OF RETROSPECTIVE RATING PREMIUM

Under these rules, retrospective rating premiums are always calculated by the carrier, using premium and loss data that has been reported according to the **Statistical Plan**. The number of subsequent calculations is determined as part of the agreement between the insured and carrier.

1. First Calculation of Retrospective Rating Plan

Under these rules, retrospective rating premium is calculated by the carrier, as soon as practicable. The calculation will include the premium and loss data valued in the sixth month after the expiration date of the rating plan period and annually thereafter, in accordance with the **Statistical Plan**. The carrier will notify the insured and return premium if the retrospective rating premium is less than premium previously paid, or the insured will pay any premium greater than premium previously paid, subject to the maximum and minimum retrospective premiums.

Note: In certain situations, the carrier may make an early calculation of retrospective premium. Such situations may include when the insured has filed or is in bankruptcy, liquidation, reorganization, receivership, assignment for benefit of creditors, or other similar situations.

2. Subsequent Calculations of Retrospective Rating Plan

If subsequent calculations are to be completed as part of a retrospective rating plan agreement, then the calculations will be made by the carrier 12 months after the initial calculation and then in 12-month intervals thereafter. The procedures for the subsequent calculations are the same as described in *Rule 3-E-1*.

3. Final Calculation of Retrospective Rating Plan

Subsequent calculations of retrospective rating premium will be issued by the carrier in accordance with *Rule 3-E-2* until both the insured and carrier agree that the latest calculation will be the final retrospective rating premium under a Plan. After the final retrospective premium calculation, a revision of that premium adjustment is permitted in accordance with the *Statistical Plan*.

Refer to User's Guide for examples.

F. CANCELLATION OF A POLICY UNDER A RETROSPECTIVE RATING PLAN

The cancellation conditions of the standard policy permit cancellation by the insured or carrier. The premium determination for a cancelled policy is outlined in NCCI's **Basic Manual**.

Reasons for Cancellation and Retrospective Rated Premium Determination

Cancellation Provisions Table 1

If	Then
The policy is cancelled by the insurance carrier, except for nonpayment of premium	The standard premium for the cancelled policy is calculated on a pro rata basis as outlined in NCCI's <i>Basic Manual</i> .
	Basic premium and, if applicable, excess loss premium and retrospective development premium is calculated by using the pro rata standard premium calculated in 1.

Cancellation Provisions Table 2

lf	Then
The policy is cancelled by the insured when retiring from business such that: All the work covered by the policy has been completed, or All interest in any business covered by the policy has been sold, or	 The standard premium for the cancelled policy is calculated on a pro rata basis as outlined in NCCI's <i>Basic Manual</i>. Basic premium and, if applicable, excess loss premium and retrospective development premium is calculated by using the pro rata standard premium calculated in 1.
The insured has retired from all business covered by the policy	

Cancellation Provisions Table 3

If	Then
The policy is cancelled by the insured, except when retiring from the business	The standard premium for the cancelled policy is calculated on a short rate basis as outlined in NCCI's <i>Basic Manual</i> .
	 Basic premium and, if applicable, excess loss premium and retrospective development premium is calculated by using the short rate standard premium as calculated in 1.
	Minimum retrospective premium is the short rate standard premium cancellation.
	4. Maximum retrospective premium is based on standard premium. It is calculated by using the actual payroll for a the period the policy was in effect, extending that payroll pro rata to an annual basis, and then multiplying such extended payroll by the authorized rates and experience rating modification.

Cancellation for Nonpayment of Premium

If the cancellation by the carrier is because of nonpayment of premium by the insured, the maximum retrospective premium is based on the calculated standard premium for the cancelled policy.

Refer to the User's Guide for an example.

RESERVED FOR FUTURE USE

RULE 4—ADMINISTRATION OF THE PLAN

A. RETROSPECTIVE RATING ENDORSEMENTS

All NCCl's filed and approved retrospective rating plan endorsements are located in NCCl's *Forms Manual*. Refer to the *User's Guide* for a listing and purpose of the filed and approved retrospective rating plan endorsements.

B. REPORTS OF PREMIUMS AND LOSSES UNDER THE PLAN

The standard premiums and losses incurred under a retrospective rating plan policy(s) must be reported in accordance with the *Statistical Plan*.

Any additional or return premium under the retrospective rating program must be reported to NCCI through *Financial Calls Online (FCOL)*.

Current Manual Language	Proposed Manual Language	Comments
Description of the Plan		
I. INTRODUCTION	PREFACE	The introduction was expanded to include an overall
The rules contained in this manual apply only to Workers	C. INTRODUCTION	explanation of a retrospective rating plan and the basis of
Compensation and Employers Liability Insurance when	The rules contained in this manual apply only to workers compensation	premium determination.
written either alone or in combination with other	and employers liability insurance, whether written alone or in combination	
commercial casualty insurance. Refer to the	with other commercial casualty insurance. A retrospective rating plan is	
Retrospective Rating Plan issued by the Insurance	based on a mutual agreement between the insured and the carrier. Refer	
Services Office for rules that govern the other commercial	to the Retrospective Rating Plan issued by the Insurance Service Office	
casualty insurance.	for rules that govern other commercial casualty lines of insurance.	
	Premium under a retrospective rating plan is the direct result of incurred	
	losses. A retrospective rating plan reflects the cost of losses plus the	
	insurance carrier's expenses in providing this insurance.	
A. General Explanations	PREFACE	The optional feature of a retrospective rating plan is
1. Plan Is Optional The application of this Plan is optional	C. INTRODUCTION	described in the new Plan as being based on a mutual
and may be used only upon election by insured and	The rules contained in this manual apply only to workers compensation	agreement between the insured and the carrier.
acceptance by the insurance carrier.	and employers liability insurance, whether written alone or in combination	
	with other commercial casualty insurance. A retrospective rating plan is	
	based on a mutual agreement between the insured and the carrier. Refer	
	to the Retrospective Rating Plan issued by the Insurance Service Office	
	for rules that govern other commercial casualty lines of insurance.	
	Premium under a retrospective rating plan is the direct result of incurred	
	losses. A retrospective rating plan reflects the cost of losses plus the	
	insurance carrier's expenses in providing this insurance.	
2. Object of the Plan This Plan adjusts the premium for	RULE 1	Clarified the "Object of the Plan" to better explain its intent.
the insurance to which it applies on the basis of losses	A. OBJECT OF THE PLAN	
incurred during the period covered by that insurance. The	The application of this Plan is optional and may be used only upon	
intent is to charge a premium which reflects those losses.	election by insured and acceptance by the insurance carriers.	
Within the principle of insurance, retrospective rating	A natural marking mating making making a dispate the managing family in a configuration of	
establishes the reasonable cost of insurance by using	A retrospective rating plan adjusts the premium for the insured's policy on	
losses incurred during the term of that insurance and	the basis of losses incurred during the term of that policy. The intent is to	
adding the insurance carrier's expenses and the taxes on	charge premium that reflects the actual experience of the insured based	
premiums.	on the insured's individual loss history during the policy term. A	

^{*}Provided for regulator's reference only and is not intended to become a part of any NCCI filing.

PAGE 2 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
	retrospective rating plan uses the losses incurred during the term of the policy to establish the cost of insurance, and it includes provisions for all expenses and taxes on premium.	
3. Loss Control Incentive in Use of the Plan The Plan provides an incentive to the insured to control and reduce losses because the retrospective premium will be the result of losses during the rating period. To the extent that the insured controls losses, there is a reward through lower premiums. The Plan also dispels any concerns the insured may have that its premium depends mostly upon losses incurred by other risks because the greatest part of the retrospective premium is used to pay for the insured's own losses.	RULE 1GENERAL EXPLANATION A. OBJECT OF THE PLAN The application of this Plan is optional and may be used only upon election by insured and acceptance by the insurance carriers. A retrospective rating plan adjusts the premium for the insured's policy on the basis of losses incurred during the term of that policy. The intent is to charge premium that reflects the actual experience of the insured based on the insured's individual loss history during the policy term. A retrospective rating plan uses the losses incurred during the term of the policy to establish the cost of insurance, and it includes provisions for all expenses and taxes on premium.	Used simplified language and eliminated redundancy to better explain that an insured's actual loss experience is used to establish retrospective rating plan premium.
4. Cost-Plus Feature of the Plan The cost-plus characteristics of this plan exist because the retrospective premium for a rating period is based on the incurred losses during that period, so that it is in the nature of a dollar for dollar cost method. Premium under the Plan is the direct result of such incurred losses because the Plan reflects the cost of losses plus the insurance carrier's expenses in providing the insurance.	PREFACE C. INTRODUCTION The rules contained in this manual apply only to workers compensation and employers liability insurance, whether written alone or in combination with other commercial casualty insurance. A retrospective rating plan is based on a mutual agreement between the insured and the carrier. Refer to the Retrospective Rating Plan issued by the Insurance Service Office for rules that govern other commercial casualty lines of insurance. Premium under a retrospective rating plan is the direct result of incurred losses. A retrospective rating plan reflects the cost of losses plus the insurance carrier's expenses in providing this insurance.	Used simplified language and eliminated redundancy to better explain that an insured's actual loss experience is used to establish retrospective rating plan premium.
5.Experience Rating Plan Manual Retrospective rating is an independent option and it is not a substitute for experience rating. Retrospective rating is superimposed upon the premium resulting from experience rating.		Removed definitions included in other NCCI manuals to eliminate duplication.
6. <u>Risks Not Subject to Experience Rating</u> For risks not subject to experience rating, the retrospective rating premium is based on the premium determined by application of Manual or other authorized rates.		Removed definitions included in other NCCI manuals to eliminate duplication.

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PAGE 3 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
7. Risks Operating in More Than One State This Plan may be applied on an intrastate or interstate basis.	RULE 1GENERAL EXPLANATION D. INSUREDS OPERATING IN MORE THAN ONE STATE A retrospective rating plan may be applied on an intrastate or interstate basis. For an interstate insured, an average of the specified state tax multipliers weighted by the state standard premiums is used to calculate the	Simplified language. Added an explanation of the tax multiplier for an insured with operations in more than one state.
	retrospective rating premium.	
8. Premium Discount Any standard premium under this Plan is not subject to the premium discount provided in Rule VII of the Basic Manual for Workers Compensation and Employers Liability Insurance. The reason is that premium discount recognizes variations in issuing and servicing expenses whereas retrospective rating incorporates those elements by means of the factors used to compute premium under this Plan.		Removed duplication of information. The exclusions from standard premium determination are included in one rule (Rule 1-B-1-f).
9. Stock and Non-Stock Company Expense Ratio Tables The Plan includes tables of expense ratios for use by stock and non-stock companies, to be used by each company in accordance with the expense table adopted by the company. They are in Part Four. The purpose of the Stock and Non-Stock expense tables is to indicate the amount of premium for company expenses, profit or contingencies, but not taxes. The total amount for such expense is determined by multiplying the standard premium of the risk by the factor for that size premium in the Table of Expense Ratios.		Carriers file their own tables. The terms "stock" and non-stock" are no longer applicable.
10. Increased Limits for Employers Liability If the policy provides increased limits for Employers Liability, and both the carrier and insured agree, premium and incurred losses may be subject to the Plan up to the individual loss limit selected in the Plan, if any.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 1. General Definitions b. Increased Limits The policy provides for increased limits for employers liability coverage. The losses may be subject to the retrospective rating loss limitation. The premium for employers liability increased limits is based on the	Simplified language. Added reference to the increased limits percentages found in the <i>Basic Manual</i> .

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PAGE 4 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
	percentages provided in NCCI's Basic Manual.	
11. Aircraft Classifications If the insurance subject to the Plan includes any of the aircraft classifications, the premium and losses for such classifications may be excluded from the Plan by agreement in advance between the insured and the carrier.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 1. General Definitions f. Standard Premium (SP) For purposes of the retrospective rating plan, standard premium is determined on the basis of authorized rates, any experience rating modification, and minimum premiums. Determination of standard premium excludes: (1) Premium discount (2) Expense constant (3) Premium resulting from the nonratable element codes (4) Premium developed by the passenger seat surcharge under Classification Code 7421 (5) Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act (6) Premium developed by the catastrophe provisions as outlined in NCCI's Basic Manual	Removed duplication of information. The exclusions from standard premium determination are included in one rule (Rule 1-B-1-f).
12. Exclusion of Statutory Medical Benefits—Ex-Medical Coverage a. A policy on an ex-medical basis requires prior approval by the National Council or other licensed rating organization. Approval is not required if the insured is a hospital. Refer to Rule IX of the Basic Manual for Workers Compensation and Employers Liability Insurance. b. If an approved ex-medical policy is subject to this Plan, the Notice of Election to apply retrospective rating shall indicate the ex-medical status, loss limitations and other factors which have been selected. Refer to Table of Loss Limitations for Ex-Medical Policies in Part Four of this Plan.		Removed definitions included in other NCCI manuals to eliminate duplication. In addition, ex-medical rating is the rating of workers compensation policies that excludes medical coverage; therefore, the reference to ex-medical coverage is unnecessary. Retrospective rating adjusts premium based on incurred losses; policies written on an ex-medical basis would exclude medical losses.
13. <u>Deductible Programs</u> The rating values developed to determine premium under this Plan do not contemplate deductibles and are designed to be used with losses that		Generally, deductible programs are not offered in conjunction with the Retrospective Rating Plan.

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PAGE 5 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language		Comments
are gross of the deductible amount. In states where			
deductible programs apply, the use of such programs in			
conjunction with retrospective rating on an individual risk			
pasis requires the agreement of the insured and carrier.			
I. DEFINITIONS		F	Removed definitions included in other NCCI manuals to
A. Employer Employer may be an individual, partnership,		6	eliminate duplication.
oint venture, corporation, association, a fiduciary such as			
a trustee, receiver or executor, or other legal entity.			
3. Insured Insured means the employer designated in the		F	Removed definitions included in other NCCI manuals to
nformation Page of the policy or policies to which this		6	eliminate duplication.
Plan is applied by the carrier which issued such			
nsurance. Insured may be two or more legal entities if			
he same person, or group of persons, owns the majority			
nterest in such entities. The Experience Rating Plan			
Manual defines majority interest. It usually means:			
Majority of voting stock, or			
2. Majority of members or directors if there is no voting			
stock, or			
3. Majority participation of general partners in profits of a			
partnership.			
C. Risk Risk means the insured to which this Plan is		F	Removed definitions included in other NCCI manuals to
applied		6	eliminate duplication.
D. Rates	RULE 1GENERAL EXPLANATION	F	Removed definitions included in other NCCI manuals to
. Authorized rate means either:	C. APPLICATION OF POLICY PREMIUM ELEMENTS	6	eliminate duplication. Also, added a reference to the
a. the manual rate or any other rate that has been	Refer to the state premium algorithms in NCCI's Basic Manual for	r	premium algorithms in the Basic Manual for determining
established by the National Council or other licensed	information on the application of the policy premium elements.		proper application of premium elements.
ating organization, or			
where applicable, the rate filed by the carrier and			
pproved in accordance with state regulatory			
equirements.			
2. Manual rate means the rate shown after the			
classification code number on the state rate pages in Part			
Three of the Basic Manual for Workers Compensation			
and Employers Liability Insurance.			
Standard Premium For the purpose of this Plan,	RULE 1GENERAL EXPLANATION		Simplified language. Added reference to catastrophe

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Current Manual Language	Proposed Manual Language	Comments
standard premium means the premium for the risk determined on the basis of authorized rates, any experience rating modification, loss constants where applicable, and minimum premiums. Determination of standard premium shall exclude: 1. Premium Discount. 2. The Expense Constant. 3. Premium resulting from the Non-Ratable Element Codes listed in the Experience Rating Plan Manual. 4. Premium developed by the passenger seat surcharge under Code 7421—Aircraft Operation—flying crew. 5. Premium developed by the occupational disease rates for risks subject to the Federal Coal Mine Health and Safety Act. 6. Premium developed by the Terrorism Risk Insurance Act of 2002. 7. Premium developed by the Domestic Terrorism, Earthquakes, and Catastrophic Industrial Accidents catastrophe	1. General Definitions f. Standard Premium (SP) For purposes of the retrospective rating plan, standard premium is determined on the basis of authorized rates, any experience rating modification, and minimum premiums. Determination of standard premium excludes: (1) Premium discount (2) Expense constant (3) Premium resulting from the nonratable element codes (4) Premium developed by the passenger seat surcharge under Classification Code 7421 (5) Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act (6) Premium developed by the catastrophe provisions as outlined in NCCI's Basic Manual	provisions in the Basic Manual, which takes into account catastrophe and terrorism premiums.
F. Incurred Losses Incurred losses used in the rating formula for determining premium under this Plan are those reported under the rules of the <i>Workers</i> Compensation Statistical Plan Manual adopted by the rating organization. Generally, incurred losses are the actual losses paid and outstanding, interest on judgments, expenses incurred in obtaining third-party recoveries, and allocated loss adjustment expenses for employers liability losses. Incurred losses resulting from an accident involving two or more persons under any classification code containing a non-ratable catastrophe element shall be limited to the two most costly claims, subject to any further loss limitation applicable.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 1. General Definitions c. Incurred Losses Incurred losses for workers compensation and employers liability insurance are defined in the Statistical Plan. Incurred losses include paid and outstanding losses. If the ALAE Option is elected, then incurred losses will include ALAE. Refer to Rule 1-B-1-a of this manual for the definition of Allocated Loss Adjustment Expense (ALAE) when including ALAE as part of incurred losses. Note: The rating formula will not include a loss: • Resulting from the nonratable element codes	Simplified language. Added reference to ALAE option and its impact on incurred losses.

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Current Manual Language	Proposed Manual Language	Comments
The rating formula shall not include losses involving	Developed by the passenger seat surcharge under Classification Code 7421	
passenger employees resulting from the crash of an aircraft under Classification Code 7421.	 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Developed by the catastrophe provisions as outlined in NCCI's <i>Basic</i> 	
For complete details on instructions which shall be	Manual	
followed regarding incurred losses, refer to the <i>Unit</i> Statistical Plan Manual.		
G. Rating Organization Rating organization means the		Removed definitions included in other NCCI manuals to
National Council on Compensation Insurance or any		eliminate duplication.
other licensed rating organization.		
H. Anniversary Rating Date		Removed definitions included in other NCCI manuals to
Single Policy Risk		eliminate duplication.
The anniversary rating date for application of this Plan is		
the effective month and day of the policy in effect.		
Multiple Policy Risk		
If the risk subject to the Plan includes more than one		
policy with different effective dates, the anniversary rating		
date shall be determined by the rating organization.		
Note: The Plan applies for the period of the policy or		
policies subject to the Plan. If the period for the		
application of the Plan is changed, refer to Part Three.		
I. <u>Long-Term Construction Project</u> A long-term		Removed definitions included in other NCCI manuals to
construction project means a construction or erection		eliminate duplication.
project expected to require more than one year for		
completion and let under one contract or more than one		
concurrent or consecutive contracts. Such a project may		
be insured under one-year policies or policies issued for		
any period not longer than three years.	DUI E O ELIGIDII ITV FOR THE RI AN	Developed to College State and the MOOL was also
J. Wrap-Up Construction Project A wrap-up construction	RULE 2ELIGIBILITY FOR THE PLAN	Removed definitions included in other NCCI manuals to
project is a construction, erection or demolition project for	F. WRAP-UP CONSTRUCTION PROJECTS	eliminate duplication. For ease of use, added a table to show
which policies have been issued by one or more	Two or more policies on a wrap-up construction project may be combined	the wrap-up construction project premium eligibility
insurance carriers under the same management to insure	for the purpose of retrospective rating in accordance with NCCI's <i>Basic</i>	thresholds applicable for each applicable state. Clarified the
two or more legal entities engaged in such a project. The	Manual rules.	determination of the premium eligibility threshold for
entities insured shall be limited to the general contractor	Steps to be followed in order to determine whether a wrap-up construction	multistate wrap-up construction projects.

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PAGE 8 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Man	ual Language	
(including any owner or principal acting as a general	project may be eligible to be retrospec		
contractor) and subcontractors performing work under	1. Determine the sum of all wrap-up co		
contracts let on an ex-insurance basis. If the contract	premium for all states		
between the owner or principal and such general	2. Of the state's standard premium inc	luded in (1), determine which state's	
contractor is on an ex-insurance basis, the owner or	wrap-up construction project retrospective rating premium eligibility is		
principal is an eligible entity for the combination.	greatest		
Note: All references to Wrap-Up Construction Projects in	3. An insured may be retrospectively r		
this Manual are not applicable in the following states:	included in (1) meet the wrap-up const		
	premium eligibility threshold for the sta		
Louisiana	The following table lists those states w		
Mississippi	has been established for wrap-up construction projects.		
Oklahoma	Wrap-Up Construction Project Retro	spective Rating Premium	
Oregon	State	Premium Eligibility Threshold	
	Alaska	\$50,000,000	
	Arizona	\$250,000	
	Florida	\$250,000	
	Massachusetts	\$500,000	
	Mississippi Missouri	\$500,000 \$500,000	
	Nebraska	\$500,000	
	South Carolina	\$500,000	
	Wisconsin	\$250,000	

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Current Manual Language	Proposed Manual Language	Comments
Part Two		
I. How Premium is Determined Under the Plan Retrospective premium is computed on the basis of the formulas in I-A and D of this Section of the Plan.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 2. Elements of the Retrospective Rating Plan Formula The following formula includes all of the elective elements available under a retrospective rating plan. Retrospective Rating Premium = (Basic Premium + Excess Loss Premium + Retrospective Rating Development Premium + Converted Losses) x Tax Multiplier See Rule 3 of this manual for other variations of the retrospective rating formula.	Reformatted and used simplified language to present the elements of the retrospective rating plan formula.
A. The Retrospective Premium Formula The premium for a risk subject to this Plan is determined by the following retrospective premium formula: Retrospective Premium = 1. Basic Premium plus 2. Converted Losses or Converted Loss plus Allocated Loss Adjustment Expense 3. The sum of 1 + 2 is multiplied by the Tax Multiplier This formula produces a retrospective premium which shall be subject to the Minimum Retrospective Premium and the Maximum Retrospective Premium.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 2. Elements of the Retrospective Rating Plan Formula The following formula includes all of the elective elements available under a retrospective rating plan. See Rule 3 of this manual for other variations of the retrospective rating formula. Retrospective Rating Premium = (Basic Premium + Excess Loss Premium + Retrospective Rating Development Premium + Converted Losses) x Tax Multiplier RULE 3OPERATION OF PLAN C. CALCULATING THE RETROSPECTIVE RATING PREMIUM UNDER THIS PLAN The premium for an insured subject to a retrospective rating plan is determined by the following retrospective rating premium formula. Retrospective Rating Premium = [Basic Premium + Converted Losses] x Tax Multiplier The retrospective rating premium will not be less than the minimum retrospective rating premium or more than the maximum retrospective rating premium selected for a retrospective rating plan.	Reformatted and used simplified language to present the elements of the retrospective rating plan formula.

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Current Manual Language	Proposed Manual Language	Comments
Current Manual Language	If the insured for which a retrospective rating plan is applied includes more than one legal entity, a single retrospective rating premium is calculated on the basis of the combined entities. Note: Insureds with an estimated annual standard premium of a specified premium eligibility threshold, individually or in any combination with commercial casualty lines of insurance, may be rated under the Large Risk Alternative Rating Option. That option provides that such insureds may be retrospectively rated as mutually agreed upon by the insured and carrier. Refer to Rule 2-E for state-specific average annual standard premium thresholds. A different premium eligibility level may be used if filed by an individual carrier, subject to regulatory approval	Comments
	RULE 1GENERAL EXPLANATION B. DEFINITIONS 2. Elements of the Retrospective Rating Plan Formula a. Retrospective Rating Premium (RRP) Retrospective rating premium is the premium based on the application of retrospective rating plan elements as a result of a mutual agreement between the insured and carrier.	
If the risk to which the Plan is applied includes more than on legal entity, a single retrospective premium is computed on t basis of the combined entities, not individually for each legal entity.	he	
Note : Risks with an estimated annual standard premium in excess of \$1,000,000 individually or in any combination with General Liability, Hospital Professional Liability, Commercial Automobile, Crime, Glass or Workers Compensation may be		

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Current Manual Language	Proposed Manual Language	Comments
rated under the Large Risk Alternative Rating Option. This option provides that such risks may be retrospectively rated as mutually agreed upon by carrier and insured.		
A different premium eligibility level may be used if filed by an individual insurance insurance carrier, subject to regulatory approval.		
B. <u>Definitions of Terms Used for the Formula</u> 1. Standard Premium Standard Premium is defined in Part One of this Plan. Refer to Part One-II-E.		Removed definitions included in other NCCI manuals to eliminate duplication. In addition, standard premium is defined in Rule 1-B-1-f of the new manual.
2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by a Basic Premium Factor. Basic Premium Factors are based on the Table of Expense Ratios, the Table of Insurance Charges, and the individual loss limitation if selected. Refer to Part Four— Premium Computation Tables.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 2. Elements of the Retrospective Rating Plan Formula b. Basic Premium (BP) Basic premium is a percentage of standard premium. It is determined by multiplying the standard premium by a basic premium factor. The basic premium factor is developed by the carrier and includes:	Reformatted and used simplified language to define Basic Premium.
The Basic Premium provides: insurance carrier expenses such as for acquiring and servicing the insured's account; loss control services, premium audit and general administration of the insurance; an adjustment for limiting the retrospective premium between the minimum retrospective premium and the maximum retrospective premium; and an allowance for the insurance carrier's possible profit or contingencies.	General administration costs of the carrier Related loss control service cost Insurance charges The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.	
The Basic Premium does not cover premium taxes nor claim adjustment expenses. The latter elements are usually provided by the Tax Multiplier and the Loss Conversion Factor.		
3. Converted Losses Converted Losses are based on the Incurred Losses of the risk during the period of the policy or policies to which this Plan is applied. For the ALAE Option, ALAE is added to Losses.	RULE 1GENERAL EXPLANATION B. DEFINITIONS 2. Elements of the Retrospective Rating Plan Formula c. Converted Losses Converted losses are based on the incurred losses of the insured for the policy	Reformatted and used simplified language to define Converted Losses.

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Current Manual Language	Proposed Manual Language	Comments
A Loss Conversion Factor is applied to such losses (or losses	or policies to which a retrospective rating plan applies. A loss conversion factor	
plus ALAE) to produce the Converted Losses (or Converted	is applied to incurred losses to produce the converted losses. (Losses x LCF)	
Loss plus ALAE). Refer to Part One-II-F. ALAE is defined in the		
Workers Compensation Statistical Plan Manual.		
4. Loss Conversion Factor The Loss Conversion Factor usually	RULE 1GENERAL EXPLANATION	Used simplified language to define Loss
covers claim adjustment expenses and the cost of the	B. DEFINITIONS	Conversion Factor.
insurance carrier's claim services such as investigation of	2. Elements of the Retrospective Rating Plan Formula	
claims and filing claim reports. For the ALAE Option, the Loss	d. Loss Conversion Factor (LCF)	
Conversion Factor would not typically include allocated claim	The loss conversion factor covers the cost of the carrier's claim services (e.g,	
adjustment expense.	investigation of claims and filing claim reports). The loss conversion factor is	
	established by negotiation between the insured and carrier.	
5. Tax Multiplier The Tax Multiplier covers licenses, fees,	RULE 1GENERAL EXPLANATION	Reformatted and used simplified language to
assessments and taxes which the insurance carrier must pay	B. DEFINITIONS	define Tax Multiplier. Added references to the
on the premium which it collects.	2. Elements of the Retrospective Rating Plan Formula	location of the tax multipliers.
It also includes a provision for subsidy of the assigned risk	g. Tax Multiplier (TM)	
market.	Tax multipliers vary by state and generally cover licenses, fees, assessments,	
	and taxes that the carrier must pay on the premium collected in an individual	
	state.	
	For states where NCCI files full rates, refer to the State Special Rating Values	
	pages of this manual for the individual state tax multiplier.	
	For states where NCCI files loss costs, refer to NCCI's Tax and Assessment	
	Directory for each individual state tax multiplier.	
6. Minimum Retrospective Premium	RULE 1GENERAL EXPLANATION	Used simplified language to define Minimum
The Minimum Retrospective Premium is a percentage of the	B. DEFINITIONS	Retrospective Premium.
Standard Premium. It is the least amount of premium to be paid	2. Elements of the Retrospective Rating Plan Formula	·
by the risk subject to this Plan.	i. Minimum Retrospective Premium	
	Minimum retrospective premium is a percentage of the standard premium	
The Minimum Retrospective Premium Factor is established by	determined by the application of a minimum retrospective premium factor. It is	
agreement between the risk and the insurance carrier.	the least amount of premium payable by an insured subject to the retrospective	
	rating plan. A minimum retrospective premium factor is established by an	
	agreement between the insured and carrier.	
7. Maximum Retrospective Premium	RULE 1GENERAL EXPLANATION	Used simplified language to define Maximum
The Maximum Retrospective Premium is a percentage of the	B. DEFINITIONS	Retrospective Premium.
Standard Premium. It is the greatest amount of premium to be	2. Elements of the Retrospective Rating Plan Formula	

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paid by the risk subject to this Plan. It has the effect of placing a limit on the impact of incurred losses on the retrospective premium a limit on the impact of incurred losses on the retrospective premium Factor is established by agreement between the risk and the insurance carrier. C. Additional Elective Elements for the Retrospective Premium Formula The insured and the insurance carrier may agree that either or both of the following additional elective Premium elements will be included in the Retrospective Premium 2. Retrospective Premium 2. Retrospective Premium 3. Retrospective Premium 4. Maximum Retrospective premium ja parcelement between the risk and the insurance carrier. 5. Additional Elective Elements for the Retrospective Premium Formula 6. Additional Elective Elements for the Retrospective Premium Formula 7. Excess Loss Premium 8. DEFINITIONS 7. Excess Loss Premium 8. DEFINITIONS 7. Excess Loss Premium (ELP) 8. Excess Loss Premium is a charge for election of a loss limitation. The excess loss premium into one rule in the new manual (Rule 1-B-2-f). 8. Excess Loss Premium (ELP) 8. Excess Loss Premium (ELP) 8. Excess Loss Premium is a charge for election of a loss limitation. The excess loss premium into one rule in the new manual (Rule 1-B-2-f). 8. Excess Loss Premium Eator is applied after the basic premium in the retrospective rating plan premium, it is established by an agreement between the insured and carrier. 8. DEFINITIONS 9. Elements of the Retrospective Retring Plan Formula 9. Excess Loss Premium is a charge for election of a loss limitation. The excess loss premium into one rule in the new manual (Rule 1-B-2-f). 9. Combined rules for Excess Loss Premium into one rule in the new manual (Rule 1-B-2-f). 1. In states where NCCI files full rates, NCCI files the excess loss factors. 8. Refer to State Special Rating Values pages for the excess loss factors or excess loss pure premium factors.	imit of the impact of incurred losses on the retrospective premium of the impact of incurred losses on the retrospective premium is a percentage of the standard premium determined by the application of a maximum retrospective rating plan premium factor. It is the greatest amount of premium payable by an insured subject to a retrospective rating plan. Maximum retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective premium places a limit on the impact of incurred losses on a retrospective rating plan premium. It is established by an agreement between the insured and carrier. C. Additional Elective Elements for the Retrospective Premium into one rules for Excess Loss Premium into one rule in the new manual (Rule 1-B-2-e). Combined rules for Excess Loss Premium into one rule in the new manual (Rule 1-B-2-f). Combined rules for Excess Loss Premium into one rule in the new manual (Rule 1-B-2-f). (Excess Loss Premium = Excess Loss Factor x Standard Premium x Loss Conversion Factor) In states where NCCI files full rates, NCCI files the excess loss factors or excess loss factors or excess loss pure p
In loss cost states, NCCI files excess loss pure premium factors. The excess loss pure premium factors must be converted to excess loss factors using the carrier's expense provisions applicable in each state. (Excess Loss Premium Factor = [(Excess Loss Pure Premium Factor x Expected Loss Ratio) x (1 + Loss Adjustment Expense% + Loss Assessment%)] The Excess Loss Pure Premium Factor, LAE% and Loss Assessment% are NCCI-provided values.	loss pure premium factors must be converted to excess loss factors using the carrier's expense provisions applicable in each state. (Excess Loss Premium Factor = [(Excess Loss Pure Premium Factor x Expected Loss Ratio) x (1 + Loss Adjustment Expense% + Loss Assessment%)] The Excess Loss Pure Premium Factor, LAE% and Loss Assessment% are

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Current Manual Language	Proposed Manual La	nguage	Comments
Current Manual Language	Refer to State Special Rating Values pages for to loss pure premium factors. The Table of Classifications by Hazard Group is of the excess loss premium factor. This factor is selected loss limitation and the hazard group as the classification producing the largest amount of compensation standard premium for each state	the excess loss factors or excess to be used in the determination determined based on the signment shown in the Table for of estimated workers included in the plan.	Comments
	For insureds having USL&HW for non-F-classific hazard group to use for the determination of an state classification code hazard group, located in increased two levels. When the state classificating group is already at the highest level hazard group group. For the classification codes that include federal codes), use the hazard group assigned to that codes.	excess loss factor (ELF) is the n NCCI's <i>Basic Manual</i> , ion hazard up, use that highest level hazard coverages (or F-classification	
	State Classification Hazard Group	USL&HE for Non-F- Classification codes Hazard	
		Groups	
	А В	D D	
	С	<u> </u>	
	D	F F	
	E	G	
	F	G	
	G	G	
	RULE 1GENERAL EXPLANATION		
	B. DEFINITIONS		
	2. Elements of the Retrospective Rating Plan		
	f. Retrospective Development Premium (RDF	P)	

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Current Manual Language	Proposed Manual Language	Comments
	Retrospective development premium is an elective element that varies by state. The RDP stabilizes premium adjustments for an insured written under a retrospective rating plan by anticipating future increases in loss costs or rates. The RDP is calculated using the following formula:	
	Retrospective Development Premium = Standard Premium x Retrospective Development Premium Factor x Loss Conversion Factor.	
	The retrospective development premium factor anticipates a pattern of increasing valuation of losses after the policy is expired. The retrospective development premium factor is included in the first three calculations of the retrospective premium.	
	In states where NCCI files full rates, NCCI files the retrospective development factors. Refer to the State Special Rating Values pages of this manual for the excess loss factors.	
	In loss cost states, NCCI files retrospective development pure premium factors. The retrospective development pure premium factors must be converted to retrospective development factors using the carrier's expense provisions applicable in each state. Refer to the State Special Rating Values pages of this manual for retrospective development pure premium factors.	
	The conversion formula is:	
	Retrospective Development Factor = Retrospective Pure Premium Development Factor x Expected Loss Ratio x (1 + Loss Adjustment Expense% + Loss Assessment%)	
	The Retrospective Pure Premium Development Factor, LAE% and Loss Assessment% are NCCI-provided values. Refer to the State Retrospective Rating Values page for the Retrospective Pure Premium Development Factor. Refer to the latest approved loss cost filing for the LAE% and Loss Assessment%.	
	The carrier determines the Expected Loss Ratio (ELR). ELR is a ratio of pure	

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Current Manual Language	Proposed Manual Language	Comments
	losses (no LAE) to premium.	
	Refer to Hearts Ovide for average	
EXPLANATION OF ELECTIVE PREMIUM ELEMENTS	Refer to User's Guide for examples.	
a. Excess Loss Premium This elective premium element is	RULE 1GENERAL EXPLANATION	As proviously noted, combined the rules for
permitted only if the total Standard Premium subject to the Plan	B. DEFINITIONS	As previously noted, combined the rules for Excess Loss Premium into one rule in the new
is at least \$100,000. The use of this elective element is	2. Elements of the Retrospective Rating Plan Formula	manual (Rule 1-B-2-e).
intended to avoid the possibility that high cost losses will have	e. Excess Loss Premium (ELP)	manual (Nule 1-b-2-e).
too great an impact on the retrospective premium. Election of a	Excess loss premium is a charge for election of a loss limitation. The excess loss	Added the method for calculating the excess loss
loss limitation places a limit on the amount of incurred loss	premium factor is applied after the basic premium in the retrospective rating plan	factor in states where NCCI files excess loss
arising out of any one accident, which will be included in the	formula.	pure premium factors.
retrospective premium formula. Excess Loss Premium is the		
premium charge for such limitation on losses used in computing	(Excess Loss Premium = Excess Loss Factor x Standard Premium x Loss	Added a table to explain the method for
the retrospective premium. The loss limitations arising out of	Conversion Factor)	determining the state hazard group for policies
any one accident which may be used by agreement follow:		having USLH&W for non-F classification codes.
	In states where NCCI files full rates, NCCI files the excess loss factors.	
i. \$25,000 per accident for a risk with total		
Standard Premium of at least \$100,000.	Refer to State Special Rating Values pages for the excess loss factors or excess	
ii liahaathaa 605 000 far a sialaaith tatal	loss pure premium factors.	
ii. Higher than \$25,000 for a risk with total	In loss aget states NCCI files everes loss nurs premium factors. The everes	
Standard Premium over \$100,000 provided such higher accident loss limitation does not exceed 50% of the Standard	In loss cost states, NCCI files excess loss pure premium factors. The excess loss pure premium factors must be converted to excess loss factors using the	
Premium.	carrier's expense provisions applicable in each state.	
T Termum.	carrier's expense provisions applicable in each state.	
For all risks, the insurance carrier pays all incurred losses	(Excess Loss Premium Factor = [(Excess Loss Pure Premium Factor x Expected	
regardless of any retrospective rating loss limitation.	Loss Ratio) x (1 + Loss Adjustment Expense% + Loss Assessment%)]	
Excess Loss Premium is computed as shown below:	, (, , , , , , , , , , , , , , , , , ,	
·	The Excess Loss Pure Premium Factor, LAE% and Loss Assessment% are	
Standard Premium x Excess Loss Factor x Loss Conversion	NCCI-provided values.	
Factor.		
	The carrier determines the Expected Loss Ratio (ELR). ELR is a ratio of pure	
Note : For risks involving classifications where the rates include,	losses (no LAE) to premium.	
or are increased to provide for coverage under the U.S.	Defeate Otate Occasial Defeat Value access for the consequent of	
Longshore and Harbor Workers' Compensation Act, the Excess	Refer to State Special Rating Values pages for the excess loss factors or excess	
Loss Premium is computed as shown below:	loss pure premium factors.	

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Current Manual Language		Proposed Manual La	nguage		Comments
Standard Premium x USL&H Excess Loss Factor x Loss		e of Classifications by Hazard Group is			
Conversion Factor.		cess loss premium factor. This factor is			
		loss limitation and the hazard group as			
The Excess Loss Factors are shown on the state retrospective		ification producing the largest amount of			
rating pages. The USL&H Excess Loss Pure Premium Factors	compens	ation standard premium for each state			
are in Part Four of this Manual. Use the Table of Classifications	1				
by Hazard Group in Part Four of this Manual to determine		eds having USL&HW for non-F-classifi			
proper excess loss factor.		hazard group to use for the determination of an excess loss factor (ELF) is the state classification code hazard group, located in NCCI's Basic Manual ,			
A localimitation may be abanged as included as evaluded after		ssification code nazard group, located i d two levels. When the state classificati			
A loss limitation may be changed, or included, or excluded after this plan has been applied to a risk provided the new		already at the highest level hazard grou			
agreement is not retroactive.	group is a	alleady at the highest level hazard grot			
agreement is not retroactive.	group.				
	For the c	lassification codes that include federal			
		se the hazard group assigned to that o			
		ээ эн			
		State Classification Hazard	USL&HE for Non-F-		
		Group	Classification codes Hazard		
			Groups		
		A	C		
		В	D		
		С	E		
		D	F		
		E	G		
		F	G		
		G	G		
	RIII E 1	GENERAL EXPLANATION			
	B. Defini				
	_	al Definition			
		imitation			
	A loss limitation is the limit put on a claim dollar amount that is to be included in				
		spective rating plan calculation. This is sured and carrier; there is an additional			

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Current Manual Language	Proposed Manual Language	Comments
	limitation.	
b. Retrospective Development Premium The purpose of this elective premium element is to stabilize premium adjustments for risks subject to this Plan. Refer to Part Three— Administration of the Plan—Rule IV—for premium adjustment rules. Retrospective development premium anticipates future increases in loss costs. The Retrospective Development Premium is included only in the first three adjustments of the retrospective premium and is not included in any later premium computations. Retrospective Development Premium is computed as shown below:	RULE 1GENERAL EXPLANATION B. Definitions 2. Elements of the Retrospective Rating Plan Formula f. Retrospective Development Premium (RDP) Retrospective development premium is an elective element that varies by state. The RDP stabilizes premium adjustments for an insured written under a retrospective rating plan by anticipating future increases in loss costs or rates. The RDP is calculated using the following formula: Retrospective Development Premium = Standard Premium x Retrospective Development Premium Factor x Loss Conversion Factor.	As previously noted, combined the rules for Retrospective Development Premium (RDP) into one rule in the new manual (Rule 1-B-2-f). Added the method for calculating the RDP factor in states where NCCI files retrospective pure premium development factors.
Standard Premium x Retrospective Development Factor x Loss Conversion Factor The Retrospective Development Factors are shown on the state retrospective rating pages. Note: All references to Retrospective Development Premium in this Manual are not applicable in the following states: Louisiana Oregon Minnesota South Missouri Carolina	The retrospective development premium factor anticipates a pattern of increasing valuation of losses after the policy is expired. The retrospective development premium factor is included in the first three calculations of the retrospective premium. In states where NCCI files full rates, NCCI files the retrospective development factors. Refer to the State Special Rating Values pages of this manual for the excess loss factors. In loss cost states, NCCI files retrospective development pure premium factors. The retrospective development pure premium factors must be converted to retrospective development factors using the carrier's expense provisions applicable in each state. Refer to the State Special Rating Values pages of this manual for retrospective development pure premium factors. The conversion formula is: Retrospective Development Factor = Retrospective Pure Premium Development Factor x Expected Loss Ratio x (1 + Loss Adjustment Expense% + Loss Assessment%)	
	The Retrospective Pure Premium Development Factor, LAE% and Loss Assessment% are NCCI-provided values. Refer to the State Retrospective	

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	Current Manual Language	Proposed Manual Language	Comments
	<u> </u>	Rating Values page for the Retrospective Pure Premium Development Factor.	
		Refer to the latest approved loss cost filing for the LAE% and Loss	
		Assessment%.	
		The carrier determines the Expected Loss Ratio (ELR). ELR is a ratio of pure	
		losses (no LAE) to premium.	
		Defeat to Heavis Childs for examples	
D. The Detro	anactiva Dramium Farmula Whan Additional	Refer to User's Guide for examples	
	spective Premium Formula When Additional nium Elements Are Included	RULE 3OPERATION OF PLAN D. THE RETROSPECTIVE PREMIUM FORMULA WITH ADDITIONAL	
	for a risk subject to this plan is determined by the	ELECTIVE PREMIUM ELEMENTS	
	ospective premium formula:	The premium for a retrospective rating plan with elective elements is determined	
		by the following retrospective premium formula. The elective elements used in	
Retrospective	e Premium =	the formula will depend on whether the elective premium elements are included	
1.	Basic Premium	in a retrospective rating plan agreement.	
	plus		
2.	Converted Losses or Converted Loss plus	Retrospective Rating Premium = [Basic Premium + Excess Loss Premium +	
Allocated Los	ss Adjustment Expense plus	Retrospective Development Premium + Converted Losses] x Tax Multiplier	
3.	Excess Loss Premium	The result of the above calculation is a retrospective rating premium when the	
	plus	insured has elected one or more of the elective premium elements.	
4.	Retrospective Development Premium		
5.	Multiply the sum of $1 + 2 + 3 + 4$ by the Tax	A retrospective rating premium will not be less than the minimum retrospective	
Multiplier		rating premium or more than the maximum retrospective rating premium selected for a retrospective rating plan.	
Note: Include	Item 3 or 4 or both in the formula depending on	Selected for a retrospective rating plan.	
	elective premium elements are in the	Refer to User's Guide for examples.	
retrospective		There is a contract of skalingreen	
'	ŭ		
	this calculation is the retrospective premium when		
	elected one or both of the elective premium		
	e retrospective premium shall not be less than the		
	rospective Premium nor more than the Maximum		
Retrospective			
	PECTIVE RATING—SELECTION OF FACTORS	RULE 3OPERATION OF PLAN	
n. ⊑xpia⊓ati	on Factors for retrospective rating are determined	NOLL 3OF LIVATION OF FLAN	

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Current Manual Language		Proposed Manual L	anguage	Comments
for each risk by agreement between the insured and the carrier.	B. EXPLANATION OF	TABLES IN APPENDI	X	
	The following is an expla	anation of the tables u		
The Basic Premium is determined by using the Table of	retrospective rating prer	nium:		
Expense Ratios to determine the insurance carrier expenses	Table	Appendix	Purpose	
and the Table of Insurance Charges for the remainder of the	Table of Expected	Α	Used to determine the	
Basic Premium. The Loss Conversion Factor and Minimum and	Loss		expected loss group in the	
Maximum Retrospective Premium are subject to agreement	Ranges		Table of Insurance Charges.	
between the insured and the insurance carrier. The Tax	Table of Insurance	В	Used to determine the	
Multiplier, Excess Loss Premium and Retrospective	Charges		insurance charge to be	
Development Premium are determined on the basis of the state			included in the basic premium	
or states included in this option.			factor.	
Retrospective Rating may be applied to any of	Tables of Expense	С	Used in the calculation of basic	
the following types of insurance alone or to any combination of	Ratios		premium. This table is	
such insurance:			applicable only in states where	
Workers Compensation and Employers Liability			NCCI files rates.	
Workers Compensation and Employers Liability				
Third Party Liability Insurance for Commercial Lines	DILLE OF FLICIBILITY	EOD THE DLAN		
Third I arry Elability insurance for Commercial Lines	RULE 2ELIGIBILITY	-		
Commercial Automobile Physical Damage	B. COMBINATION OF I		kers compensation and ampleyers	
Commorate Automobile Thysical Bamage	liability insurance and of		kers compensation and employers	
Other Types of Insurance specified in the Retrospective Rating			nimum and maximum retrospective	
Plan issued by the Insurance Services Office			im for all lines of insurance in a	
, ,	retrospective rating plan	•	in for all lines of modifice in a	
For illustrations and examples of combinations, refer to the	l retrospective rating plan	•		
Retrospective Rating Plan issued by the Insurance Services	Retrospective rating ma	v he applied to any of	the following types of insurance	
Office.	alone or any combinatio		the following types of insurance	
		ir or odorr inodranico.		
Note: When the plan includes Workers Compensation and	Workers compensation	and employers liabilit	v insurance	
other commercial casualty insurance, the total retrospective	Any other commercial			
premium, including the minimum and maximum retrospective	,	,		
premium, is determined on the basis of all insurance in the	For illustrations and exa	mples of combinations	s, refer to the Retrospective Rating	
plan.	Plan Manual issued by t			
2.For an interstate risk, an average of the specified state tax				
multipliers weighted by the state standard premiums shall be				
used.				

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Current Manual Language	Proposed Manual Language	Comments
For computing the Basic Premium Factor, the standard average tax multiplier of 1.082 may be applied.		
3. The Loss Conversion Factor is established by negotiations between the carrier and the insured.		
Refer to Appendix for explanations and examples.		

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Current Manual Language	Proposed M	anual Language	Comments
B. Three Year Plan—Optional	RULE 2ELIGIBILITY FOR THE PLA	AN	Used simplified language and added the
Retrospective rating may also be applied to a risk for a period	D. THREE-YEAR PLAN		eligibility threshold for a three-year plan.
of three years. Follow the procedure and examples cited in A-1		plan if the estimated standard premium for	
above, but determine the insurance carrier expenses on the	three years is at least \$75,000.		
basis of the annual Standard Premium and the remainder of the Basic Premium by use of the Standard Premium for the three	A different premium eligibility level may	y be used if filed by an individual carrier,	
year period of the Plan.	subject to regulatory approval.	y be used if filed by all illulvidual carrier,	
C. Long-Term or Wrap-Up Construction Projects	RULE 2ELIGIBILITY FOR THE PLA	AN	
or <u>congrammer map op conomicación rejecto</u>	E. LARGE RISK ALTERNATIVE RAT		
1.Retrospective rating may be applied to such projects in the		ion provides the carrier and insured the	
following manner:	option of negotiating the retrospective	rating factors used to calculate premium.	
	An insured is eligible for the LRARO if		
a. The project may be insured under a series of one year		any other commercial casualty lines of	
policies. Use Rule II-B above.		d premium eligibility threshold of \$500,000	
b. The project may be insured under a series of three year policies. Use Rule II-C above.	for the term of a retrospective rating pl	an.	
c. The Plan shall apply to such projects so that the	The following table lists states with diff	erent annual standard premium eligibility	
Retrospective Premium is computed on the basis of the	thresholds for LRARO.		
Standard Premium for the entire duration of the project.	LRARO Premium Eligibility Thresho		
		Annual Standard Premium	
Note: For determining retrospective premium for plans applied	State	Eligibility Threshold	
on a three year basis, or Long-Term or Wrap-Up Construction Projects, any revision in Tax Multipliers and Excess Loss	Arizona	\$250,000	
Factors shall be applied to policies as of the first normal	Kansas	\$1,000,000	
anniversary date of the risk, which is on or after the date of	Minnesota Nevada	\$250,000 \$250,000	
such revision, unless the revision is authorized for application to	New Hampshire	\$250,000	
outstanding policies.	North Carolina	\$250,000	
		y be used if filed by an individual carrier,	
	subject to regulatory approval.	y 20 dood it filed by all filedvicted bafflet,	

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PAGE 23 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Ma	nual Language	Comments
III. CANCELATION OF POLICY	RULE 3OPERATION OF PLAN F. CANCELLATION OF A POLICY UNI PLAN		
A. <u>Explanation</u> While the Cancelation Condition of the Standard Policy permits cancelation by the insured or insurance carrier, the premium determination for a canceled policy is controlled by Rule X— Cancelation in the <i>Basic Manual for Workers Compensation and Employers Liability Insurance.</i>	NCCI's Basic Manual .	ard policy permit cancellation by the nation for a cancelled policy is outlined in pective Rated Premium Determination	Added "If-Then" tables to better explain premium determination for cancelled policies.
, in the second	If	Then	
	The policy is cancelled by the	The standard premium for the	
	insurance carrier, except for	cancelled policy is calculated on a pro	
	nonpayment of premium	rata basis as outlined in NCCI's Basic Manual.	
		2. Basic premium and, if applicable, excess loss premium and retrospective development premium is calculated by using the pro rata standard premium in 1.	
	Cancellation Provisions Table 2	Then	
	The policy is cancelled by the insured	1. The standard premium for the	
	when retiring from business such	cancelled policy is calculated on a pro	
	that:	rata basis as outlined in NCCI's Basic	
	All the work covered by the policy	Manual.	
	has been completed, or	2. Basic premium and, if applicable,	
	All interest in any business covered	excess loss premium and	
	by the policy has been sold, or	retrospective development premium	
	The insured has retired from all	is calculated by using the pro rata	
	business covered by the policy	standard premium in 1.	
B. Retrospective Premium Determination Upon Cancelation			Added "If-Then" tables to better explain premium
1. Cancelation By the Insurance Carrier, except for nonpayment			determination for cancelled policies.

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Current Manual Language	Proposed Ma	inual Language		Comments
of premium.	•			
2. Cancelation By the Insured When Retiring From Business				
provided:				
a. All work covered by the policy has been completed, or				
b. All interest in any business covered by the policy has been				
sold, or				
c. The insured has retired from all business covered by the				
policy.				
Note : For the purpose of this rule, a change in ownership of a				
corporation which results in elimination of experience under the				
rules of the Experience Rating Plan Manual does not constitute				
retiring from the business insured by the policy.				
3. If the reason for the cancelation is No. 1 or 2 above,				
Retrospective Premium for the canceled policy shall be				
computed as follows:				
a. Standard Premium: Determine the premium for the canceled				
policy on a pro rata basis in accordance with Basic Manual				
Rule X-B. The resulting premium shall be the Standard				
Premium.				
b. Retrospective Premium: The retrospective premium for the				
canceled policy shall be determined by using the Retrospective Premium Formula in this Section of the Plan. Use the Standard				
Premium in a. above to establish the Basic Premium, and if				
· ·				
applicable, Excess Loss Premium and Retrospective Development Premium for the formula.				
EXCEPTION FOR NONPAYMENT OF PREMIUM:	Cancellation for Nonpayment of Prer	nium		
If the cancelation by the insurance carrier is because of non-	If the cancellation by the carrier is beca			
payment of premium by the insured, the Maximum	insured, the maximum retrospective pre			
Retrospective Premium shall be based on a Standard Premium	standard premium for the cancelled pol			
which shall be the premium for the canceled policy (under <i>Basic</i>	Standard premium for the cancelled por	icy.		
Manual Rule X-B) extended pro rata to an annual basis.	Refer to the User's Guide for example	8		
4. Cancelation By the Insured, Except When Retiring From	Cancellation Provisions Table 3		+	Added "If-Then" tables to better explain premium
Business For the Reasons Stated in III-B-2 Above.	If	Then		determination for cancelled policies.
Determine the Retrospective Premium as follows:	The policy is cancelled by the	The standard premium for the		actonimication for carrotina pondico.
a. The premium for the canceled policy is to be calculated	insured, except when retiring from	cancelled policy is calculated on a		
on a short rate basis under Basic Manual Rule X-D. b. Use	the business	short rate basis as outlined in NCCI's		

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Current Manual Language	Proposed Manual Language	Comments
the Retrospective Premium Formula in this Section of the Plan to establish the Retrospective Premium as shown below: i. Basic Premium and if applicable, Excess Loss Premium and Retrospective Development Premium shall be computed by using the short rate premium in 4.a. above as the Standard Premium. ii. Minimum Retrospective Premium shall be the short rate premium in 4.a. above. iii. Maximum Retrospective Premium shall be based on a Standard Premium which shall be calculated by using the actual payroll for the period the policy was in effect, extending that payroll pro rata to an annual basis and then multiplying such extended payroll by the authorized rates and experience rating modification.	Basic Manual. 2. Basic premium and, if applicable, excess loss premium and retrospective development premium is calculated by using the short rate standard premium as described in 1. 3. Minimum retrospective premium is the short rate standard premium cancellation. 4. Maximum retrospective premium is based on standard premium. It is calculated by using the actual payroll for a policy period, extending that payroll pro rata to an annual basis, and then multiplying such extended payroll by the authorized rates and experience rating modification.	
Payroll extended to an annual basis: EXAMPLE: CALCULATION OF MAXIMUM RETROSPECTIVE PREMIUM UNDER RULE 4.b.: 5. Cancelation of Three Year Plan If a policy for a Three Year Retrospective Rating Plan is canceled, the Retrospective Premium shall be computed as follows: a. Determine premium for the canceled policy in accordance with Manual Rules X-B or X-D depending on the reason for the cancelation. If the Plan was applied to a 3 year policy, each 12 month unit within such a policy is treated as a separate policy. Refer to Basic Manual Rule III-C-3. b. A short rate factor does not apply to any premium for completed 12 month policy units. Apply the short rate factor under Basic Manual Rule X-D only to the premium for the 12		Examples are included in Retrospective Rating Plan Manual User's Guide.

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Current Manual Language	Proposed Manual Language	Comments
month unit canceled by the insured when not retiring from the		
business.		
c. If the reason for the cancelation of the Three Year Plan is No.		
1 or 2 in Rule B of this Section, the Total Standard Premium is		
the sum of the pro rata premium under Rule B and the		
Standard Premium for each completed 12 month unit. Use this		
total Standard Premium to establish the Basic Premium, and if		
applicable, Excess Loss Premium and Retrospective		
Development Premium.		
d. If the cancelation by the carrier is caused by nonpayment of		
premium by the insured, the Maximum Retrospective Premium		
shall be based on a Total Standard Premium which shall be the		
sum of the premium, extended pro rata to an annual basis, for		
the canceled 12 month unit of the policy (under Manual Rule X-		
B) and the standard premium for each completed 12 month		
unit, such sum then extended pro rata to a 3 year basis.		
e. If the reason for the cancelation of the Three Year Plan is		
No. 4 in Rule B of this Section, the Total Standard Premium		
shall be in the sum of the short rate premium for the		
incompleted 12 month unit (under Manual Rule X-D) and the		
standard premium for each completed 12 month unit. The total		
Standard Premium is the Minimum Retrospective Premium and		
also shall be used to determine the Basic Premium, and if		
applicable, Excess Loss Premium and Retrospective		
Development Premium. The Maximum Retrospective Premium		
shall be based on a Total Standard Premium which is the sum		
of the premium, extended pro rata to an annual basis, for the		
canceled 12 month unit of the policy (under Manual Rule X-B)		
and the standard premium for each completed 12 month unit,		
such sum then extended pro rata to a 3 year basis.		
EXAMPLE I: RETROSPECTIVE PREMIUM CALCULATED		Examples are included in <i>Retrospective Rating</i>
ON THREE YEAR POLICY CANCELED BY THE INSURED		Plan Manual User's Guide.
AFTER 185 DAYS		
C. <u>Valuation of Losses</u> If the policy is canceled by the insured		
or insurance carrier, the first determination of retrospective		

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Current Manual Language	Proposed Manual Language	Comments
premium shall be based upon incurred losses valued six		
months after the termination date. For complete details on		
instructions which shall be followed regarding advance unit		
reports, refer to the Statistical Plan Manual , Section 1, Rule		
12 (a).		

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Current Manual Language	Proposed Manual Language	Comments
Part Three		
ADMINISTRATION OF THE PLAN		
I. ELECTION OF INSURED TO BE SUBJECT TO		
RETROSPECTIVE RATING		
A. How the Insured Elects to Be Subject to the	RULE 3OPERATION OF PLAN	Use d simplified language to better explain the
Plan	A. PURPOSE	determination of factors used to establish retrospective
1. The insured elects to be subject to this Plan by	The negotiating process between the insured and carrier is the basis on which a	rating plan premium. Added a reference to the new
notifying the insurance carrier that it has agreed to	retrospective rating plan provides flexibility in order to meet the needs and	User's Guide, which will include a sample form that
application of the Plan. This notification shall be	characteristics of an insured. As a result of this negotiation, factors for a retrospective	outlines the parameters of the retrospective rating plan.
executed in writing.	rating plan are determined for each insured by agreement between the insured and	
	carrier. A completed Notice of Election of Retrospective Rating Plan form signed by the	
2.Refer to the Appendix for a specimen letter of	insured outlines the parameters for a retrospective rating plan. Refer to the User's	
election which may be used for the election by the	Guide for a sample form.	
insured. Any other form of election is acceptable		
provided it includes the information shown in C	When a retrospective rating plan includes workers compensation and employers	
below.	liability insurance and other commercial casualty lines of insurance, the total	
	retrospective rating premium, including the minimum and maximum retrospective rating	
	premium, is determined on the basis of all insurance policies in a retrospective rating	
	plan.	
B. How Carrier Accepts Election of the Insured		The sample form, which provides the information
1. The carrier agrees to the election of the insured		required for the insured for the election of a
to be subject to the Plan by accepting the		retrospective rating plan, is included in the new <i>User's</i>
insured's written notification.		Guide.
C. Information in Election of the Insured		
The following information is required in the		
election signed by the insured:		
1. Name of insured.		
2. Effective date of plan.		
Minimum retrospective premium factor.		
4. Maximum retrospective premium factor.		
5. Loss conversion factor.		
6. Loss limitation option and loss elimination ratio		
(LER), if applicable.		
7. Retrospective Development Premium option, if		

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Current Manual Language	Proposed Manual Language	Comments
 applicable. 8. One or Three Year application of the Plan. 9. Long-Term Construction Project—Details, if applicable. 10. Wrap-Up Construction Project—Details, if 		
applicable. 11. Any special conditions affecting the selected Plan, such as the inclusion of other commercial casualty insurance. 12. Signature by the insured, for example,		
proprietor, partner or duly authorized officer of corporation. The following and any other additional information		
may also be included:] 1. Address of insured. 2. A statement that the insured understands the		
terms and obligations of this Plan, including the method of premium computation, payments and penalties for cancelations.		
II. REPORTS OF PREMIUMS AND LOSSES UNDER THE PLAN	RULE 4ADMINISTRATION OF THE PLAN B. REPORTS OF PREMIUMS AND LOSSES UNDER THE PLAN	
1. The standard premiums used as the basis of the Retrospective Premium are reported in accordance with the Statistical Plan Manual .	The standard premiums and losses incurred under a retrospective rating plan policy(s) must be reported in accordance with the Statistical Plan .	Used simplified language to clearly state that premium and loss data must be reported in accordance with the Statistical Plan . In addition, the definition of incurred
2. <u>Incurred Losses</u> . The incurred losses used for determining the Retrospective Premium are reported in accordance with the <i>Workers Compensation Statistical Plan Manual</i> rules,	Any additional or return premium under the retrospective rating program must be reported to NCCI through <i>Financial Calls Online (FCOL)</i> .	losses is provided in Rule 1-B-1-c of the new manual.
but allowing interim evaluations. Note: For complete details on instructions which shall be followed for Nos. 1 and 2 above, refer to		
the Workers Compensation Statistical Plan Manual.		
3. <u>Verification of Data All data reported under the</u>		

^{*}Provided for regulator's reference only and is not intended to become a part of any NCCI filing.

Current Manual Language	Proposed Manual Language	Comments
Statistical Plan Manual shall be accepted as		
verified data for computation of the Retrospective		
Premium.		
III. FILING REQUIREMENTS		
Factors for Retrospective Rating		RR-1D and the request for rating organization review
a. Two copies of form RR-1D (Rev. 91),		are longer applicable.
"Application for Approval of Proposed		
Retrospective Rating Values," shall be filed for		
approval with the rating organization in those		
instances where a specific request has been		
submitted seeking from the rating organization		
verification of individual risk rating plan factors.		
Refer to the Appendix for a copy of this form.		
b. A revised calculation of the Basic Premium		
Factor is required if any change results in an		
increase or decrease beyond the lowest or highest		
original estimated standard premium sizes		
selected. However, if the insured and carrier		
agree, the Basic Premium Factor for 100% of the		
standard premium as quoted at policy issuance		
may be used for all future retrospective premium		
adjustments.		

^{*}Provided for regulator's reference only and is not intended to become a part of any NCCI filing.

Current Manual Language	Proposed Manual Language	Comments
IV. COMPUTATION OF RETROSPECTIVE PREMIUM GENERAL EXPLANATION	RULE 3OPERATION OF PLAN E. CALCULATION OF RETROSPECTIVE RATING PREMIUM Under these rules, retrospective rating premiums are always calculated by the carrier,	Used simplified language to explain the first and subsequent calculations of retrospective rating premium.
Under this Plan, retrospective premiums always are computed initially by the carrier, using premium and loss data which have been reported under the <u>Statistical Plan Manual</u> . On a specific request basis, the retrospective premium calculated by the carrier may then be reported to the rating organization for verification. This is achieved by the rating organization's use of the duplicate copies of the Statistical Plan reports which must be submitted with the retrospective premium calculation. Refer to the Statistical Plan	using premium and loss data that has been reported according to the <i>Statistical Plan</i> . The number of subsequent calculations is determined as part of the agreement between the insured and carrier. 1. First Calculation of Retrospective Rating Plan Under these rules, retrospective rating premium are always calculated by the carrier, as soon as practicable. The calculation will include the premium and loss data valued in the sixth month after the expiration date of the rating plan period and annually thereafter, in accordance with the <i>Statistical Plan</i> . The carrier will notify the insured and return premium if the retrospective rating premium is less than premium previously paid, or the insured will pay any premium greater than premium previously paid, subject to the maximum and minimum retrospective premiums.	It is not necessary for the carrier to submit a request to the rating organization for verification of the first retrospective premium computation.
Manual, Section I-12(a) for detailed instructions regarding these duplicate reports.1. First Computation of Retrospective Premium	Note: In certain situations, the carrier may make an early calculation of retrospective premium. Such cases may include when the insured has filed or is in bankruptcy, liquidation, reorganization, receivership, assignment for benefit of creditors, or other similar situations.	
Under the <u>Statistical Plan Manual</u> , the reports of losses and premiums are submitted to the rating organization. For complete details, refer to Section I-12(a) of that Manual. As soon as practicable after data have been prepared in accordance with the Statistical Plan, the first retrospective premium	2. Subsequent Calculations of Retrospective Rating Plan If subsequent calculations are to be completed as part of a retrospective rating plan agreement, then the calculations will be made by the carrier 12 months after the initial calculation and then in 12-month intervals thereafter. The procedures for the subsequent calculations are the same as described in Rule 3-E-1.	
computation shall be made by the insurance carrier.	3. Final Calculation of Retrospective Rating Plan Subsequent calculations of retrospective rating premium will be issued by the carrier in accordance with Rule 3-E-2 until both the insured and carrier agree that the latest	
On a specific request basis, this computation may be sent to the rating organization for verification before transmittal to the insured. The carrier shall notify the insured and return premium if the retrospective premium is less than premium	calculation will be the final retrospective rating premium under a Plan. After the final retrospective premium calculation, a revision of that premium adjustment is permitted in accordance with the <i>Statistical Plan</i> . Refer to <i>User's Guide</i> for examples.	

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Current Manual Language	Proposed Manual Language	Comments
previously paid. The insured shall pay any premium greater than premium previously paid.		
If the insured and carrier agree, the first computation of retrospective premium shall be the final adjustment of premium under this Plan. In the absence of such an agreement, additional retrospective premium computations shall be made by the carrier in accordance with Rule 2 below.		
For plans applied on a three year basis, or Long- Term or Wrap-Up Construction Projects, interim tentative adjustments of premium may be made.		
Note: In certain cases, the carrier may make an early computation of retrospective premium. Such cases include bankruptcy, liquidation, reorganization, receivership, assignment for benefit of creditors, or other similar situations.		
2. Retrospective Premium Adjustment After First Computation		
a. If the first or any other retrospective premium computation is not final, a subsequent computation and adjustment of premium subject to this Plan shall be made by the carrier 12 months after the previous computation. The procedure for such later computations shall be the same as in Rule 1 above except that such premium calculations shall be		

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Current Manual Language	Proposed Manual Language	Comments
based upon the latest Unit Statistical Reports required by Section V, Rule 1 of that Manual. If the insured and carrier agree, the latest computation shall be the final retrospective premium. Unless such an agreement has been made, the carrier shall continue to make such additional retrospective premium computations at intervals of 12 months.		
b. If a subsequent computation of retrospective premium results in no change from the previous computation, the insurance carrier shall notify the insured that there is no change in the premium payment and that subsequent computations of retrospective premium will be made in accordance with Rule 3.a. below.		
3. Final Computation of Retrospective Premium		
a. Subsequent computations of retrospective premium shall be issued by the carrier in accordance with Rule 2 above until both the carrier and insured agree that the latest computation shall be the final retrospective premium under this Plan.		
b. When the carrier and insured have agreed to the final retrospective premium calculation, a revision of that premium adjustment is not permitted except for clerical error.		

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Current Manual Language	Proposed Manual Language	Comments
SPECIAL RULES SUPPLEMENT		The Plan described in the "Special Rules Supplement"
The following special rules pages 16 through 19		of the current manual is obsolete.
only apply to those states that have not approved		
the national filing, Retrospective Rating Severity		
Adjustments (Amended Filing)—Item R-1259(A)		
effective December 1, 1991.		
Rather than issue temporary individual state special rules pages for the states that have not yet approved this item, only this page will be updated whenever a state adopts Item R-1259(A). Once a		
state listed below approves Item R-1259(A), it will be removed from the list. If a state disapproves		
Item R-1259(A), the attached rules will then be		
printed as state special rules.		
The following states have not, to date, approved Item R-1259(A)—Retrospective Rating Severity Adjustments (Amended Filing):		
Hawaii		
As of April 1995, the Special Rules Supplement no		
longer applies in Massachusetts—Refer to Massachusetts State Special Rules pages.		
iviassacriuseits State Special Rules pages.		
PART ONE DESCRIPTION OF THE PLAN		
A. General Explanations		
Amend as follows:		
9. Stock and Non-Stock Company		

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Current Manual Language	Proposed Manual Language	Comments
Expense Ratio Tables		
The Plan includes tables of expense ratios for use by stock and non-stock companies, to be used by each company in accordance with the expense table adopted by the company. They are in Part Four. Such tables are required only for Rating Option V described in Part Two-II— "Retrospective Rating Options." For Rating Options I through IV, these expense ratios are included in the values in the Tables of Rating Values in Part Four. The purpose of the Stock and Non-Stock expense tables is to indicate the amount of premium for company expenses, profit or contingencies, but not taxes. The total amount for such expense is determined by multiplying the standard premium of the risk by the factor for that size premium in the Table of Expense Ratios.		

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	Current Manual Language	Proposed Manual Language	Comments
ELIGIE	BILITY FOR THE PLAN		Plan is obsolete.
Amend	d as follows:		
	s eligible for this Plan if it satisfies the ng Standard Premium requirements:		
A.	One Year Plan		
	A risk is eligible for a one year plan if the estimated Standard Premium is at least \$25,000.		
В.	Three Year Plan		
	 For Rating Options I, II, III, and IV, a risk is eligible for a three year plan if the estimated Standard Premium for three years is at least \$50,000. 		
	 For Rating Option V, a risk is eligible for a three year plan if the estimated Standard Premium for three years is at least \$75,000. 		
	Note: In A and B above, estimated Standard Premium for Rating Option V may include other casualty insurance. Refer to the Retrospective Rating		

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Current Manual Language	Proposed Manual Language	Comments
Plan issued by the Insurance Services Office.		
C. A Long-Term Construction Project is eligible for Rating Option V if the estimated Standard Premium is an average of \$75,000 or more per year. It is not eligible for any other Rating Option. For such a project, the retrospective rating premium shall be based on the entire period required for completion of the project.		
D. Two or more policies on a Wrap-Up Construction Project may be combined for the purpose of retrospective rating if the estimated total Standard Premium for the project to be done by such combined entities is \$500,000 or more. Such a combination is eligible for Rating Option V. A Wrap-Up Construction Project may be treated as a Long-Term Construction Project.		

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I HOW PREMIUM IS DETERMINED UNDER THE PLAN Amend as follows: For all Retrospective Premium is computed on the basis of the formulas in I-A and D of this Section of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I-I-V, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium. It is determined by multiplying the Standard Premium, It is determined by multiplying the Standard Premium by	Current Manual Language	Proposed Manual Language	Comments
Amend as follows: For all Retrospective Rating Options, the retrospective premium is computed on the basis of the formulas in I-A and D of this Section of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I-IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium: It is determined by multiplying the Standard Premium, It is determined by multiplying the Standard Premium by	I. HOW PREMIUM IS DETERMINED UNDER		Plan is obsolete.
For all Retrospective Rating Options, the retrospective premium is computed on the basis of the formulas in I-A and D of this Section of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by the standard Pre	THE PLAN		
For all Retrospective Rating Options, the retrospective premium is computed on the basis of the formulas in I-A and D of this Section of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by the standard Pre			
retrospective premium is computed on the basis of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	Amend as follows:		
retrospective premium is computed on the basis of the Plan. A. The Retrospective Premium Formula A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
the formulas in I-A and D of this Section of the Plan. A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium is t a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	For all Retrospective Rating Options, the		
Plan. A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium by			
A. The Retrospective Premium Formula Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium by	Plan.		
Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium, It is determined by multiplying the Standard Premium by			
Amend as follows: Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium by			
Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	A. The Retrospective Premium Formula		Plan is obsolete.
Note: For Rating Options I–IV, the Non-Stock Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	Amend as follows:		
Adjustment Factor in the Premium Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	Notes For Poting Options I IV the New Ctarle		
Computation Tables in Part Four shall be applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
applied to the Retrospective Premium including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
including the Minimum and Maximum Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
Premiums if the company has adopted the non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
non-stock system of expenses. Refer to Part Four of the Plan. B. Definitions of Terms Used for the Formula Amend as follows: 2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
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2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	B. Definitions of Terms Used for the Formula		Plan is obsolete.
2. Basic Premium The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by			
The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by	Amend as follows:		
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Devis Devis Devis France			
a basic Premium Factor. For	a Basic Premium Factor. For		

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Current Manual Language	Proposed Manual Language	Comments
Retrospective Rating Options, I, II, III and IV, Basic Premium Factors are in tables. For Retrospective Rating Option V, such factors are based on the Table of Expense Ratios and the Table of Insurance Charges. Refer to Part Four—Premium Computation Tables.		
6. Minimum Retrospective Premium		
The Minimum Retrospective Premium is a percentage of the Standard Premium. It is the least amount of premium to be paid by the risk subject to this Plan.		
For Retrospective Rating Options I, II, III and IV, Minimum Retrospective Premium Factors are in tables. Refer to Part Four—Premium Computation Tables. For Retrospective Rating Option V, the Minimum Retrospective Premium Factor is established by agreement between the risk and the insurance carrier. Refer to II-B-2.		
7. Maximum Retrospective Premium		
The Maximum Retrospective Premium is a percentage of the Standard Premium. It is the greatest amount of premium to be paid by the risk subject to this Plan. It has the effect of placing a limit on the impact of incurred losses on the retrospective premium. For Retrospective Rating Options I. II. III and IV. Maximum		

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Current Manual Language	Proposed Manual Language	Comments
Retrospective Premium Factors are in tables. Refer to Part Four—Premium Computation Tables.		
For Rating Option V, the Maximum Retrospective Premium Factor is established by agreement between the risk and the insurance carrier. Refer to II-B-2.		

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PAGE 41 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
C. Additional Elective Elements for the		Plan is obsolete.
Retrospective Premium Formula		
Amend as follows:		
EXPLANATION OF ELECTIVE PREMIUM ELEMENTS		
a. Excess Loss Premium		
Excess Loss Premium is computed as shown below:		
Standard Premium x Excess Loss Premium Factor (Excess Loss Factor minus Excess Loss Adjustment Amount) x Loss Conversion Factor. The Excess Loss Premium		
Factor shall not be less than 10% of the Excess Factor.		
Note: For risks involving classifications where the rates include, or are increased to provide for coverage under the U.S. Longshore and Harbor Workers' Compensation Act, the Excess Loss Premium is computed as shown below:		
Standard Premium x USL&HW Excess Loss Premium Factor (Excess Loss Factor minus		

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Current Manual Language	Proposed Manual Language	Comments
Excess Loss Adjustment Amount) x Loss Conversion Factor.		
The Excess Loss Premium Factor shall not be less than 10% of the Excess Loss Factor.		
The Excess Loss Factors are shown on the state retrospective rating pages. The USL&HW Excess Loss Factors and the Tables of Excess Loss Adjustment Amounts are in Part Four of this Manual. Use the Table of Classifications by Hazard Group in Part Four of this Manual to determine proper excess loss factor.		

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Current Manual Language	Proposed Manual Language	Comments
II. RETROSPECTIVE RATING OPTIONS TO BE		Plan is obsolete.
ELECTED BY THE RISK		
Amend as follows:		
A. Explanation		
This Plan includes five Retrospective Rating Options which control the premium which results from the Retrospective Premium Formula. When the insured and the insurance carrier agree that this Plan shall apply to a risk, one of the Retrospective Rating Options shall be designated in the agreement as the basis on which the retrospective premium will be determined. The selection of a Retrospective Rating Option depends upon how the insured and the carrier evaluate the suitability of a specific option.		
B. Types of Retrospective Rating Options		Plan is obsolete.
Amend as follows:		
There are two types of Retrospective Rating Options:		
The first type of Retrospective Rating Option is based upon factors in standard tables which are included in this Plan. Refer to Part Four—Premium Computation Tables. Such Retrospective Rating Options may be applied to the risk		

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PAGE 44 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
in a single state or, if the risk operates in more than one state, the designated option may apply on an interstate basis. Rating Options I, II, III and IV are of this type No longer needed.and are described below:		
Retrospective Rating Option I: The Minimum Retrospective Premium will be less than the Standard Premium but the Maximum Retrospective Premium for the risk will be equal to the Standard Premium.		
Retrospective Rating Option II: The Minimum Retrospective Premium will be less than the Standard Premium and the Maximum Retrospective Premium will be more than the Standard Premium. By using this option, the insured ventures paying more than Standard Premium for the opportunity to obtain greater savings for controlled losses.		
Retrospective Rating Option III: The Minimum Retrospective Premium is not specified in the table for this option. It depends only on the result of the retrospective premium formulas in I-A and D of this Section of the Plan. The Maximum Premium will be more than the Standard Premium and will be the same as for Retrospective Rating Option II. Although the basic premium is higher		

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PAGE 45 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
than in Option II, there is a reward in Option III for unusually good loss results.		
Retrospective Rating Option IV: The Minimum Retrospective Premium will be less than the Standard Premium and the Maximum Retrospective Premium will be No longer needed.more than the Standard Premium. The difference between this option and Options II and III is that Option IV provides a narrower range of minimum and maximum retrospective premiums. Favorable losses result in savings and there is protection against poor experience producing higher maximum premiums provided by the other options.		
2. The second type of Retrospective Rating Option is not based upon standard tables to determine the premium factors. Factors for this option are determined for each risk by agreement between the insured and the insurance carrier, subject to the procedures described below:		
Retrospective Rating Option V: The Basic Premium is determined by using the Table of Expense Ratios to determine the insurance carrier expenses and the Table of Insurance Charges for the remainder of the Basic Premium. The Loss Conversion Factor and Minimum and Maximum Retrospective Premium are subject to agreement between the		

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PAGE 46 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
insured and the insurance carrier. The Tax Multiplier, Excess Loss Premium and Retrospective Development Premium are determined on the basis of the state or states included in this option		
(a) Retrospective Rating Option V may be applied to any of the following types of insurance alone or to any combination of such insurance:		
Workers Compensation and Employers Liability Third Party Liability Insurance for Commercial Lines Commercial Automobile Physical Damage		
Other Types of Insurance specified in the Retrospective Rating Plan issued by the Insurance Services Office.		
For illustrations and examples of combinations, refer to the Retrospective Rating Plan issued by the Insurance Services Office. Note: When Rating Option V includes Workers		

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PAGE 47 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
Compensation and other commercial casualty insurance, the total retrospective premium, including the minimum and maximum retrospective premium, is determined on the basis of all insurance in the plan.		
(b) For an interstate risk, an average of the specified state tax multipliers weighted by the state standard premiums shall be used. For computing the Basic Premium Factor for Retrospective Rating Option V, the standard average tax multiplier of 1.082 may be applied.		
(c) The Loss Conversion Factor for Retrospective Rating Option V shall not be large enough to cause negative expenses in the Basic Premium.		
Refer to Appendix for explanations and examples on the use of Retrospective Rating Option V.		

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PAGE 48 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
C. Three Year Plan—Optional		Plan is obsolete.
Amend as follows:		
 Retrospective Rating Options I, II, III and IV may also be applied to a risk for a period of three years. Refer to Part One- III-B for eligibility requirements. The factors for determining the retrospective premium for this option are in Part Four— Premium Computation Tables—which includes tables designed for three year plans. 		
2. Retrospective Rating Option V may also be applied to a risk for a period of three years. Follow the procedure and examples cited in B. 2. above, but determine the insurance carrier expenses on the basis of the annual Standard Premium and the remainder of the Basic Premium by use of the Standard Premium for the three year period of the Plan.		
D. Long-Term or Wrap-Up Construction Projects		Plan is obsolete.
Amend as follows:		
Retrospective Rating Option V may be applied to such projects in the following manner:		

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Current Manual Language	Proposed Manual Language	Comments
a. The project may be insured under a series of one year policies. Use Rule II-B above.		
b. The project may be insured under a series of three year policies. Use Rule II-C above.		
c. The Plan shall apply to such projects so that the Retrospective Premium is computed on the basis of the Standard Premium for the entire duration of the project.		
Note: For determining retrospective premium for plans applied on a three year basis, or Long-Term or Wrap-Up Construction Projects, any revision in Tax Multipliers and Excess Loss Factors shall be applied to policies as of the first normal anniversary date of the risk, which is on or after the date of such revision, unless the revision is authorized for application to outstanding policies.		

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Current Manual Language	Proposed Manual Language	Comments
III. CANCELATION OF POLICY		Plan is obsolete.
B. Retrospective Premium Determination Upon Cancelation		
Amend as follows:		
5. Cancelation of Three Year Plan		
If a policy for a Three Year Retrospective Rating Option is canceled, the Retrospective Premium shall be computed as follows:		
a. Determine premium for the canceled policy in accordance with Manual Rules X-B or X-D depending on the reason for the cancelation. If the Plan was applied to a three year policy, each 12 month unit within such a policy is treated as a separate policy. Refer to <i>Basic Manual</i> Rule III-C-3.		
b. A short rate factor does not apply to any premium for completed 12 month policy units. Apply the short rate factor under Basic Manual Rule X-D only to the premium for the 12 month unit canceled by the insured when not retiring from		

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PAGE 51 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
the business. c. If the reason for the cancelation of the Three Year Plan is No. 1 or 2 in Rule B of this Section, the Total Standard Premium is the sum of the pro rata premium under Rule B and the Standard Premium for each completed 12 month unit. Use this Total Standard Premium to establish the Basic Premium, and if applicable, Excess Loss Premium and Retrospective Development Premium. d. If the cancelation by the carrier is caused by non-payment of premium by the insured, the	Proposed Manual Language	Comments
Maximum Retrospective Premium shall be based on a Total Standard Premium which shall be the sum of the premium, extended pro rata to an annual basis, for the canceled 12 month unit of the policy (under Manual Rule X-B) and the standard premium for each completed 12 month unit, such sum then extended pro rata to a three year basis. e. If the reason for the cancelation of the Three Year Plan is No. 4 in Rule B of this Section, the		

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Current Manual Language	Proposed Manual Language	Comments
be the sum of the short rate		
premium for the incompleted 12		
month unit (under Manual Rule		
X-D) and the standard premium		
for each completed 12 month		
unit. This Total Standard		
Premium is the Minimum		
Retrospective Premium and		
also shall be used to determine		
the Basic Premium, and if		
applicable, Excess Loss		
Premium and Retrospective		
Development Premium. The		
Maximum Retrospective		
Premium shall be based on a		
Total Standard Premium which		
is the sum of the premium,		
extended pro rata to an annual		
basis, for the canceled 12		
month unit of the policy (under		
Manual Rule X-B) and the		
Standard Premium for each		
completed 12 month unit, such		
sum then extended pro rata to a		
three year basis.		

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	Current Manual Language	Proposed Manual Language	Comments
I. ELE	THREE ADMINISTRATION OF THE PLAN CTION OF INSURED TO BE SUBJECT TO OSPECTIVE RATING		Plan is obsolete.
Amend	d as follows:		
C. Info	ormation in Election of the Insured		
3.	Rating Option selected, and if applicable, loss limitation and retrospective development factor.		
4.	For Rating Option V:		
	Minimum retrospective premium factor.		
	 b. Maximum retrospective premium factor. 		
	c. Loss conversion factor		
5.	One or Three Year Application of the Plan.		
6.	Long-Term Construction Project— Details, if applicable.		
7.	Wrap-Up Construction Project—Details, if applicable.		
8.	Any special conditions affecting the selected Plan, such as the inclusion of other commercial casualty insurance.		
9.	Signature by the insured, for example, proprietor, partner or duly authorized officer of corporation.		
III. FIL	ING REQUIREMENTS		Plan is obsolete.

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PAGE 54 COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
Amend as follows:		
Factors for Retrospective Rating Option V		
a. For Rating Option V, two copies of form RR–1D (Rev. 83), "Application for Approval of Proposed Retrospective Rating Values," shall be filed for approval with the rating organization in those instances where a specific request has been submitted seeking from the rating organization verification of individual risk rating plan factors. Refer to the Appendix for a copy of this form.		
b. Rating Option V requires a revised calculation of the Basic Premium Factor if any change results in an increase or decrease beyond the lowest or highest original estimated standard premium sizes selected.		

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Current Manual Language	Proposed Manual Language	Comments
APPENDIX FILING REQUIREMENTS		Plan is obsolete.
Amend as follows:		
I. APPLICATION FOR APPROVAL OF PROPOSED RETROSPECTIVE RATING VALUES (RATING OPTION V)		
A—Intrastate Plans		
On a specific request basis, an Application for Approval of retrospective rating values for Rating Option V may be submitted to the Underwriting Services Department for all states with the following exception:		
Exception:		
Do not send application to the Underwriting Services Department if the plan applies in the following states:		
Delaware		
Pennsylvania		
New York		
Hawaii		
B—Interstate Plans		
On a specific request basis, an Application for		
Approval of retrospective rating values for Rating		
Option V may be submitted to the Underwriting		

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COMPARISON OF RETROSPECTIVE RATING PLAN MANUAL AND R-1399- 2009 EDITION-RETROSPECTIVE RATING PLAN MANUAL FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE*

Current Manual Language	Proposed Manual Language	Comments
Services Department for all states with the following exceptions:		
Exception 1		
Send a duplicate copy of the application form to the appropriate rating organization if the plan includes any of the following states:		
Delaware Pennsylvania New York Hawaii Exception 2 Do not send application to the Underwriting Services Department if the ONLY states included in the plan are two or more of the above listed states		

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Retrospective Rating Plan Manual User's Guide

FOR WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

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CHANGE TRACKING GUIDE

CHANGE TRACKING GUIDE KEY	GUIDE 1
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RESERVED FOR FUTURE USE

The *User's Guide* is a companion to the *Retrospective Rating Plan Manual for Workers Compensation and Employers Liability Insurance*. It contains examples and explanations of the manual rules.

A. GENERAL EXPLANATION

A retrospective rating plan adjusts the premium for the insured's policy on the basis of losses incurred during the period covered by that policy term. The intent is to charge premium that reflects the actual experience of the insured based on the insured's individual loss history during the policy term. A retrospective rating plan uses the losses incurred during the term of the policy to establish the cost of insurance. The application of the Retrospective Rating Plan (Plan) is optional and may be used only upon election by the insured and acceptance by the insurance carrier.

Refer to the Definitions in Rule 1 of the **Retrospective Rating Plan Manual** for an explanation of the terms used in the formula.

Refer to Rule 3 of the Retrospective Rating Plan Manual for an explanation of the operation of the plan.

B. EXPLANATION OF DIFFERENCES BETWEEN TYPES OF EXCESS LOSS FACTORS

1. Types of Excess Loss Factors

Excess factors are used in retrospective rating when an insured elects to limit the amount of incurred losses to be included in the retrospective rating premium. The charge for this loss limitation is called excess loss premium. The excess factors are located in the State Special Rating Values pages of the *Retrospective Rating Plan Manual*.

Excess Loss Factors (ELF) are provided for states where NCCI files and publishes full rates. ELFs do not
take into account the inclusion of Allocated Loss Adjustment Expense (ALAE) as part of incurred losses.
 Excess Loss Factors represent the expected losses above a given limit (excess losses) relative to full
standard premium (including expenses).

 Excess Loss and Allocated Loss Adjustment Expense Factors (ELAEF) apply when the definition of loss is redefined to include Allocated Loss Adjustment Expense. These factors are provided for states where NCCI files and publishes full rates.

Excess Loss and Allocated Loss Adjustment Expense Factors represent the expected amount of losses and allocated loss adjustment expenses above a given limit (excess losses including ALAE) relative to full standard premium (including expenses). These optional values are provided for some full rate states, but not all.

Excess Loss Pure Premium Factors (ELPPF) are provided for states where NCCI publishes loss costs
rather than full rates. ELPPFs do not take into account the inclusion of ALAE as part of incurred losses.
Carriers are required to convert Excess Loss Pure Premium Factors to Excess Loss Factors. Refer to Rule
1-B-2-e of the Retrospective Rating Plan Manual for the formula used to convert ELPPFs to ELFs.

Excess Loss Pure Premium Factors represent the expected amount of losses above a given limit relative (excess losses) to the loss cost portion of the premium.

• Excess Loss and Allocated Loss Adjustment Expense Pure Premium Factors (ELAEPPF) are provided when the definition of loss is redefined to include Allocated Loss Adjustment Expense. These factors are provided where NCCI publishes loss costs rather than full rates.

Excess Loss and Allocated Loss Adjustment Expense Pure Premium Factors represent the expected amount of losses and allocated loss adjustment expense above a given limit (excess losses including ALAE) relative to the loss cost portion of the premium. These optional values are provided for some loss cost states, but not for all.

2. Excess Loss Premium Calculation Examples

Following are two calculation examples that illustrate the use of excess factors in calculating Excess Loss Premium, one for a rate state and one for a loss cost state. In both examples, incurred losses excludes ALAE.

Example 1: Rate State

Standard Premium	\$200,000	
Excess Loss Factor for \$100,000 Incurred Losses	0.240	
Loss Conversion Factor	1.120	
Calculation of Excess Loss Premium		
Standard Premium x Excess Loss Factor x Loss Conversion Factor		
\$200,000 x .240 x 1.120		
Excess Loss Premium = \$53,760		

Example 2: Loss Cost State

In loss cost states, NCCI files Excess Loss Pure Premium Factors. The Excess Loss Pure Premium Factors must be converted to Excess Loss Factors using the carrier's expense provisions applicable in each state.

Term Definition

Excess Loss Pure Premium Factor	ELPPF	.360
Expected Loss Ratio	ELR	.648
Loss Adjustment Expense	LAE	.188
Loss Assessment (if any)	LA	.0062
Excess Loss Factor	ELF	.278

Conversion of ELPPF to ELF based on the formula below:

(ELPPF x ELR*) X (1+ LAE**+ LA**)
(.360 x .648) x (1 + .188 + .0062)
(.233) x 1.1942)
ELF = .278

^{*} ELR: Carrier may use their filed ELR or the ELR from NCCI's Expense Ratio Table (Appendix D) located in NCCI's *Retrospective Rating Plan Manual*.

The ELPPF factors are available in NCCI's most recent approved retrospective rating plan parameters item filing. The LAE % and Loss Assessmen % (if any) are from the loss cost filing effective **one year prior to** the effective date of NCCI's ELPPFs. For example, you would use the 1/09 retrospective rating plan parameters filing for the ELPPFs in conjunction with an LAE % from the 1/08 loss cost filing. (This is necessary because it is the prior approved LAE % that is used in the calculation of the latest ELPPF.)

C. RETROSPECTIVE RATING PLAN PREMIUM FORMULA

- Retrospective Rating Plan Premium Formula without Elective Premium Elements
 The formula used to calculate the retrospective rating premium, excluding the elective premium elements, is as follows:
 - Retrospective Rating Plan Premium = (Basic Premium + Converted Losses*) x Tax Multiplier
- Retrospective Rating Plan Premium Formula with Elective Premium Elements
 Retrospective Rated Plan Premium = [Basic Premium + Excess Loss Premium** + Retrospective Rating Development Premium** + Converted Losses*] x Tax Multiplier

These formulas produce a retrospective rating plan premium, which is subject to the Minimum Retrospective Premium and the Maximum Retrospective Premium.

D. RETROSPECTIVE RATING PREMIUM CALCULATION EXAMPLES

For these examples, assume the Retrospective Rating Plan Agreement provides:

Retrospective Rating Factors

a.	Estimated Standard Premium	\$500,000
b.	Maximum Retrospective Premium Factor	130%
C.	Minimum Retrospective Premium Factor	60%
d.	Loss Conversion Factor	1.120
e.	Tax Multiplier	1.070
f.	State Hazard Group Relativity	0.750
g.	Excess Loss Factor (\$50,000 Loss Limit)	.36
h.	Expenses from Expense Ratio Table	.201

Retrospective Premium Development Factors	Without Loss Limit	With Loss Limit
1st Adjustment	0.21	0.08
2nd Adjustment	0.18	0.06
3rd Adjustment	0.13	0.02

Example 1:

Calculation of Retrospective Premium: First, Second, and Third Adjustments

This example contains:

- No loss limits
- Retrospective Development Factors

^{**} The Loss Adjustment Expense% and the Loss Assessment% are obtained from the technical supplement of NCCI's loss cost filing that is effective one year prior to the effective date of the ELPPFs.

^{*} Losses may include allocated loss adjustment expenses if selected by the insured.

^{**} Elective Premium Element

		Factors	First Adjustment	Second Adjustment	Third Adjustment
1.	Standard Premium		500,000	500,000	500,000
2.	Basic Premium Factor	0.145			
3.	Basic Premium (2 x 1)		72,500	72,500	72,500
4.	Excess Loss Premium Factor				j
5.	Excess Loss Premium (4x1x7)		0	0	0
6.	Ratable Losses		150,000	200,000	275,000
7.	Loss Conversion Factor	1.120			
8.	Converted Losses (6x7)		168,000	224,000	308,000
9.	Retrospective Development Factor		0.210	0.180	0.130
10.	Retrospective Development Premium (9x1x7)		117,600	100,800	72,800
11.	Subtotal (3+5+8+10)		358,100	397,300	453,300
12.	Tax Multiplier	1.070			
13.	Indicated Retrospective Premium (11x12)		383,167	425,111	485,031
14.	Maximum Premium (14x1)	1.300	650,000	650,000	650,000
15.	Minimum Premium (15x1)	0.600	300,000	300,000	300,000
16.	Retrospective Premium		383,167	425,111	485,031

Example 2:

Calculation of Retrospective Premium: First, Second, and Third Adjustments

- No loss limits
- No Retrospective Development Factors

		Factors	First Adjustment	Second Adjustment	Third Adjustment
1.	Standard Premium		500,000	500,000	500,000
2.	Basic Premium Factor	0.145			
3.	Basic Premium (2 x 1)		72,500	72,500	72,500
4.	Excess Loss Premium Factor				
5.	Excess Loss Premium (4x1x7)		0	0	0
6.	Ratable Losses		150,000	200,000	275,000
7.	Loss Conversion Factor	1.120			
8.	Converted Losses (6x7)		168,000	224,000	308,000
9.	Retrospective Development Factor				

10. Retrospective Development Premium (9x1x7)		0	0	0
11. Subtotal (3+8+10)		240,500	296,500	380,500
12. Tax Multiplier	1.070			
13. Indicated Retrospective Premium (11x12)		257,335	317,255	407,135
14. Maximum Premium (14x1)	1.300	650,000	650,000	650,000
15. Minimum Premium (15x)	0.600	300,000	300,000	300,000
16. Retrospective Premium		300,000*	317,255	407,135

^{*} Minimum of \$300,000 would apply.

Example 3:

Calculation of Retrospective Premium: First, Second, and Third Adjustments

- Loss limits
- Retrospective Development Factors

		Factors	First Adjustment	Second Adjustment	Third Adjustment
1.	Standard Premium		500,000	500,000	500,000
2.	Basic Premium Factor	0.145			
3.	Basic Premium (2 x 1)		72,500	72,500	72,500
4.	Excess Loss Premium Factor	0.360			
5.	Excess Loss Premium (4x1x7)		201,600	201,600	201,600
6.	Ratable Losses		150,000	200,000	275,000
7.	Loss Conversion Factor	1.120			
8.	Converted Losses (6x7)		168,000	224,000	308,000
9.	Retrospective Development Factor		0.080	0.060	0.020
10.	Retrospective Development Premium (9x1x7)		44,800	33,600	11,200
11.	Subtotal (3+5+8+10)		486,900	531,700	593,300
12.	Tax Multiplier	1.070			
13.	Indicated Retrospective Premium (11x12)		305,271	353,207	419,119
14.	Maximum Premium (14x1)	1.300	650,000	650,000	650,000
15.	Minimum Premium (15x1)	0.600	300,000	300,000	300,000
16.	Retrospective Premium		305,271	353,207	419,119

Example 4:

Calculation of the Basic Premium Factor

The key to establishing the Basic Premium Factor for the Retrospective Rating Plan is the Table of Insurance Charges filed with state insurance departments. By expected loss groups, it indicates the factors to establish the premium charge that is vital to the determination of the Basic Premium Factor.

1.	Estimated Standard Premium	\$500,000
2.	Expected Losses (1) x (3)	\$306,500
3.	Expected Loss Ratio	.613
4.	Expected Limited Loss Ratio (3) - (e)	.253
5.	Expense (Excluding Taxes) (1) x (g)	\$100,500
6.	Expected Loss plus Expense Ratio [(2) + (5)] ÷ (1)	.814
7.	Loss and Expense in Converted Losses (3) x (c)	.687
8.	Determining Pure Expense for Basic Premium, Excluding Loss and Claim (6) - (7)	.127
9.	Minimum Retrospective Premium Excluding Taxes [(a) ÷ (d)]	.561
10.	Maximum Retrospective Premium Excluding Taxes [(b) \div (d)] 1	.215
11.	Table of Insurance Charges Value Difference [(6) - (9)] ÷ [(c) x (4)]	.894
12.	Table of Insurance Charges Entry Difference [(10) - (9)] ÷ [(c) x (4)]	2.31
13.	Ratio of Losses for Minimum Retro Premium to Expected Limited Losses	.04
14.	Ratio of Losses for Maximum Retro Premium to Expected Limited Losses	2.35
15.	Table of Insurance Charges—Premium Charge for (14)	.065
16.	Table of Insurance Charges—Premium Saving for (13)	.000
17.	Net Insurance Charge [(15) - (16)] x (4)	.016
18.	Basic Premium Factor ((17) x (c))+(8)	.145

The use of the Table of Insurance Charges is accounted for in the following explanations and illustrations of how to determine the factors and other elements needed for the operation of the Plan.

Note: The procedures described here are designed exclusively for workers compensation and employers liability insurance. Rules for the application of a retrospective rating plan to a combination of workers compensation and employers liability insurance and other lines of casualty insurance are in the Retrospective Rating Plan Manual issued by the Insurance Services Office (ISO).

Note: The above calculations are based on the 1998 Table of Insurance Charges in the Appendix of the *Retrospective Rating Plan Manual*, using Expected Loss Group 52.

The procedure for establishing the values and factors in the above examples follows:

Line 1. Estimated Standard Premium: This is the annual standard premium. *Refer to the Retrospective Rating Plan Manual for definition of standard premium.* For three-year retrospective rating plans, multiply the annual standard premium times three (3).

Line 2. Expected Losses: The expected losses equal the estimated standard premium multiplied by the expected loss ratio, found on the state Retrospective Rating Values in the *Retrospective Rating Plan Manual*. Refer to Appendix A in the *Retrospective Rating Plan Manual* for the Table of Expected Loss Size Ranges.

For an interstate risk, the expected losses equal the sum of the products of the estimated standard premium for each state and the corresponding expected loss ratio for each state. For the purpose of this example, it has been assumed that the risk is intrastate with an expected loss ratio of .613, which produces expected losses of \$306,500 (\$500,000 x .613).

Line 3. Total Expected Loss Ratio: This is the expected loss ratio for the risk obtained by dividing the total expected losses for all states covered by the Retrospective Rating Plan by the total standard premium.

Line 4. Expected Limited Loss Ratio: This ratio is determined by subtracting the excess loss factor from the expected loss ratio.

Line 5. Expense and Profit and Contingency—Excluding Taxes: The expense and profit or contingency (excluding taxes) is determined, by multiplying the standard premium by the expense ratio found in either the Stock or Non-Stock Tables of Expense Ratios—Excluding Taxes, Profit and Contingencies. Refer to Appendix C in the **Retrospective Rating Plan Manual** for the Table of Expense Ratios.

For a three-year plan, values are determined similarly for each of the years based on each annual estimated standard premium, and the sum of these values is the provision for expense and profit or contingency. The value for expenses shown in this example is equal to \$100,500 (\$500.000 x .201).

Line 6. Expected Loss and Expense Ratio: This ratio is obtained by dividing the expected loses plus the expenses and profit or contingency (excluding taxes by the standard premium).

Line 7. Loss and Expense in Converted Losses: This factor, which expresses the ratio of expected losses and expense to estimated standard premium, is the product of the expected loss ratio and the loss conversion factor.

Line 8. Expense and Profit or Contingency in Basic Premium: The difference between the factor in Line 6, representing the total net premium provision for the insured under the Retrospective Rating Plan, and the factor in Line 7, representing expected losses and loss adjustment expense insuring the risk, is the expense and contingency amount, and must be included in the basic premium.

Line 9. Minimum Premium Retrospective Factor—Excluding Taxes

Line 10. Maximum Premium Retrospective Factor—Excluding Taxes

Line 11. Table of Insurance Charges—Value Difference

Line 12. Table of Insurance Charges—Entry Difference

Lines 9 through Line 12 are determined in a way designed to facilitate the testing process by which the basic premium factor is established. The factors entered for these items are obtained as indicated in the example.

Line 11, Table of Insurance Charges—Value Difference, equals the difference between the table charge for the entry ratio from which the savings is taken and the table charge for the entry ratio from which the charge is taken.

Line 12, Table of Insurance Charges—Entry Difference, equals the difference between the entry ratios that determine the savings factor and the charge for the maximum premium.

To use the Table of Insurance Charges, find the loss group in the Expected Loss Ranges in the table containing the adjusted expected loss value. The adjusted expected loss value:

Line 2 x State and Hazard Group Differential x Loss Group Adjustment Factor

The Loss Group Adjustment Factor (F) applies when an individual loss limit is selected. The factor is:

$$F = \frac{1 + ((.8)(LER))}{1 - LER}$$

where the LER = ELF \div Item (3) = .587

$$F = \frac{1 + ((.8)(.587))}{1 - (.587)} = 3.558$$

S/H Differential = .750

The loss group is 52 (group that contains 229,875 (= 306,500 x .750)).

Then, choose two entry ratios from the Expected Loss Group in the table with a difference equal to Line 12. Make this choice so that the difference in the charges for the Expected Loss Group and for the selected entries most closely approximates Line 11.

To illustrate this testing procedure, several entry ratios and their corresponding charges in Group 52 have been reproduced from the Table:

Entry Ratio	Charges (Group 52)	Savings
.03	.970	.000
.04	.960	.000
.05	.950	.000
Entry Ratio	Charges (Group 52)	
2.34	.065	
2.35	.065	
2.36	.064	

Choose and list pairs of entry ratios with a difference equal to Line 12, in this case 2.31, and note the respective difference in these charges:

$$(.03, 2.34)(.970 - .065) = .905$$

$$(.04, 2.35)(.960 - .065) = .895$$

$$(.05, 2.36)(.950 - .065) = .886$$

The pair of entry ratios whose charge difference most closely approximates Line 11 is recorded under Lines 13 and 14.

Line 13. Ratio of Losses Producing Maximum Retrospective Premium to Expected Losses

Line 14. Ratio of Losses Producing Minimum Retrospective Premium to Expected Losses

Lines 13 and 14 are the pair of table entry ratio values determined by the process outlined previously.

Line 15. Premium Savings for (13): Given the loss group adjustment factor 16, this is the premium charge for losses in excess of those provided by the maximum retrospective premium. It is obtained by reading from the table as shown in Line 12.

Line 16. Premium Savings for (13): This is the premium saving for losses less than those that would produce the minimum retrospective premium. The values for premium savings are listed directly beneath the charge values in the Table of Insurance Charges. In this example, the savings of .000 for entry ratio 04 (Line 13) in Group 52 is found directly beneath the charge value of .960.

Line 17. Net Premium Charge: The net premium charge is determined by calculating the difference between the charge for possible losses that might produce more than the maximum retrospective premium and the saving for losses that might produce less than the minimum retrospective premium, and then multiplying that difference by the product of the expected loss ratio and the loss conversion factor. The net premium charge may be less than zero, as long as the basic premium factor is not negative.

Line 18. Basic Premium Factor: The basic premium factor is the sum of the net premium charge and the expenses and profit and contingencies in the basic premium expressed as a percentage of the standard premium. The standard premium multiplied by the basic premium factor produces the basic premium used in computing the retrospective rating plan premium.

E. DEVELOPMENT OF AN AVERAGE STATE HAZARD GROUP (SHG) FACTOR

This table shows the procedures for carriers to develop an average expected loss ratio and state hazard group factor for multistate policies.

State	Standard Premium by State (A)	Expected Loss Ratio (B)	Expected Losses (C=AxB)	State Hazard Differential Factor (D)	Development of Average SHG (CxD)
1	200,000	0.627	125,400	1.030	129,162
2	150,000	0.627	94,050	0.930	87,467
3	10,000	0.635	6,350	1.200	7,620
Totals	360,000	0.627	225,800	0.993	224,249

F. SAMPLE NOTICE OF ELECTION OF RETROSPECTIVE RATING PLAN

Sample letter a carrier may use when negotiating a retrospective rating plan with an insured. This sample letter may be used on company letterhead.

Notice of Election of Retrospective Rating Plan

The undersigned certifies that the named insured has elected the use of the Retrospective Rating Plan as detailed below. It is also certifies that the insured understands all terms, conditions and provisions of the Plan, including the method of premium calculation, payment, and penalties for cancellation.

Th	e Pla	n will apply to all policies indicated below effective	
1.	Nar	me of Insured	
2.	Add	dress of Insured	-
3.	Pol	icy Number(s)	Effective Date(s)
4.	Тур	e of Retrospective Rating Plan (circle one)	
	A.	Standard Retrospective Rating Plan	
	B.	Large Risk Alternative Rating Option	
5.	Indi	icate selection	
	A.	Minimum Premium Factor	
	B.	Maximum Premium Factor	
	C.	Loss Conversion Factor	
6.	Ter	m of Plan (circle one)	
	A.	1 Year or 3 Year	
	B.	Wrap-Up Construction Project (enter details)	_
7.	Los	ss Limitation (if applicable)	_
8.	Do	Retrospective Development Factors Apply Yes No	
9.		icate any special conditions that apply to the Plan elected for this ured:	_

Signature of Insured

Date Signed

(Sole Proprietor, Partner, or Authorized Officer of Corporation)

F. CANCELLATION OF A POLICY UNDER A RETROSPECTIVE RATING PLAN

Example of a Short Rate Calculation of Maximum Retrospective Premium

Assume:	
Policy in effect	185 days
Authorized Rate (per \$100 payroll)	\$5.00
Actual payroll for 185 days	\$555,000
Experience Rating Modification	1.10
Maximum Retrospective Premium Factor	1.60

(a) Payroll extended to an annual basis:

- (b) Annual Standard Premium = $\$1,095,000 \times 5.00$ (per \$100) = \$54,750
- (c) Modified Premium = $$54,750 \times 1.10 = $60,225$
- (d) Maximum Retrospective Premium: $$60,225 \times 1.60 = $96,360$

G. ENDORSEMENTS

The following endorsements apply to policies that have elected to be retrospective rated:

Endorsement	Purpose
WC 00 05 03 B—Retrospective Rating Plan Premium Endorsement One-Year Plan	Use this endorsement when the rating plan period is the one-year period beginning with the effective date of the endorsement
WC 00 05 04 B—Retrospective Rating Plan Premium Endorsement Three-Year Plan	Use this endorsement when the rating plan period is the three-year period beginning with the effective date of the endorsement
WC 00 05 05 B—Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project	Use this endorsement when the rating plan period is the duration of the construction project described on the Information Page beginning with the effective date of the endorsement
WC 00 05 08—Retrospective Premium Endorsement Aviation Exclusion	Use this endorsement when the premium and incurred losses from the aviation classification codes listed in the schedule are excluded from retrospective rating
WC 00 05 09 B—Retrospective Premium Endorsement Changes	Use this endorsement when changes have been made to the factors
WC 00 05 10 A—Retrospective Rating Plan Premium Endorsement Nonratable Catastrophe Element or Surcharge	Use this endorsement when the policy covers operations or classifications that involve a nonratable catastrophe element or surcharge
WC 00 05 11—Retrospective Premium Endorsement Short Form	Use this endorsement when the insured has more than one policy subject to the same retrospective rating option

Endorsement	Purpose
WC 00 05 12 B—Retrospective Rating Plan Premium Endorsement One-Year Plan—Multiple Lines	Use this endorsement to determine the other lines included in the calculation of the retrospective rating premium for the one-year plan
WC 00 05 13 B—Retrospective Rating Plan Premium Endorsement Three-Year Plan—Multiple Lines	Use this endorsement to determine the other lines included in the calculation of the retrospective rating premium for the three-year plan
WC 00 05 14 B—Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project—Multiple Lines	The rating plan period is the duration of the construction project described on the Information Page beginning with the effective date of the endorsement when other lines of insurance are included in the calculation of the retrospective rating premium
WC 00 05 15 A—Retrospective Rating Plan Premium Endorsement—Losses Redefined to Include Allocated Loss Adjustment Expense (ALAE)	Use this endorsement when incurred losses are changed to include allocated loss adjustment expenses
WC 00 05 16—Retrospective Rating Plan Premium Endorsement—Large Risk Alternative Rating Option (LRARO)	Use this endorsement when the insured has elected to have the cost of insurance rated retrospectively by the Large Risk Alternative Rating Option

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FILING MEMORANDUM

ITEM P-1407(A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED

PURPOSE

The purpose of this item is to amend the retrospective rating plan endorsements to coincide with the 2009 edition—*Retrospective Rating Plan Manual for Workers Compensation and Employers Liability Insurance* filed in Item R-1399 to be effective January 1, 2010.

This item revises Item P-1407, which was previously filed in conjunction with Item R-1399. We have identified some inconsistencies between the endorsements filed in Item P-1407 and our retrospective rating plan filing, R-1399. This item corrects those inconsistencies.

BACKGROUND

The rules of the Retrospective Rating Plan Manual are being updated in Item R-1399.

As a result, the national retrospective rating plan endorsements are being revised in this item to reflect the updates being made to the national rules.

In addition, the current state-specific endorsements were reviewed, and where possible, language from these endorsements was incorporated into the national endorsements.

PROPOSAL

This item proposes that the national retrospective rating plan endorsements be revised to coincide with the 2009 edition of the *Retrospective Rating Plan Manual* to be effective for new and renewal policies written under a retrospective rating plan effective January 1, 2010. However, there are three current national endorsements that will not change as a result of the manual rewrite and will remain in effect. They are:

- WC 00 05 08—Retrospective Rating Premium Endorsement Aviation Exclusion
- WC 00 05 09 A—Retrospective Rating Premium Endorsement Changes
- WC 00 05 11—Retrospective Rating Premium Endorsement Short Form

The current retrospective rating plan endorsements are located in both the **Retrospective Rating Plan Manual** and the **Forms Manual for Workers Compensation and Employers Liability Insurance**. This filing proposes that the retrospective rating plan endorsements be located in the **Forms Manual** only to eliminate redundancy.

In addition, this item proposes a new endorsement, WC 00 05 16—Retrospective Rating Plan Premium Endorsement—Large Risk Alternative Rating Option (LRARO), to be used where LRAROs are applicable. This endorsement is being introduced based on feedback received from carriers.

The table below provides a listing of the current endorsements, which will be withdrawn, and the new or revised national endorsements being proposed:

Current Endorsement Name and Number

Proposed New Endorsement Name and Number

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MD, ME, MN, MO, MS, MT, NE, NC, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WI, WV)

FILING MEMORANDUM

ITEM P-1407(A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED

WC 00 05 03 A—Retrospective Premium Endorsement One Year Plan	WC 00 05 03 B—Retrospective Rating Plan Premium Endorsement One-Year Plan
WC 00 05 04 A—Retrospective Premium Endorsement Three Year Plan	WC 00 05 04 B—Retrospective Rating Plan Premium Endorsement Three-Year Plan
WC 00 05 05 A—Retrospective Premium Endorsement Long-Term Construction Project	WC 00 05 05 B—Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project
WC 00 05 10—Retrospective Premium Endorsement Non-Ratable Catastrophe Element or Surcharge	WC 00 05 10 A—Retrospective Rating Plan Premium Endorsement Nonratable Catastrophe Element or Surcharge
WC 00 05 12 A—Retrospective Premium Endorsement One-Year Plan-Multiple Lines	WC 00 05 12 B—Retrospective Rating Plan Premium Endorsement One-Year Plan—Multiple Lines
WC 00 05 13 A—Retrospective Premium Endorsement Three-Year Plan-Multiple Lines	WC 00 05 13 B—Retrospective Rating Plan Premium Endorsement Three-Year Plan—Multiple Lines
WC 00 05 14 A—Retrospective Premium Endorsement Long-Term Construction Project-Multiple Lines	WC 00 05 14 B—Retrospective Rating Plan Premium Endorsement Wrap-Up Construction Project—Multiple Lines
WC 00 05 15—Retrospective Premium Endorsement—Flexibility Options	WC 00 05 15 A—Retrospective Rating Plan Premium Endorsement—Flexibility Options
N/A	WC 00 05 16—Retrospective Rating Plan Premium Endorsement—Large Risk Alternative Rating Option (LRARO)

IMPACT

There will be no premium impact as a result of the proposed new endorsements for the new 2009 edition of the *Retrospective Rating Plan Manual*. We anticipate that the new endorsements, along with the new manual, will enhance the understanding of the rules and procedures related to workers compensation insurance policies written under a retrospective rating plan.

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MD, ME, MN, MO, MS, MT, NE, NC, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WI, WV)

FILING MEMORANDUM

ITEM P-1407(A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED

IMPLEMENTATION

The attached exhibits outline the changes required to the national retrospective rating plan endorsements, which will be located in NCCI's *Forms Manual of Workers Compensation and Employers Liability Insurance*.

Below is a summary of the exhibits included in this filing package:

- Exhibits 1–8 contains the revisions to the current national retrospective rating plan endorsements
- Exhibit 9 contains the new national endorsement, WC 00 05 16—Retrospective Rating Plan Premium Endorsement—Large Risk Alternative Rating Option (LRARO)
- Exhibits 10–11 contains the withdrawal of state-specific endorsements, if applicable

If applicable, when language from a state-specific endorsement is being incorporated into a national endorsement, the state-specific endorsement will be withdrawn. There are no new state-specific endorsements created as a result of the revisions to NCCI's 2009 edition of the *Retrospective Rating Plan Manual*.

This item will be effective at 12:01 a.m. on January 1, 2010, applicable to new and renewal voluntary policies.

Exceptions:

- In Hawaii, the effective date is determined upon regulatory approval of the individual carrier's election to adopt this change.
- In Virginia, this item will become effective for policies on and after 12:01 a.m. on January 1, 2010.

This item is being filed concurrently with Item R-1399—2009 Edition—Retrospective Rating Plan Manual for Workers Compensation and Employers Liability Insurance. The implementation of this item is conditional on concurrent approval of Item R-1399.

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EXHIBIT 1

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN WC 00 05 03 AB

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective <u>rating plan</u> premium will be determined.

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen <u>a</u> retrospective <u>rating plan premium rating</u>, but with two exceptions. Standard premium does not include the expense constant charge or the premium discount credit the following elements and any other elements excluded based on our manuals:
 - · Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the Schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgements, expenses to recover against third parties, and employers liability loss adjustment expenses. This

EXHIBIT 1 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A <u>Geonverted incurred</u> loss<u>es</u> is an incurred loss multiplied by a percentage called the loss conversion factor. are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium. and converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by Federal and non—Federal classifications. The tax multipliers are shown in the Schedule.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective <u>rating plan</u> premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a retrospective rating plan</u> premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other-elements of retrospective premium.

Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan</u> premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

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ITEM P-1407(A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED

EXHIBIT 1 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective rating plan premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective rating plan premium will not be less than the minimum nor more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.

- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in Otherlnsureds Operating in More Than One States-

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation of a Policy Under a Retrospective Rating Plan

- 1. If any insurance subject to the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsementunless we agree with you, by endorsement, to continue the rating plan period.
- 2. If other policies listed in the Schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. 2. If we cancel for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, and will include all of the applicable retrospective rating plan factors shown in the Schedule.
- 4. 3. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

EXHIBIT 1 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.

- 5. 4. Section F.34. will not apply if you cancel because:
 - a. aAll work covered by the insurance is completed;
 - b. aAll interest in the business covered by the insurance is sold; or,
 - c. <u>yY</u>ou retire from all business covered by the insurance.

Schedule

1.	Other policies subject to this Retrospective Rating Plan Premium Endorsement					
2.	Loss Limitation: \$					
3.	Loss Conversion Factor					
	Minimum Retrospective Rating Plan Premium Factor					
	Maximum Retrospective Rating Plan Premium Factor		_			
4.	4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums,					

where they apply, are shown in the Table of States.

EXHIBIT 1 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

TABLE OF STATES

	Excess Loss Premium Factors		Tax M	Tax Multiplier		Retrospective Development Factors		
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	1st	2nd	3rd	

EXHIBIT 2 FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT THREE-YEAR PLAN WC 00 05 04 A-B

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen <u>a</u> retrospective <u>rating plan-premium rating</u>, <u>but with two exceptions</u>. Standard premium does not include the expense constant charge or the premium discount credit the following elements and any other elements excluded based on our manuals:
 - · Premium discount

premium will be determined.

- Expense constant
- Premium resulting from the nonratable element codes
- Premium developed by the passenger seat surcharge under Classification Code 7421
- Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- · Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the Schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgements, expenses to recover against third parties, and employers liability loss adjustment expenses. This

EXHIBIT 2 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

<u>Note:</u> The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A <u>Geonverted incurred</u> loss<u>es</u> is an incurred loss multiplied by a percentage called the loss conversion factor. are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted <u>incurred</u> losses <u>and any elective elements</u>. The percentage is called the tax multiplier. It varies by state and by <u>Ff</u>ederal and non—<u>Ff</u>ederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective <u>rating plan</u> premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the retrospective rating plan policy period. Changes will be shown by endorsement.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a</u> retrospective <u>rating plan</u> premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other-elements of retrospective premium.

EXHIBIT 2 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan premium</u>. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective <u>rating plan</u> premium. If the policies provide insurance for more than one insured, the retrospective <u>rating</u> plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective <u>rating plan</u> premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective <u>rating plan</u> premium will not be less than the minimum—nor more than the maximum retrospective <u>rating plan</u> premium. The minimum and maximum retrospective <u>rating plan</u> premiums are determined by applying the minimum and maximum <u>retrospective rating plan premium factors</u>, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

1. We will calculate the retrospective <u>rating plan</u> premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of a retrospective <u>rating plan</u> premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective <u>rating plan</u> premium is more than the total standard premium as of the special valuation date.

We may make interim calculations of retrospective <u>rating plan</u> premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.

- 2. After any calculation of retrospective <u>rating plan</u> premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of <u>the</u> retrospective <u>rating plan</u> premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in OtherInsureds Operating in More Than One States-

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the <u>retrospective</u> rating plan period, this endorsement will apply to that insurance if this <u>retrospective</u> rating plan applies in that state on an interstate basis. The retrospective <u>rating plan</u> premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

1. If any insurance subject to the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan

EXHIBIT 2 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

period for all insurance subject to this endorsement unless we agree with you, by endorsement, to-continue the rating plan period.

- 2. If the other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. 2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective <u>rating</u> plan premium will be <u>based on the</u> standard premium for the rating period, increased pro rata to three years (1,095 days), <u>and will include all of the applicable retrospective rating plan factors shown</u> in the Schedule.
- 4. 3. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).

- 5. 4. Section F.3.4. will not apply if you cancel or do not renew because:
 - a. aAll work covered by the insurance is completed;
 - b. aAll interest in the business covered by the insurance is sold; or,
 - c. <u>yY</u>ou retire from all business covered by the insurance.

Schedule

1.	Other policies subject to this Retrospective Rating Plan Premium Endorsement
2.	Loss Limitation: \$
3.	Loss Conversion Factor
	Minimum Retrospective Rating Plan Premium Factor
	Maximum Retrospective Rating Plan Premium Factor

EXHIBIT 2 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated.

	50%	100%	150%
Estimated Standard Premium:	\$	\$	\$
Basic Premium Factor:			

5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

TABLE OF STATES

	Excess Loss Premium Factors		Tax M	Tax Multiplier		Retrospective Development Factors		
State	State (Other Federal ("F" than "F" Classes Classes) Only)		State (Other than "F" Classes)	than "F" Federal ("F"		2nd	3rd	

EXHIBIT 3

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT LONG TERM WRAP-UP CONSTRUCTION PROJECT WC 00 05 05 \clubsuit B

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective <u>rating plan</u> premium will be determined.

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the <u>wrap-up</u> construction project described on the Information Page, beginning with the effective date of this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen <u>a</u> retrospective <u>rating plan-premium rating</u>, but with two exceptions. Standard premium does not include the expense constant charge or the premium discount credit_the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the Schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is

EXHIBIT 3 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgements, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- <u>Developed by the occupational disease rates for employers subject to the Federal Coal Mine</u> Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A <u>Geonverted incurred</u> loss<u>es</u> is an incurred loss multiplied by a percentage called the loss conversion factor are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, and converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by Ffederal and non—Ffederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective <u>rating plan</u> premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the <u>retrospective rating plan</u> policy period. Changes will be shown by endorsement.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a</u> retrospective <u>rating plan</u> premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective

EXHIBIT 3 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

development factor. Taxes are added to retrospective development premium just as they are for otherelements of retrospective premium.

Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan</u> premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective <u>rating plan</u> premium. If the policies provide insurance for more than one insured, the retrospective <u>rating plan</u> premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective <u>rating plan</u> premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective <u>rating plan</u> premium will not be less than the minimum—nor more than the maximum retrospective <u>rating plan</u> premium. The minimum and maximum retrospective <u>rating plan</u> premiums are determined by applying the minimum and maximum <u>retrospective rating plan premium factors</u>, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

1. We will calculate the retrospective <u>rating plan</u> premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of the retrospective <u>rating plan</u> premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective <u>rating plan</u> premium is more than the total standard premium as of the special valuation date.

We may make interim calculations of retrospective <u>rating plan</u> premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.

- 2. After any calculation of retrospective <u>rating plan</u> premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of <u>the</u> retrospective <u>rating plan</u> premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in Otherlnsureds Operating in More Than One States

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the <u>retrospective rating</u> plan period, this endorsement will apply to that insurance if this <u>retrospective</u> rating plan applies in that state on an interstate basis. The retrospective <u>rating plan</u> premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

EXHIBIT 3 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

- 1. If any insurance subject to the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. 2. If we cancel or do not renew because of <u>for</u> nonpayment of premium, the maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. 3. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.

- 5. Section F.34. will not apply if you cancel or do not renew because:
 - a. aAll work covered by the insurance is completed;
 - b. aAll interest in the business covered by the insurance is sold; or,
 - c. yYou retire from all business covered by the insurance.

Schedule

 Other policies subject to this Retrospective <u>Rating Plan</u> Premium Endorsement 				
2.	Loss Limitation: \$			
3.	Loss Conversion Factor			
	Minimum Retrospective Rating Plan Premium Factor			
	Maximum Retrospective Rating Plan Premium Factor			
4.	The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard			

premium is not within the range of estimated standard premiums. shown below, the basic premium

factor will be recalculated.

EXHIBIT 3 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

	50%	100%		150%
Estimated Standard Premium:	\$	\$	\$	
Basic Premium Factor:			_	

TABLE OF STATES

	Excess Loss Premium Factors		Tax Multiplier		Retrospective Development Factors			
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	1st	2nd	3rd	

^{5.} The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

EXHIBIT 4 FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT NON-RATABLE CATASTROPHE ELEMENT OR SURCHARGE WC 00 05 10 $\underline{\mathsf{A}}$

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement changes the Rretrospective rating plan Ppremium endorsement attached to the policy.

- 1. Standard premium excludes the portion of the premium that is determined by the application of a non-ratable catastrophe element in a rate or a non-ratable catastrophe surcharge required by our manuals. The classification codes involving such premiums are listed in the Schedule below.
- 2. Incurred losses do not include:
 - a. <u>+T</u>he cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification code for which our manuals contain a non-ratable catastrophe element.
 - b.—<u>IL</u>osses involving passenger employees, other than members of the flying crew, if the losses result from the crash of an aircraft described on the Aircraft Premium Endorsement.

Catastrophe provisions, as described in our manuals, are included in the total policy premium, but excluded from the standard premium used in a retrospective rating plan premium.

Schedule

EXHIBIT 5

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE <u>RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN—MULTIPLE LINES</u> WC 00 05 12 A B

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective <u>rating plan</u> premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy, and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. <u>tT</u>he premium for the insurance subject to a retrospective rating <u>plan</u> as shown in the Schedule and <u>computed calculated</u> as explained in this endorsement and referred to as the retrospective <u>rating plan</u> premium, and
- 2. The premium for the insurance not subject to a retrospective rating <u>plan</u> as shown in the Schedule and <u>computed</u> calculated in accordance with the provisions of such policies other than this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period for the insurance subject to retrospective rating if you had not chosen a retrospective rating plan premium rating, but with exceptions. Standard premium does not include the expense constant charge or the premium discount credit or any other expense modification. the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the <u>catastrophe provisions as outlined in our manuals</u>
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services
 - Insurance charge

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- 3. Incurred losses are all amounts we pay or estimate we will pay for losses-and-for the following expenses:
 - a. <u>pP</u>remiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance;
 - b. iInterest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance;
 - c. <u>aA</u>llocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only;
 - d. <u>eE</u>xpenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- <u>Developed by the occupational disease rates for employers subject to the Federal Coal Mine</u> Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A Geonverted incurred losses is an incurred loss multiplied by a percentage called the loss conversion factor are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted <u>incurred</u> losses, <u>and any elective elements</u>. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by <u>Ff</u>ederal and non—<u>Ff</u>ederal classifications. The tax multipliers are shown in the Schedule.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

1. The election of a loss limitation means that the amounts of incurred loss to be included in the retrospective <u>rating plan</u> premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state and, classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a</u> retrospective <u>rating plan</u> premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium.

For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan</u> premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective <u>rating plan</u> premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective <u>rating plan</u> premium. If the policies provide insurance for more than one insured, the retrospective <u>rating plan</u> premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective <u>rating plan</u> premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective <u>rating plan</u> premium will not be less than the minimum—nor more than the maximum retrospective <u>rating plan</u> premium. The minimum and maximum retrospective <u>rating plan</u> premiums are determined by applying the minimum and maximum <u>retrospective rating plan premium</u> factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

 We will calculate the retrospective <u>rating plan</u> premium using all-incurred losses_information we have as of a date six months after the rating plan period ends and annually thereafter. With respect toworkers compensation and employers liability insurance, we will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of a retrospective <u>rating plan</u> premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective <u>rating plan</u> premium is more than the total standard premium as of the special valuation date.

- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of <u>the</u> retrospective <u>rating plan</u> premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in OtherInsureds Operating in More Than One States-

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the <u>retrospective</u> rating plan period, this endorsement will apply to that insurance if this <u>retrospective</u> rating plan applies in that state on an interstate basis. The retrospective <u>rating plan</u> premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation of a Policy Under a Retrospective Rating Plan

- 1. If any insurance subject to the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement, to continue the rating plan period.
- 2. <u>If other policies listed in the Schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.</u>
- 3. 2. If we cancel for nonpayment of premium, the maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, <u>and will include all of the applicable retrospective rating plan factors shown in the Schedule.</u>
- 4. 3. If you cancel, the standard premium for the rating plan period will be-calculated according to the increased by our short rate-cancelation table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

This <u>The minimumshort rate</u> retrospective <u>rating plan</u> premium will <u>also</u> be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.

- 5. 4. Section F.3.4. will not apply if you cancel because:
 - a. aAll work covered by the insurance is completed;
 - b. aAll interest in the business covered by the insurance is sold; or,
 - c. yYou retire from all business covered by the insurance.

Schedule

Premium Subject to Retrospective Rating <u>Plan</u>, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors.

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

1.	The premium for the following policies combined provisions of this Retrospective Rating Plan Premium P	is to be -computed nium Endorsement	calculated in accordance with the
	List of Policies		
2.	The <u>retrospective rating</u> plan does not apply to the premium for policies		
_			
	in the states of		
3.	The retrospective rating plan does not apply to the afforded under the policies designated in paragrams.	ne premium for U u aph 1.	ninsured M motorist <u>li</u> nsurance if
4.	The premium for the general liability and automobin paragraph 1 above for insurance in excess of retrospective rating. State the dollar amount of the	the limits of liability	stated below will not be subject to
	Coverage		Limit of Liability
		\$	
_			
-			
_			
_			
		Ф	

		\$	
-		\$	
-		\$	
		\$	
-	retrospective rating <u>plan</u> will not inclunpaid losses that is in excess of the consisting of premiums on bonds, in	computingcalculating the premium for the insurance subtle that portion of the losses actually paid and the reservalimits of liability stated above, but that part of the incurred erest payable in accordance with the provisions of the pand expenses incurred in seeking recovery against a thin	ves for ed losses olicy,
5.	Workers Compensation and Employ	rs Liability	
	Loss Limitation is \$		
	Combination Loss Limitation of \$	is the overall limit on the incurred losses for the following combination of insurance.	arising
3. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation doe		I damage
S. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation doe	e for the following combination of insurance. not apply, for general liability, auto liability, auto physica	l damage
3. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation does or theft insurance, specify the loss limitation to the specify the loss limitation does or the specific does not consider the specific	not apply, for general liability, auto liability, auto physica itation that applies separately to each accident or occurr	I damage
3. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation does or theft insurance, specify the loss limitation for	not apply, for general liability, auto liability, auto physica itation that applies separately to each accident or occurr insurance is \$	I damage
S. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation does or theft insurance, specify the loss limitation for Loss Limitation for	not apply, for general liability, auto liability, auto physica itation that applies separately to each accident or occurr insurance is \$ insurance is \$	I damage
S. -	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation does or theft insurance, specify the loss limitation for Loss Limitation for Loss Limitation for	not apply, for general liability, auto liability, auto physica itation that applies separately to each accident or occurr insurance is \$ insurance is \$ insurance is \$ insurance is \$	l damage
6. 7.	Combination Loss Limitation of \$ out of any one accident or occurrence If the combination loss limitation does or theft insurance, specify the loss limitation for Loss Limitation for Loss Limitation for Loss Limitation for	not apply, for general liability, auto liability, auto physica itation that applies separately to each accident or occurr insurance is \$	I damage

9. Minimum Retrospective Rating Plan Premium Factor is

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated.

		50%		100%	150%
Estimated Standard Premium:	\$		\$		\$
Basic Premium Factor:	_		_		

TABLE OF STATES

11.A	Excess Loss Premium Factors		Tax Multiplier		
		Workers Compensation and Employers Liability		mpensation and ers Liability	
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

11.B	1.B Excess Loss Premium Factors			Tax Multiplier			
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage	

EXHIBIT 5 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

11.B	Excess Loss Premium Factors		Tax Multiplier			
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage

12.A	Retrospective Development Factors						
	Workers Compensation and Employers Liability						
State	1st	2nd	3rd				

12.B	Retrospective Development Factors							
	General Liability			Automobile Liability				
State	1st	2nd	3rd	4th	1st	2nd	3rd	4th

EXHIBIT 6

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE <u>RATING PLAN</u> PREMIUM ENDORSEMENT THREE-YEAR PLAN—MULTIPLE LINES WC 00 05 13 A B

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective <u>rating plan</u> premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy-and_ any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. <u>tT</u>he premium for the insurance subject to <u>a</u> retrospective rating <u>plan</u> as shown in the Schedule and <u>computed calculated</u> as explained in this endorsement and referred to as the retrospective <u>rating plan</u> premium, and
- 2. <u>tThe premium for the insurance not subject to a retrospective rating plan</u> as shown in the Schedule and <u>computedcalculated</u> in accordance with the provisions of such policies other than this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period for the insurance-subject to retrospective rating if you had not chosen a retrospective rating plan premium rating, butwith exceptions. Standard premium does not include the expense constant charge or the premium discount credit or any other expense modification the following elements and any other elements excluded based on our manuals:
 - · Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is the standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- Incurred losses are all amounts we pay or estimate we will payand for losses for the following expenses:
 - a. <u>pP</u>remiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance;
 - b. interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance;
 - c. <u>aA</u>llocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only;
 - d. <u>eE</u>xpenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A <u>Geonverted incurred</u> loss<u>es</u> is an incurred loss multiplied by a percentage called the loss conversion factor. are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted <u>incurred</u> losses, <u>and any elective elements</u>. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by <u>Ff</u>ederal and non<u>Ff</u>ederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

1. The election of a loss limitation means that the amounts-of incurred loss to be included in the retrospective <u>rating plan</u> premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state and classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a</u> retrospective <u>rating plan</u> premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium.

For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan</u> premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective <u>rating plan</u> premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective <u>rating plan</u> premium. If the policies provide insurance for more than one insured, the retrospective <u>rating</u> plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective <u>rating plan</u> premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective <u>rating plan</u> premium will not be less than the minimum—nor more than the maximum retrospective <u>rating plan</u> premium. The minimum and maximum retrospective <u>rating plan</u> premiums are determined by applying the minimum and maximum <u>retrospective rating plan</u> premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

1. We will calculate the retrospective <u>rating plan</u> premium using all-incurred losses information we have as of a date six months after the rating plan period ends and annually thereafter. With respect to

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

workers compensation and employers liability insurance, we will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of the retrospective <u>rating plan</u> premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective <u>rating plan</u> premium is more than the total standard premium as of the special valuation date.

We may make interim calculations of retrospective <u>rating plan</u> premium for the first year and the first two years of the rating plan period. We will use all-<u>incurred losses</u> <u>information</u> we have as of a date six months after the end of each of these periods.

- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of <u>the</u> retrospective <u>rating plan</u> premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in Otherlnsureds Operating in More Than One States-

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the <u>retrospective</u> rating plan period, this endorsement will apply to that insurance if this <u>retrospective</u> rating plan applies in that state on an interstate basis. The retrospective <u>rating plan</u> premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If any insurance subject to the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. 2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days), and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. 3. If you cancel or do not renew, the standard premium for the rating plan period will be-calculated according to the increased by our short rate-cancelation table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

<u>This</u>The short <u>rate minimum</u> retrospective <u>rating plan</u> premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

- 5. 4. Section F.3.4. will not apply if you cancel or do not renew because:
 - a. aAll work covered by the insurance is completed;
 - b. <u>aA</u>ll interest in the business covered by the insurance is sold; or,
 - c. <u>yY</u>ou retire from all business covered by the insurance.

Schedule

Premium Subject to Retrospective Rating <u>Plan</u>, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors.

	•		•	·	
1.			ies combined is to be <u>ting Plan</u> Premium Er	-computed <u>calculated</u> in ac ndorsement:	cordance with the
	List of Policies				
					_
_					
2.	The <u>retrospective</u> does not apply to policies	e rating plan the premium for			
_					
	in the states of				
3.	The retrospective afforded under the	<u>e rating</u> plan does ne policies designa	not apply to the prem ted in paragraph 1.	ium for U uninsured M moto	rist -li nsurance if
4.	in paragraph 1 a	bove for insurance	in excess of the limit	ity insurance afforded unde s of liability stated below wi of liability and the manner in	ill not be subject to
	Cove	erage		Limit of L	.iability
				\$	
-				\$	

FO	RMS MANUAL OF WORKERS CO	EXHIBIT 6 (CONT'D) MPENSATION AND EMPLOYERS LIABILITY INSURANCI
•		
•		\$
•		\$
•		\$
•		\$
•		\$
•		\$
•		\$
•		\$
•		\$
5.	unpaid losses that is in excess of the consisting of premiums on bonds, int	that portion of the losses actually paid and the reserves for limits of liability stated above, but that part of the incurred losses erest payable in accordance with the provisions of the policy, and expenses incurred in seeking recovery against a third party ers Liability Loss
6.	Combination Loss Limitation of \$	is the overall limit on the incurred losses arising out of
	any one accident or occurrence for the	e following combination of insurance
7.		not apply, for general liability, auto liability, auto physical damage litation that applies separately to each accident or occurrence:
	Loss Limitation for	insurance is \$
	Loss Limitation for	insurance is \$
	Loss Limitation for	insurance is \$

EXHIBIT 6 (CONT'D)
FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCI

0	RMS MANUAL	OF WORKER	RS COMPENSA	TIÒN AND ÉMI	PLOYERS LIABII	LITY INSURANCE
	Loss Limitation for		i	nsurance is \$		
	Loss Limitation for		i	nsurance is \$		
8.	Loss Conversion Factor is					
9.	Minimum Retros <u>Plan</u> Premium F					
	Maximum Retros Plan Premium F		1			
10	standard premiu factor will be obt	m is within the ained by linear vithin the range	range of estimate interpolation to the	d standard prem ne nearest one-te	of standard premium iums shown here, the enth of 1%. If the a shown below, the	he basic premium ctual standard
			50%	100%	150%	
	Estimated Stand Premium:	ard \$	\$	5	\$	
	Basic Premium F	actor <u>:</u>				- -

TABLE OF STATES

11.A	Excess Loss Pre	emium Factors	Tax N	Multiplier	
	Workers Comp Employers		Workers Compensation and Employers Liability		
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE TABLE OF STATES (Cont'd)

11.A	Excess Loss Pre	mium Factors	Tax Multiplier Workers Compensation and Employers Liability		
	Workers Compo Employers				
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

11.B	Excess Loss Premium Factors			Tax Multiplier		
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage

12.A	Retrospective Development Factors						
	Workers Compensation and Employers Liability						
State	1st	2nd	3rd				

EXHIBIT 6 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

12.B	Retrospective Development Factors							
	General Liability			Automobile Liability				
State	1st	2nd	3rd	4th	1st	2nd	3rd	4th
<u> </u>		<u> </u>						
				1		!	!	

EXHIBIT 7

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE <u>RATING PLAN</u> PREMIUM ENDORSEMENT LONG TERMWRAP-UP CONSTRUCTION PROJECT—MULTIPLE LINES WC 00 05 14 A B

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective <u>rating plan</u> premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective <u>rating plan</u> premium for the insurance provided during the rating plan period by this policy, and any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the <u>wrap-up</u> construction project described in the declarations or Information Page of such policies, beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. <u>tT</u>he premium for the insurance subject to a retrospective rating <u>plan</u> as shown in the Schedule and <u>computed calculated</u> as explained in this endorsement and referred to as the retrospective <u>rating plan</u> premium, and
- 2.<u>+T</u>he premium for the insurance not subject to a retrospective rating <u>plan</u> as shown in the Schedule and <u>computed calculated</u> in accordance with the provisions of such policies other than this endorsement.

The amount of retrospective <u>rating plan</u> premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period for the insurance subject to retrospective rating if you had not chosen a retrospective rating plan-premium rating, but with exceptions. Standard premium does not include the expense constant charge, the premium discount credit or any other expense modification the following elements and any other elements excluded based on our manuals:
 - · Premium discount
 - · Expense constant
 - <u>Premium resulting from the nonratable element codes</u>
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - <u>Premium developed by the occupational disease rates for employers subject to the Federal</u>
 Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- Incurred losses are all amounts we pay or estimate we will pay and for losses for the following expenses:
 - a. <u>pP</u>remiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance;
 - b. iInterest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance;
 - c. <u>aA</u>llocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only;
 - d. <u>eE</u>xpenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. A <u>Geonverted incurred</u> loss<u>es</u> is an incurred loss multiplied by a percentage called the loss conversion factor are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premiumand, converted <u>incurred</u> losses, <u>and any elective elements</u>. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by <u>Ff</u>ederal and non—<u>Ff</u>ederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in <u>determining</u> retrospective <u>rating plan</u> premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

1. The election of a loss limitation means that the amounts-of incurred loss to be included in the retrospective <u>rating plan</u> premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.

The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other-elements of retrospective premium.

Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state and classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.

2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of <u>a</u> retrospective <u>rating plan</u> premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium.

For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective <u>rating plan</u> premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective <u>rating plan</u> premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective <u>rating plan</u> premium. If the policies provide insurance for more than one insured, the retrospective <u>rating</u> plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective <u>rating plan</u> premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. <u>This</u> sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective <u>rating plan</u> premium will not be less than the minimum—nor more than the maximum retrospective <u>rating plan</u> premium. The minimum and maximum retrospective <u>rating plan</u> premiums are determined by applying the minimum and maximum <u>retrospective rating plan premium</u> factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Premium Calculations and Payments Calculation of Retrospective Rating Plan Premium

1. We will calculate the retrospective <u>rating plan</u> premium using all-incurred losses <u>information</u> we have as of a date six months after the rating plan period ends and annually thereafter. With respect to

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

workers compensation and employers liability insurance, we will have the calculations verified by the appropriate rate service organization at your request.

We may make a special valuation of the retrospective <u>rating plan</u> premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due <u>to</u> us if the retrospective <u>rating plan</u> premium is more than the total standard premium as of the special valuation date.

We may make interim calculations of retrospective <u>rating plan</u> premium for the first year and the first two years of the rating plan period. We will use all-<u>incurred</u> loss<u>es</u> <u>information</u> we have as of a date six months after the end of each of these periods.

- 2. After any calculation of retrospective <u>rating plan</u> premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.
- 3. After each calculation of <u>the</u> retrospective <u>rating plan</u> premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Work in Otherlnsureds Operating in More Than One States-

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the <u>retrospective</u> rating plan period, this endorsement will apply to that insurance if this <u>retrospective</u> rating plan applies in that state on an interstate basis. The retrospective <u>rating plan</u> premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If-any insurance subject to the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. 2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective <u>rating</u> <u>plan</u> premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. 3. If you cancel or do not renew, the standard premium for the rating plan period will be-calculated-according to the increased by our short rate table and cancelation procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

<u>This The short rate minimum</u> retrospective <u>rating plan</u> premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

The maximum retrospective <u>rating plan</u> premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.

- 5. 4. Section F.34. will not apply if you cancel or do not renew because:
 - a. aAll work covered by the insurance is completed;
 - b. aAll interest in the business covered by the insurance is sold; or,
 - c. <u>yY</u>ou retire from all business covered by the insurance.

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

Schedule

Premium Subject to Retrospective Rating <u>Plan</u>, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors.

	antiplicio, Exocoo Ecoo i Territo	in radiois, rediospediive by	Wolopinicht i dotoro.
1.	The premium for the followin provisions of this Retrospect		computedcalculated in accordance with the dorsement:
	List of Policies		
2.	The retrospective rating plandoes not apply to the premiur policies	n for	
-			
	in the states of		
3.	The <u>retrospective rating</u> plar afforded under the policies of	does not apply to the premiesignated in paragraph 1.	ium for U uninsured <u>Mm</u> otorist-l <u>i</u> nsurance if
4.	in paragraph 1 above for ins	rance in excess of the limits	ty insurance afforded under policies designated s of liability stated below will not be subject to f liability and the manner in which it applies.
	Coverage		Limit of Liability
		<u> </u>	\$
-		<u> </u>	\$
-			\$
-			\$
		;	\$

		\$	
	_	<u> </u>	
		<u> </u>	
		<u></u> \$	
		<u> </u>	
		<u> </u>	
		<u> </u>	
	e limits of liability are state duration of the construction	ed above, they will apply separately on project.	to each annual period
retrospective ra unpaid losses consisting of p allocated loss a	ating <u>plan</u> will not include t hat is in excess of the limi remiums on bonds, interes	nputingcalculating the premium for hat portion of the losses actually parts of liability stated above, but that at payable in accordance with the perpenses incurred in seeking reco	aid and the reserves for part of the incurred losses rovisions of the policy,
Workers Comp Liability Loss L	ensation and Employers imitation is \$		
6. Combination L	oss Limitation of \$	is the overall limit on the incur	red losses arising out of
any one accide	nt or occurrence for the fo	llowing combination of insurance.	
		apply, for general liability, auto liab on that applies separately to each	
Loss Limitation		insurance is \$	
for			
		insurance is \$	
for Loss Limitation			
for Loss Limitation for Loss Limitation		is \$ insurance	
for Loss Limitation for Loss Limitation for Loss Limitation		is \$insurance is \$insurance	

TEM P-1407(A)—REVISE	ED RETF	ROSPECT	IVE RATIN	IG PLAN EN	DORSEMENT	S AMENDED
FORMS MANUAL OF WO	RKERS		BIT 7 (CON		YERS LIABILI	TY INSURANCE
9. Minimum Retrospective I	Rating Pla	<u>an</u> Premium	n Factor is			
Maximum Retrospective	Rating Pl	<u>an</u> Premiur	n Factor is			
10. The basic premium factor standard premium is with factor will be obtained by premium is not within the factor will be recalculated	nin the rar / linear in e range of	nge of estimeterpolation	nated stand to the near	ard premiums est one-tenth o	shown here, the of 1%. If the actu	e basic premium ual standard
		50%	1	00%	150%	
Estimated Standard Premium:	\$		\$	\$		
Basic Premium Factor:						•

TABLE OF STATES

11.A	Excess Loss Pre	mium Factors	Tax N	lultiplier	
	Workers Compe Employers		Workers Compensation and Employers Liability		
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

11.B	Excess Loss Premium Factors			Tax Multiplier			
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage	

EXHIBIT 7 (CONT'D) FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

12.A	Retrospective Development Factors						
	Workers Compensation and Employers Liability						
State	1st	2nd	3rd				
<u> </u>		<u> </u>					

12.B	Retrospective Development Factors							
		General	Liability		Automobile Liability			
State	1st	2nd	3rd	4th	1st	2nd	3rd	4th
		<u>.</u>						
		<u>.</u>						
		!						
			1			<u> </u>		1
			<u> </u>		<u> </u>	<u> </u>		<u> </u>

EXHIBIT 8 FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT—FLEXIBILITY OPTIONS WC 00 05 15 A

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively.

The <u>Rretrospective rating planP premium endorsement attached to the policy is changed by the selection of one or more of the options information shown below in the Schedule.</u>

Schedule

1.	Incurred losses are changed to include allocated loss adjustment expense in these states:	

- 2. The correctly calculated basic premium factor for 100% of the estimated standard premium shall be used without linear interpolation, for each calculation of retrospective premium.
- 3. Each calculation of retrospective <u>rating plan</u> premium will use all loss information we have as of a date agreed to by you and us.

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ITEM P-1407(A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED

EXHIBIT 9

FORMS MANUAL OF WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT—LARGE RISK ALTERNATIVE RATING OPTION (LRARO) WC 00 05 16

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement applies only to workers compensation and employers liability insurance when rated under the provisions of the Large Risk Alternative Rating Option that we have negotiated with you.

Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT ONE-YEAR PLAN WC 00 05 03 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN WC 00 05 03 B
This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined.	This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how a retrospective rating plan premium will be determined.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement. The amount of retrospective premium depends on five standard elements and two	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement. The amount of retrospective rating plan premium depends on five standard elements
elective elements.	and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here.	The five standard elements are explained here.
Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective premium rating but with two exceptions. Standard premium does not the expense constant charge or the premium discount credit.	 Standard premium is the premium we would charge during the rating plan period if you had not chosen the retrospective rating plan. Standard premium does not include the following elements or any other elements excluded based on our manuals: Premium discount Expense constant Premium resulting from the nonratable element codes Premium developed by the passenger seat surcharge under Classification Code 7421 Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Premium developed by the catastrophe provisions as outlined in our manuals
2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the schedule, the basic premium will be recalculated.	Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes: General administration costs of the carrier Cost of loss control services Insurance charge
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.
	The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

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Current	Proposed
3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses.	3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE. Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded based on our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Developed by the catastrophe provisions as outlined in our manuals
4. A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, and converted losses. The percentage is called the tax multiplier. It varies by state and by Federal and non-Federal classifications. The tax multipliers are shown in the Schedule.	5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers are shown in the Schedule.
B. Retrospective Premium Elective Elements	B. Retrospective Rating Plan Premium Elective Elements
Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.	1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.
The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.	Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown to the Schedule.
2. The retrospective development element is used to help stabilize premium	The retrospective development element is used to help stabilize premium

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Current	Proposed
adjustments. The premium for this element is charged with the first three calculations of retrospective premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of	adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor.
retrospective premium. Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C Potrospostivo Pating Plan Promium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the	C. Retrospective Rating Plan Premium Formula Insurance policies listed in the Schedule will be combined with this policy to calculate
retrospective premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured. 1. Retrospective premium is the sum of basic premium, converted losses, and taxes,	the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured. 1. Retrospective rating plan premium is the sum of basic premium, converted losses,
plus the excess loss premium and retrospective development premium elective elements if you chose them. 2. The retrospective premium will not be less than the minimum nor more than the maximum retrospective premium. The minimum and maximum retrospective premiums	plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule. 2. The retrospective rating plan premium will not be less than the minimum or more
are determined by applying the minimum and maximum retrospective shown in the Schedule to the standard premium. 3. If this endorsement applies to more than one policy or state, the standard premium will	than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the
be the sum of the standard premiums for each policy and state.	standard premium. 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Plan Premium
1. We will calculate the retrospective premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.	1. We will calculate the retrospective premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
We may make a special valuation of a retrospective premium as of any date that you are	We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit
declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in	of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if
work covered by the insurance. You will pay the amount due us if the retrospective premium is more than the total standard premium as of the special valuation date.	the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final	2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.

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Proposed
3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.
E. Insureds Operating in More Than One State
If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.
F. Cancellation of a Policy Under a Retrospective Rating Plan
1. If the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement.
2. If other policies listed in the schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period
3. If we cancel for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, and will include all of the applicable retrospective rating factors shown in the Schedule.
4. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
The short rate premium will be used to determine the excess loss premium and Retrospective development premium if you chose these elective elements. The maximum retrospective rating plan premium will be based on the standard
premium for the rating plan period, increased pro rata to 365 days. 5. Section F.4. will not apply if you cancel because: a. All work covered by the insurance is completed

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Current	Proposed
	b. All interest in the business covered by the insurance is sold
	c. You retire from all business covered by the insurance
Schedule	Schedule
Other policies subject to this Retrospective	Other policies subject to this Retrospective
Premium Endorsement \$ \$ \$	Rating Plan Premium Endorsement \$ \$ \$
2. Loss Limitation: \$	2. Loss Limitation: \$
3. Loss Conversion Factor	3. Loss Conversion Factor
Minimum Retrospective Premium Factor Maximum Retrospective Premium Factor	Minimum Retrospective Rating Plan Premium Factor Maximum Retrospective Rating Plan Premium Factor
4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated. 50% 100% 150%	4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated.
	50% 100% 150%
Estimated Standard Premium: \$ \$ \$ Basic Premium Factor: 5. The tax multipliers, excess loss premium factors, and retrospective development	Estimated Standard Premium: \$ \$ \$ Basic Premium Factor: =
factors, and the states where they apply, are shown in the Table of States.	5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

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Current								Proposed TABLE OF STATES							
TABLE OF STATES															
State	Excess Loss Premium Tax Multiplier Factors			Retrospective Development Factors			State	Excess Los Fac	Tax Multiplier		De	Retrospective Development Factors			
	State (other than "F" Classes)	Federal ("F" Classes only)	State (other than "F" Classes)	Federal ("F" Classes only)	1st	2 nd	3rd		State (other than "F" Classes)	Federal ("F" Classes only)	State (other than "F" Classes)	Federal ("F" Classes only)	1st	2 nd	3rd

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Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT THREE-YEAR PLAN WC 00 05 04 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT THREE-YEAR PLAN WC 00 05 04 B
This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined.	This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.
The amount of retrospective premium depends on five standard elements and two elective elements.	The amount of retrospective rating plan premium depends on five standard elements and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here.	The five standard elements are explained here.
Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective role premium rating but with two exceptions. Standard premium does not the expense constant charge or the premium discount credit.	1. Standard premium is the premium we would charge during the rating plan period if you had not chosen the retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals: • Premium discount • Expense constant • Premium resulting from the nonratable element codes • Premium developed by the passenger seat surcharge under Classification Code 7421 • Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act • Premium developed by the catastrophe provisions as outlined in our manuals
2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the schedule, the basic premium will be recalculated.	Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes: General administration costs of the carrier Cost of loss control services Insurance charge
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor. The Schedule shows a range of basic premium factors for differing amounts of

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Current	Proposed
	estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.
3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses.	 3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE. Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Developed by the catastrophe provisions as outlined in our manuals
4. A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted losses. The percentage is called the tax multiplier. It varies by state and by Federal and non-Federal classifications. The tax multipliers are shown in the Schedule.	5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers are shown in the Schedule.
B. Retrospective Premium Elective Elements	B. Retrospective Rating Plan Premium Elective Elements
Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.	1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.
The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by state, by classification, and by the amount of the	Excess loss premium factors vary by state, by classification, and by the amount of the

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Current	Proposed
loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.	loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the retrospective rating plan policy period. Changes will be shown by endorsement.
2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of retrospective premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium	2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C. Retrospective Rating Plan Premium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured.	Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.
Retrospective premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. The retrospective premium will not be less than the minimum or more than the maximum retrospective premium. The minimum and maximum retrospective premiums are determined by applying the minimum and maximum retrospective shown in the Schedule to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.	1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule. 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premium dy applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium. 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Premium
1. We will calculate the retrospective premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.	1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
We may make a special valuation of a retrospective premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are	We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all

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Current	Proposed
involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective premium is more than the total standard premium as the special valuation date.	your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
We may make interim calculations of retrospective premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date in the six month after the end of each of these periods.	We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date in the six month after the end of each of these periods.
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.	2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
3. After each calculation of retrospective premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective premium calculated under this endorsement.	3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.
E. Work in Other States	E. Insureds Operating in More Than One State
If any of the policies provide insurance in a state not listed in the Table of States, and if	If any of the policies provide insurance in a state not listed in the Table of States, and
you begin work in that state during the rating plan period, this endorsement will apply to	if you begin work in that state during the retrospective rating plan period, this
that insurance if rating plan applies in that state on an interstate basis. The retrospective	endorsement will apply to that insurance if this retrospective rating plan applies in that
premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.	state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state,
Than date for that state, and daded to the consequence by shadronners.	and added to the Schedule by endorsement.
F. Cancelation and Nonrenewal	F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan
1. If any insurance subject to this endorsement is canceled or not renewed, the effective	1. If the policy to which this endorsement is attached is cancelled or is not renewed,
date of cancelation will become the end of the rating plan period of all insurance subject	the effective date of the cancellation or nonrenewal will become the end of the rating
to this endorsement, unless we agree with you, by endorsement, to continue the rating	plan period of all insurance subject to this endorsement.
plan period.	2. If other policies listed in the Schedule of this endorsement are cancelled or not
2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective	renewed, the effective date of cancellation or nonrenewal will become the end of the
premium will be based on the standard premium for the rating plan period, increased pro	rating plan period for all insurance subject to this endorsement unless we agree with
rata to three years (1,095 days).	you, by endorsement, to continue the rating plan period
3. If you cancel or do not renew, the standard premium for the rating plan period will be	3. If we cancel or do not renew for nonpayment of premium, the maximum
increased by our short rate table and procedure. This short rate premium will be the	retrospective rating plan premium will be based on the standard premium for the rating
minimum retrospective premium and will be used to determine the basic premium.	plan period, increased pro rata to three years (1,095 days), and will include all of the applicable retrospective rating factors shown in the Schedule.
The short rate premium will be used to determine the excess loss premium and	
retrospective development premium if you chose these elective elements.	4. If you cancel or do not renew, the standard premium for the rating plan period will
	be increased by our short rate table and procedure. This short rate premium will be the

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Current	Proposed
The maximum retrospective premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).	minimum retrospective rating plan premium and will be used to determine the basic premium.
4. Section F.3. will not apply if you cancel because: a. all work covered by the insurance is completed b. all interest in the business covered by the insurance is sold;	The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
c. you retire from all business covered by the insurance	The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).
	5. Section F.4. will not apply if you cancel or do not renew because:a. All work covered by the insurance is completedb. All interest in the business covered by the insurance is soldc. You retire from all business covered by the insurance
Schedule 1. Other policies subject to this Retrospective Premium Endorsement \$ \$\$	Schedule 1. Other policies subject to this Retrospective Rating Plan Premium Endorsement \$ \$ \$
2. Loss Limitation: \$	2. Loss Limitation: \$
3. Loss Conversion Factor	3. Loss Conversion Factor
Minimum Retrospective Premium Factor Maximum Retrospective Premium Factor Premium Factor	Minimum Retrospective Rating Plan Premium Factor Maximum Retrospective Rating Plan Premium Factor
4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated. 50% 100% 150%	4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated.
Estimated Standard Premium: \$ \$	50% 100% 150% Estimated Standard Premium: \$\$ \$

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	Current								Proposed								
Basic Premium Factor: 5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.									nultipliers, exce I the states whe						oment		
	TABLE	OF STATE	:S							TABLE	E OF STATE	≣S					
State Excess Loss Facto	ors Federal	State	lultiplier Federal	De	Retrospective Development Factors 1st 2 nd 3rd			State	Excess Los Fac	Federal	Tax N	lultiplier Federal	Dev	rosped relopm Factors	nent		
(other than "F" Classes)	("F" Classes only)	(other than "F" Classes)	("F" Classes only)						(other than "F" Classes)	("F" Classes only)	(other than "F" Classes)	("F" Classes only)					

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Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT LONG-TERM CONSTRUCTION PROJECT WC 00 05 05 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT WRAP-UP CONSTRUCTION PROJECT WC 00 05 05 B
This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined.	This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the construction project described in the Information Page, beginning with the effective date of this endorsement.	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the wrap-up construction project described on the Information Page, beginning with the effective date of this endorsement.
The amount of retrospective premium depends on five standard elements and two elective elements.	The amount of retrospective rating plan premium depends on five standard elements and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here. 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen retrospective premium rating but with two exceptions. Standard premium does not the expense constant charge or the premium discount credit.	The five standard elements are explained here. 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals: • Premium discount • Expense constant • Premium resulting from the nonratable element codes • Premium developed by the passenger seat surcharge under Classification Code 7421 • Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act • Premium developed by the catastrophe provisions as outlined in our manuals
2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the Schedule, the basic premium will be recalculated.	Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes: General administration costs of the carrier Cost of loss control services Insurance charge
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the

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Current	Proposed
	range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.
3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses.	 3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE. Note: The rating formula will not include losses for the following elements and any other elements excluded from our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Developed by the catastrophe provisions as outlined in our manuals
4. A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted losses. The percentage is called the tax multiplier. It varies by state and by Federal and non-Federal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. The tax multipliers Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.	5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. The tax multipliers Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.
B. Retrospective Premium Elective Elements	B. Retrospective Rating Plan Premium Elective Elements
Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.	1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.
The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by state, by classification, and by the amount of the	Excess loss premium factors vary by state, by classification, and by the amount of the

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Current	Proposed
loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.	loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the retrospective rating plan policy period. Changes will be shown by endorsement.
2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of retrospective rating plan premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium	2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C. Retrospective Rating Plan Premium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured.	Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.
Retrospective premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. The retrospective premium will not be less than the minimum nor more than the maximum retrospective premium. The minimum and maximum retrospective premiums are determined by applying the minimum and maximum retrospective shown in the Schedule to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.	1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule. 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premium by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium. 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Plan Premium
1. We will calculate the retrospective premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We will have the calculations verified by the appropriate rate service organization at your request.	1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
We may make a special valuation of the retrospective premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are	We may make a special valuation of the retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all

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Current	Proposed
involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective premium is more than the total standard premium as of the special valuation date.	your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods	We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.	2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
3. After each calculation of retrospective premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective premium calculated under this endorsement.	3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.
E. Work in Other States	E. Insureds Operating in More Than One State
If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the plan period, this endorsement will apply to that insurance if this rating plan applies in that state on an interstate basis. The retrospective premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.	If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.
F. Cancelation and Nonrenewal	F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan
1. If any insurance subject to this endorsement is cancelled or is not is renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.	If the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement.
2. If we cancel or do not renew because of nonpayment of premium, the maximum retrospective premium will be based on the standard premium for the rating plan period plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, increased pro rata to 365 days.	2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period
3. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective premium and will be used to determine the basic premium.	3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.	If you cancel or do not renew, the standard premium for the rating plan period will

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Current	Proposed
The maximum retrospective premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.	be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
4. Section F.3. will not apply if you cancel or do not renew because: a. all work covered by the insurance is completed; b. all interest in the business covered by the insurance is sold; or c. you retire from all business covered by the insurance.	The short rate premium will be used to determine the excess loss premium and Retrospective development premium if you chose these elective elements. The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date
	5. Section F.4. will not apply if you cancel or do not renew because: a. All work covered by the insurance is completed b. All interest in the business covered by the insurance is sold c. You retire from all business covered by the insurance
Schedule	Schedule
1. Other policies subject to this Retrospective Premium Endorsement \$ \$	1. Other policies subject to this Retrospective Rating Plan Premium Endorsement \$ \$
2. Loss Limitation: \$	2. Loss Limitation: \$ 3. Loss Conversion Factor
3. Loss Conversion Factor	Minimum Retrospective Rating Plan Premium Factor Maximum Retrospective Rating Plan Premium Factor
Minimum Retrospective Premium Factor Maximum Retrospective Premium Factor Premium Factor	4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be
4. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the	recalculated. 50% 100% 150%
nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated. 50% 100% 150%	Estimated Standard Premium: \$ \$
Estimated Standard	Basic Premium

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Current									Proposed								
Premium:	\$	\$		\$				Fa	actor:								
Basic Premium Factor:										nultipliers, exce the states who						pment	
	ultipliers, exces he states wher						ment										
		TABLE	OF STATE	ES				T	ABLE OF	STATES							
State	Excess Los Fac		Tax M	lultiplier	Retrospective Development Factors				State	Excess Loss Factors	s Premium	Tax Multip	lier		ospectelopme		
	State (other than "F" Classes)	Federal ("F" Classes only)	State (other than "F" Classes)	Federal ("F" Classes only)	1st	2 nd	3rd			State (other than "F" Classes)	Federal ("F" Classes only)	State (other than "F" Classes)	Federal ("F" Classes only)	1st	2 nd	3rd	

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P-1407—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS*

Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT NON-RATABLE CATASTROPHE ELEMENT OR SURCHARGE WC 00 05 10	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT NONRATABLE CATASTROPHE ELEMENT OR SURCHARGE WC 00 05 10 A
This endorsement changes the Retrospective Premium endorsement attached to the policy.	This endorsement issued because you chose to have the cost of the insurance rated retrospectively. This endorsement changes the retrospective rating plan premium endorsement attached to the policy.
1. Standard premium excludes the portion of the premium that is determined by the application of a non-ratable catastrophe in a rate or a non-ratable catastrophe surcharge required by our manuals. The classification involving such premiums are listed in the Schedule.	1. Standard premium excludes the portion of the premium that is determined by the application of a nonratable catastrophe in a rate or a nonratable catastrophe surcharge required by our manuals. The classification codes involving such premiums are listed in the Schedule below.
 2. Incurred losses do not include: a. the cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification for which our manuals contain a non-ratable catastrophe element. b. losses involving passenger employees, other than members of the flying crew, if the 	Incurred losses do not include: a. The cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification code for which our manuals contain a nonratable catastrophe element b. Losses involving passenger employees, other than members of the flying crew, if
losses result from the crash of an aircraft described on the Aircraft Premium Endorsement.	the losses result from the crash of an aircraft described on the Aircraft Premium Endorsement Catastrophe provisions, as described in our manuals, are included in the total policy premium, but excluded from the standard premium used in a retrospective rating plan
Schedule	premium. Schedule

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P-1407—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS*

Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT NON-RATABLE CATASTROPHE ELEMENT OR SURCHARGE WC 00 05 10	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT NONRATABLE CATASTROPHE ELEMENT OR SURCHARGE WC 00 05 10 A
This endorsement changes the Retrospective Premium endorsement attached to the policy.	This endorsement issued because you chose to have the cost of the insurance rated retrospectively. This endorsement changes the retrospective rating plan premium endorsement attached to the policy.
1. Standard premium excludes the portion of the premium that is determined by the application of a non-ratable catastrophe in a rate or a non-ratable catastrophe surcharge required by our manuals. The classification involving such premiums are listed in the Schedule.	1. Standard premium excludes the portion of the premium that is determined by the application of a nonratable catastrophe in a rate or a nonratable catastrophe surcharge required by our manuals. The classification codes involving such premiums are listed in the Schedule below.
 2. Incurred losses do not include: a. the cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification for which our manuals contain a non-ratable catastrophe element. b. losses involving passenger employees, other than members of the flying crew, if the 	Incurred losses do not include: a. The cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification code for which our manuals contain a nonratable catastrophe element b. Losses involving passenger employees, other than members of the flying crew, if
losses result from the crash of an aircraft described on the Aircraft Premium Endorsement.	the losses result from the crash of an aircraft described on the Aircraft Premium Endorsement Catastrophe provisions, as described in our manuals, are included in the total policy premium, but excluded from the standard premium used in a retrospective rating plan
Schedule	premium. Schedule

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Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT ONE-YEAR PLAN—MULTIPLE LINES WC 00 05 12 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN—MULTIPLE LINES WC 00 05 12 B
This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.	This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.
The final premium for the policies designated in the Schedule is the sum of: 1. the premium for the insurance subject to a retrospective rating as shown in the Schedule and computed as explained in this endorsement and referred to as the retrospective premium, and 2. the premium for the insurance not subject to a retrospective rating as shown in the Schedule and computed in accordance with the provisions of such policies other than this endorsement.	The final premium for the policies designated in the Schedule is the sum of: 1. The premium for the insurance subject to the retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the rating plan premium, and 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement
The amount of retrospective premium depends on five standard elements and two elective elements.	The amount of retrospective rating plan premium depends on five standard elements and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here.	The five standard elements are explained here.
1. Standard premium is the premium we would charge during the rating plan period for the insurance subject to retrospective rating if you had not chosen retrospective premium rating but with two exceptions. Standard premium does not the expense constant charge or the premium discount credit.	Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective premium rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals: Premium discount Expense constant
	 Premium resulting from the nonratable element codes Premium developed by the passenger seat surcharge under Classification Code 7421 Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Premium developed by the catastrophe provisions as outlined in our manuals

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Current	Proposed
2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the schedule, the basic premium will be recalculated.	a percentage called the basic premium factor. The basic premium factor varies
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.
	The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.
3. Incurred losses are all amounts we pay or estimate we will pay and losses for the following expenses: a. premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability or auto physical damage insurance; b. interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance; c. allocated loss adjustment expenses, except that this will apply for auto liability, general liability, and employers liability insurance only; d. expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.	3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses: a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party lncurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.
	Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Developed by the catastrophe provisions as outlined in our manuals

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A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted losses. The percentage is called the tax multiplier. It varies by state and line of insurance. For workers compensation and employers liability insurance, it by varies by Federal and non-Federal classifications. The tax multipliers are shown in the Schedule.	5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and line of insurance. For workers compensation and employers liability insurance, it by varies by federal and nonfederal classifications. The tax multipliers are shown in the Schedule.
B. Retrospective Premium Elective Elements Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	B. Retrospective Rating Plan Premium Elective Elements Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium is limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.	1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by line of insurance, and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors vary by state and classification. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.	Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.
2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of retrospective premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium	2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.

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For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C. Retrospective Rating Plan Premium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured.	Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.
Retrospective premium is the sum of basic premium, converted losses, and taxes, plus the excess loss premium and retrospective development premium elective elements if you chose them. The retrospective premium will not be less than the minimum nor more than the maximum retrospective premium. The minimum and maximum retrospective premiums are determined by applying the minimum and maximum factors shown in the Schedule to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.	Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premium by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Plan Premium
1. We will calculate the retrospective premium using all incurred losses we have as of a date six months after the rating plan period ends and annually thereafter. With respect to workers compensation and employers liability insurance, we will have the calculations verified by the appropriate rate service organization at your request. We may make a special valuation of a retrospective premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective premium is more than the total standard premium as of the special valuation date.	 We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date. After any calculation of retrospective rating plan premium, you and we may agree
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.	that it is the final calculation. 3. After each calculation of the retrospective rating plan premium, you will pay

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3. After each calculation of retrospective premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective premium calculated under this endorsement.	promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.					
E. Work in Other States	E. Insureds Operating in More Than One State					
If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the rating plan period, this endorsement will apply to that insurance if this rating plan applies in that state on an interstate basis. The retrospective premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.	If any of the policies provide insurance in a state not listed in the Table of States, and you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.					
F. Cancelation	F. Cancellation of a Policy Under a Retrospective Rating Plan					
1. If any insurance subject to this endorsement is canceled, the effective date of cancelation will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.	I. If the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement.					
2. If we cancel for nonpayment of premium, the maximum retrospective premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.	2. If other policies listed in the Schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.					
3. If you cancel, the standard premium for the rating plan period will be calculated according to the short rate cancelation procedure for workers compensation and employers liability insurance and the applicable cancelation procedure for other lines of insurance. This premium will be the minimum retrospective premium and will be used to determine the basic premium. This minimum retrospective premium will also be used to	3. If we cancel for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, and will include all of the applicable retrospective rating plan factors shown in the Schedule.					
determine the excess loss premium and retrospective development premium if you chose these elective elements.	4. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This					
The maximum retrospective premium will also be based on the standard premium for the rating plan period, increased pro rata to 365 days.	short rate premium will be the minimum retrospective premium and will be used to determine the basic premium.					
 4. Section F.3. will not apply if you cancel because: a. all work covered by the insurance is completed; b. all interest in the business covered by the insurance is sold; or c. you retire from all business covered by the insurance. 	The short rate retrospective premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.					
	The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.					

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Current		Prope	osed							
		5. Section F.4. will not apply if you cancel because: a. All work covered by the insurance is completed b. All interest in the business covered by the insurance is sold c. You retire from all business covered by the insurance								
Schedule		Schedule								
Premium Subject to Retrospective Rating, Loss Limi State Tax Multipliers, Excess Loss Premium Factors Factors.		Premium Subject to Retrospective Rating, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors.								
The premium for the following policies combined with the provisions of this Retrospective Premium Er List of Policies		The premium for the following policies co with the provisions of this Retrospective Rat List of Policies								
The plan does not apply to premium For policies		The retrospective rating plan does not apply to premium For policies								
3. The plan does not apply to the premium for Uninsunder the policies designated in paragraph 1.	ured Motorist Insurance if afforded	3. The retrospective rating plan does not apply to the premium for uninsured motorist insurance if afforded under the policies designated in paragraph 1.								
4. The premium for the general liability and automob policies designated in paragraph 1 above for insurar stated below will not be subject to retrospective ratin limit of liability and the manner in which it applies.	nce in excess of the limits of liability	4. The premium for the general liability and automobile liability insurance afforded under policies designated in paragraph 1 above for insurance in excess of the limits of liability stated below will not be subject to retrospective rating. State the dollar amount of the limit of liability and the manner in which it applies.								
Coverage	Limit of Liability	Coverage	Limit of Liability							
	\$		\$							
	\$		\$							
The incurred losses to be included in computing the retrospective rating will not include that portion of the reserves for unpaid losses that is in excess of the lin part of the incurred losses consisting of premium on accordance with the provisions of the policy, allocate expenses incurred in seeking recovery against a thir limits.	e losses actually paid and the nits of liability stated above, but that bonds, interest payable in ed loss adjustment expenses, and	The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating plan will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premium on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.								
5. Workers Compensation and Employers Liability Loss Limitation is \$		5. Workers Compensation and Employers L Loss Limitation is \$	•							
	is the overall limit on the incurred		is the overall limit on the incurred							
losses arising out of any one accident or occurrence	for the following combination of	losses arising out of any one accident or oc	currence for the following combination of							
insurance.		insurance.								

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7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence: Loss Limitation for insurance is \$ Loss Limitation for insurance is \$	7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence: Loss Limitation for insurance is \$ Loss Limitation for insurance is \$
8. Loss Conversion Factor is	8. Loss Conversion Factor is
9. Minimum Retrospective Premium Factor Maximum Retrospective Premium Factor —————	9. Minimum Retrospective Rating Plan Premium Factor Maximum Retrospective Rating Plan Premium Factor ————
10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated 50% 100% 150%	10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated 50% 100% 150%
Premium \$ \$ \$ Basic Premium Factor	Estimated Standard Premium: \$\$ \$ Basic Premium Factor:

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				C	Current												Pı	roposed				
11.A TABLE OF STATES											11.A				т	ABLE	OF STAT	ES				
St	tate		Loss actor	Premium rs	Tax	Multiplier		Dev	velop Facto	ective ment			State	Exc	cess Los Fact		um	Tax	Multiplier	De	trospe velop Facto	ment
		State (other tha "F" Classes		Federal ("F" Classes only)	State (other than "F" Classes)		es	1st	2 nd	3rd				(othe	tate er than 'F" sses)	Fede ("F Class onl	" ses	State (other than "F" Classes)	Federa ("F" Classe only)	I 1st		3rd
11.B	Fxce	es I nes P	emiu	ım Factors			Тах	, Multi	nlier		J	11.B	E	xcess L	oss Prer	nium Fa	ctors			Tax Mu	Itiplie	
State	Gene Liabil	ral Aut	omob ability	oile Autor	mobile /sical nage	General Liability	Aut	Tax Multiplie Automobile Liability				Stat		eneral ability	Auton Liab		Pł	omobile nysical amage	General Liability	Automo Liabil		Automob Physica Damage
12. A												12.A										
				pective Deve Compensat Liabi	ion and Er												pensa	velopment ation and E pility				
s	State	,	st	2 nd		3 rd							State	•	1 st		2 nd		3 rd			

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	Current												Pr	oposed			
12.B									12.B								
	Retrospective Development Factors												ctive Deve				
1	General Liability Automobile Liability							Gener	al Liabil	ity	Au	tomobil	le Liabi	lity			
State	1 st	2 nd	3 rd	4 th	1 st	2 nd	3 rd	4th	State	1 st	2 nd	3 rd	4 th	1 st	2 nd	3 rd	4th

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Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT THREE-YEAR PLAN—MULTIPLE LINES WC 00 05 13 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT THREE-YEAR PLAN—MULTIPLIE LINES WC 00 05 13 B
This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.	This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.
The final premium for the policies designated in the Schedule is the sum of: 1. the premium for the insurance subject to a retrospective rating as shown in the Schedule and computed as explained in this endorsement and referred to as the retrospective premium, and 2. the premium for the insurance not subject to a retrospective rating as shown in the Schedule and computed in accordance with the provisions of such policies other than this endorsement.	The final premium for the policies designated in the Schedule is the sum of: 1. The premium for the insurance subject to a retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the rating plan premium, and 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement
The amount of retrospective premium depends on five standard elements and two elective elements.	The amount of retrospective rating plan premium depends on five standard elements and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here.	The five standard elements are explained here.
1. Standard premium is the premium we would charge during the rating plan period for the insurance subject to retrospective rating if you had not chosen retrospective premium rating but with two exceptions. Standard premium does not include the expense constant charge, the premium discount credit or any other expense modification,	Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals: Premium discount Expense constant
	 Premium resulting from the nonratable element codes Premium developed by the passenger seat surcharge under Classification Code 7421 Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
	Premium developed by the catastrophe provisions as outlined in our manuals

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2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the schedule, the basic premium will be recalculated.	Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes: General administration costs of the carrier Cost of loss control services Insurance charge
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.
	The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.
3. Incurred losses are all amounts we pay or estimate we will pay and losses for the following expenses: a. premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance; b. interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance; c. allocated loss adjustment expenses, except that this will apply for auto liability, general liability, and employers liability insurance only; d. expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.	3. Incurred losses are all amounts we pay or estimate we will pay for loss for the following expenses: a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.
	 Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act

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Current	Proposed
	Developed by the catastrophe provisions as outlined in our manuals
4. A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted losses. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by Federal and non-Federal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.	5. Taxes are a part of the premium we collect. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by federal and non-federal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.
B. Retrospective Premium Elective Elements	B. Retrospective Rating Plan Premium Elective Elements
Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	Two other elements are included in determining retrospective rating Plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium is limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.	1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by line of insurance, and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors vary by state and classification. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.	Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.
2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of retrospective premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the	2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability.

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Current	Proposed
retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium	This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C. Retrospective Rating Plan Premium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured.	Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.
 Retrospective premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. The retrospective premium will not be less than the minimum nor more than the maximum retrospective premium. The minimum and maximum retrospective premiums are determined by applying the minimum and maximum premium factors shown in the Schedule to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state. 	Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premium by applying the minimum and maximum retrospective rating premium factors, shown in the Schedule, to the standard premium. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Plan Premium
1. We will calculate the retrospective premium using all losses we have as of a date six months after the rating plan period ends and annually thereafter. With respect to workers compensation and employers liability insurance, we will have the calculations verified by the appropriate rate service organization at your request.	We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit
We may make a special valuation of a retrospective premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective premium is more than the total standard premium as of the special valuation date.	of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.

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We may make interim calculations of retrospective premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six month after the end of each of these periods.	We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six month after the end of each of these periods.
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.	2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
	3. After each calculation of a retrospective rating plan premium, you will pay promptly
3. After each calculation of retrospective premium, you will pay promptly the amount due	the amount due us, or we will refund the amount due you. Each insured is responsible
us, or we will refund the amount due you. Each insured is responsible for the payment of	for the payment of all standard premium and retrospective rating plan premium
all standard premium and retrospective premium calculated under this endorsement.	calculated under this endorsement.
E. Work in Other States	E. Insureds Operating in More Than One State
If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the rating plan period, this endorsement will apply to that insurance if this rating plan applies in that state on an interstate basis. The	If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that
retrospective premium standard elements, and the elective elements you chose, will be	state on an interstate basis. The retrospective rating plan premium standard elements,
determined by our manuals for that state, and added to the Schedule by endorsement.	and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.
F. Cancelation and Nonrenewal	F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan
If any insurance subject to this endorsement is canceled or is not renewed, the effective date of cancelation will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.	If the policy to which this endorsement is attached is cancelled or not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement.
2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).	2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
3. If you cancel or do not renew, the standard premium for the rating plan period will be calculated according to the short rate cancelation procedure for workers compensation and employers liability insurance and the applicable cancelation procedure for other lines of insurance. This premium will be the minimum retrospective premium and will be used to determine the basic premium. This minimum retrospective premium will be used	3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days), and will include all of the applicable retrospective rating factors shown in the Schedule.
to determine the excess loss premium and retrospective development premium if you chose these elective elements.	4. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines
The maximum retrospective premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).	of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

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Current		Proposed				
4. Section F.3. will not apply if you cancel or do not a. all work covered by the insurance is completed; b. all interest in the business covered by the insura c. you retire from all business covered by the insura	nce is sold; or	The short rate retrospective rating plan premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements. The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).				
		5. Section F.4. will not apply if you cancel or do not renew because:a. All work covered by the insurance is completedb. All interest in the business covered by the insurance is soldc. You retire from all business covered by the insurance				
Schedule Premium Subject to Retrospective Rating, Loss Lin State Tax Multipliers, Excess Loss Premium Factor Factors.	rs, Retrospective Development	Schedule Premium Subject to Retrospective Rating Plan, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors				
The premium for the following policies combined with the provisions of this Retrospective Premium E List of Policies		The premium for the following policies combined is to be computed in accordance with the provisions of this Retrospective Rating Plan Premium Endorsement: List of Policies				
The plan does not apply to premium For policies		The retrospective rating plan does not apply to premium For policies				
3. The plan does not apply to the premium for Unin under the policies designated in paragraph 1.	sured Motorist Insurance if afforded	3. The retrospective rating plan does not apply to the premium for uninsured motorist insurance if afforded under the policies designated in paragraph 1.				
4. The premium for the general liability and automo policies designated in paragraph 1 above for insura stated below will not be subject to retrospective rat limit of liability and the manner in which it applies.	ance in excess of the limits of liability	4. The premium for the general liability and automobile liability insurance afforded under policies designated in paragraph 1 above for insurance in excess of the limits of liability stated below will not be subject to retrospective rating. State the dollar amount of the limit of liability and the manner in which it applies.				
Coverage	Limit of Liability	Coverage	Limit of Liability			
	\$		\$			
	\$		\$			
If aggregate limits of liability are stated above, they period included in the three-year period.	will apply separately to each annual	If aggregate limits of liability are stated above, they will apply separately to each annual period included in the three-year period.				

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The incurred losses to be included in computing the premium for the insurance subject to retrospective rating will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premium on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.	The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premium on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.
5. Workers Compensation and Employers Liability Loss Limitation is \$	5. Workers Compensation and Employers Liability Loss Limitation is \$
6. Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out of any one accident or occurrence for the following combination of insurance	6. Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out of any one accident or occurrence for the following combination of insurance
7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence:	7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence:
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
8. Loss Conversion Factor is	8. Loss Conversion Factor is
9. Minimum Retrospective Premium Factor Maximum Retrospective Premium Factor ————	9. Minimum Retrospective Rating Plan Premium Factor Maximum Retrospective Rating Plan Premium Factor
10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated	10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be

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					(Current													Р	roposed					
				50	1%	100%	150%						re	ecalcul	ated			50%		100%	,	150%			
_	timate emiun	ed Stai	ndard \$		\$		\$									andard									
Ba	sic												P	Premiur	m		\$_		\$		\$		-		
	emiun ctor:	n											P	Basic Premiur Factor:	m								_		
11.	.A				TABLE	E OF STA	TES							1.A ABLE	OF S	STATES	S								
	S	tate	Exces	s Loss F Factor	Premium	Tax	Multiplier		Dev		ective oment ors			Sta	te	Exces Facto		s Premiu	m	Tax Multip	olier		osped		
			State (other the "F" Classe	nan	Federal ("F" Classes only)	State (other than "F" Classes		es	1st	2 nd	3rd					"F"	than	Federa ("F" Classe		State (other than "F"	Federal ("F" Classes	1st		3rd	
			Classe	s)	only)	Classes) Only)								Class	es)	only)		Classes)	only)				
11.	.B												1	1.B											
		Exce	ess Loss	Premiur	n Factors			Та	x Multi	plier			_			s Premi					Tax Multip				
S	state	Gene Liab		utomobi Liability	Ph	omobile ysical mage	General Liability	Au	tomobi iability	ile	Autom Phys Dam	ical		State		neral bility	Auto Liabi	mobile lity		omobile sical age	General Liability	Automo Liability		Automo Physica Damag	al
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Current							Proposed								
12. A							12.A								
					elopment Factors tion and Employers ility				W	etrospe /orkers iability	ctive Deve Compensa	lopment ition and	Factors Employ	yers	
Si	tate		1 st	2 nd	3 rd		State	!	1	st	2 nd	3 rd			
12.B							12.B								
					lopment Factors						opment Fa				
	. et		al Liabil		Automobile Lia				neral Liak		l -th	Auton		_iability	
State	1 st	2 nd	3 rd	4 th	1 st 2 nd 3 ^r	4th	State	1 1 1 1	2 nd	3 rd	4 th	15	2 nd	3 rd	4th
	ı	ı	I	I	<u> </u>	I		II.	<u> </u>	1	1	1	ı	1	

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Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT LONG-TERM CONSTRUCTION PROJECT—MULTIPLE LINES WC 00 05 14 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT WRAP-UP CONSTRUCTION PROJECT—MULTIPLE LINES WC 00 05 14 B
This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.	This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.
This endorsement applies in the states listed in the Schedule. It determines the retrospective premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the construction projection described in the declarations or Information Page of such policies, beginning with the effective date of this endorsement.	This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the wrap-up construction project described in the declarations or Information Page of such policies, beginning with the effective date of this endorsement.
The final premium for the policies designated in the Schedule is the sum of: 1. the premium for the insurance subject to a retrospective rating as shown in the Schedule and computed as explained in this endorsement and referred to as the retrospective premium, and 2. the premium for the insurance not subject to a retrospective rating as shown in the Schedule and computed in accordance with the provisions of such policies other than this endorsement.	The final premium for the policies designated in the Schedule is the sum of: 1. The premium for the insurance subject to a retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the retrospective rating plan premium, and 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement
The amount of retrospective premium depends on five standard elements and two elective elements.	The amount of retrospective rating plan premium depends on five standard elements and two elective elements.
A. Retrospective Premium Standard Elements	A. Retrospective Rating Plan Premium Standard Elements
The five standard elements are explained here. 1. Standard premium is the premium we would charge during the rating plan period for the insurance subject to retrospective rating if you had not chosen retrospective premium rating, but with two exceptions. Standard premium does not the expense constant charge or the premium discount credit.	 The five standard elements are explained here. 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals: Premium discount Expense constant Premium resulting from the nonratable element codes Premium developed by the passenger seat surcharge under Classification Code 7421 Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act Premium developed by the catastrophe provisions as outlined in our manuals

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2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premium shown in the schedule, the basic premium will be recalculated.	Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes: General administration costs of the carrier Cost of loss control services Insurance charge
	The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.
	The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.
3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses: a. premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance; b. interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance; c. allocated loss adjustment expenses, except that this will apply for auto liability, general liability, and employers liability insurance only; d. expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party.	3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses: a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party lncurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.
	 Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals: Resulting from the nonratable element codes Developed by the passenger seat surcharge under Classification Code 7421 Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act

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	Developed by the catastrophe provisions as outlined in our manuals
4. A converted loss is an incurred loss multiplied by a percentage called the loss conversion factor. The loss conversion factor is shown in the Schedule.	4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted losses. The loss conversion factor is shown in the Schedule.
5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, and converted losses. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by Federal and non-Federal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.	5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by federal and nonfederal classification. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.
B. Retrospective Premium Elective Elements	B. Retrospective Rating Plan Premium Elective Elements
Two other elements are included in retrospective premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.	Two other elements may be included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.
The election of a loss limitation means that the amount of incurred loss to be included in the retrospective premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For all other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule. The charge for this loss limitation is called the excess loss premium. Excess loss	1. The election of a loss limitation means that the amount of incurred loss to be included in a retrospective rating plan premium is limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For all other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor. Taxes are added to excess loss premium just as they are for other elements of retrospective premium.	The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
Excess loss premium factors vary by line of insurance, and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors vary by state and classification. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.	Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.
The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of retrospective premium for workers compensation and employers liability insurance, and	The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers

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the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by loss conversion factor. The percentage of standard premium is called the retrospective development factor. Taxes are added to retrospective development premium just as they are for other elements of retrospective premium For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.	liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by loss conversion factor. The percentage of standard premium is called the retrospective development factor. For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and forth calculation of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.
C. Retrospective Premium Formula	C. Retrospective Rating Plan Premium Formula
Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective premium. If the policies provide insurance for more than one insured, the retrospective premium will be determined for all insureds combined, not separately for each insured. 1. Retrospective premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. 2. The retrospective premium will not be less than the minimum or more than the maximum retrospective premiums. The minimum and maximum retrospective premiums are determined by applying the minimum and maximum retrospective shown in the Schedule to the standard premium.	Insurance policies listed in the Schedule will be combined with this policy to calculate a retrospective rating plan premium. If the policies provide insurance for more than one insured, a retrospective rating plan premium will be determined for all insureds combined, not separately for each insured. 1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the schedule. 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and
3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.	maximum retrospective rating plan period factors, shown in the Schedule, to the standard premium. 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.
D. Premium Calculations and Payments	D. Calculation of Retrospective Rating Plan Premium
We will calculate the retrospective premium using all incurred losses i we have as of a date six months after the rating plan period ends and annually thereafter. With respect to workers compensation and employers liability insurance, we will have the calculations	We will calculate the retrospective premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
verified by the appropriate rate service organization at your request. We may make a special valuation of a retrospective premium as of any date that you are	We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all
declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective	your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.

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premium is more than the total standard premium as of the special valuation date. We may make interim calculations of retrospective premium for the first year and first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.	We may make interim calculations of retrospective rating plan premium for the first year and first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
2. After a calculation of retrospective premium, you and we may agree that it is the final calculation. No other calculation will be made unless there is clerical error in the final calculation.	2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
3. After each calculation of retrospective premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective premium calculated under this endorsement.	3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.
E. Work in Other States	E. Insureds Operating in More Than One State
If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the rating plan period, this endorsement will apply to that insurance if this rating plan applies in that state on an interstate basis. The retrospective premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.	If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.
F. Cancelation	F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan
1. If any insurance subject to this endorsement is canceled or not renewed, the effective date of cancelation will become the end of the rating plan period of all insurance subject to this endorsement, unless we agree with you, by endorsement, to continue the rating plan period.	I. If the policy to which this endorsement is attached is cancelled or not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement.
2. If we cancel or do not renew for nonpayment of premium, the maximum retrospective premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.	2. If other policies listed in the schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
3. If you cancel or do not renew, the standard premium for the rating plan period will be calculated according to the short rate procedure for workers compensation and employers liability insurance and the applicable cancelation procedure for other lines of insurance. This premium will be the minimum retrospective premium and will be used to determine the basic premium. This minimum retrospective premium will be used to	3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
determine the basic premium. This minimum retrospective premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.	4. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This

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Curren	t	Propo	sed			
The maximum retrospective premium will be bas rating plan period, plus the estimated standard period to the estimated project completion date.	premium from the end of the rating plan	short rate premium will be the minimum retrospective premium and will be used to determine the basic premium. The short rate retrospective premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.				
 4. Section F.3. will not apply if you cancel or do a. all work covered by the insurance is complete b. all interest in the business covered by the insu c. you retire from all business covered by the insu 	d; urance is sold; or	The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.				
		5. Section F.4. will not apply if you cancel or a. All work covered by the insurance is comp b. All interest in the business covered by the c. You retire from all business covered by the	oleted insurance is sold			
Schedul Premium Subject to Retrospective Rating, Loss State Tax Multipliers, Excess Loss Premium Fac	Limitations, Loss Conversion Factors,	Schedule Premium Subject to Retrospective Rating, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development				
Factors. The premium for the following policies combined with the provisions of this Retrospective Premiur List of Policies		Factors 1. The premium for the following policies combined is to be calculated in accordance with the provisions of this Retrospective Rating Plan Premium Endorsement: List of Policies				
The plan does not apply to premium for policies in the states of		The retrospective rating plan does not apply to premium for policies in the states of				
3. The plan does not apply to the premium for U under the policies designated in paragraph 1.	ninsured Motorist Insurance if afforded	3. The retrospective rating plan does not apply to the premium for uninsured motorist insurance if afforded under the policies designated in paragraph 1.				
4. The premium for the general liability and auto- policies designated in paragraph 1 above for ins stated below will not be subject to retrospective limit of liability and the manner in which it applies	surance in excess of the limits of liability rating. State the dollar amount of the	4. The premium for the general liability and automobile liability insurance afforded under policies designated in paragraph 1 above for insurance in excess of the limits of liability stated below will not be subject to retrospective rating. State the dollar amount of the limit of liability and the manner in which it applies.				
Coverage	Limit of Liability	Coverage	Limit of Liability			
	\$		\$			
	\$		\$			
If the aggregate limits of liability are stated above annual period included in the duration of the cor		If the aggregate limits of liability are stated above, they will apply separately to each annual period included in the duration of the construction project.				

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P-1407 (A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED*

Current	Proposed
The incurred losses to be included in computing the premium for the insurance subject to retrospective rating will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premium on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.	The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premium on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.
5. Workers Compensation and Employers Liability Loss Limitation is \$	5. Workers Compensation and Employers Liability Loss Limitation is \$
6. Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out of any one accident or occurrence for the following combination of insurance.	6. Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out of any one accident or occurrence for the following combination of insurance.
7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence:	7. If the combination loss limitation does not apply, for general liability, auto liability, auto physical damage, or theft insurance, specify the loss limitation that applies separately to each accident or occurrence:
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
Loss Limitation for insurance is \$	Loss Limitation for insurance is \$
8. Loss Conversion Factor is	8. Loss Conversion Factor is
9. Minimum Retrospective Premium Factor is	9. Minimum Retrospective Rating Plan Premium Factor is
Maximum Retrospective Premium Factor is	Maximum Retrospective Rating Plan Premium Factor is
10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, the basic premium factor will be recalculated.	10. The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be

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P-1407 (A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED*

Current						Proposed				
50% 100%	150%		recalcula	ated.	50%	100%	150%			
Estimated Standard Premium: \$ \$ Basic Premium Factor:	Estimate Premium Basic Premium Factor :	·		\$						
11.A TABLE OF STA	ATES		11.A		TA	BLE OF STA	TES			
State Excess Loss Premium Ta Factors	Deve	ospective relopment factors	State Excess Loss Premium Tax Multiplier Retrospectiv							
State Federal State (other than ("F" (other "F" Classes than "F Classes) only) Classes	("F"	2 nd 3rd		State (other the "F" Classe	han ("F" Classe	(other s than "F"		1st		rd
11.B			11.B							
Excess Loss Premium Factors	Tax Multip	olier		Excess Loss	s Premium Fac	tors		Tax Multi	plier	
State General Liability Liability Damage	General Automobil Liability	le Automobile	State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automob Liability	/ P	itomobile Physical Damage

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P-1407 (A)—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS AMENDED*

Current				Proposed										
12. A				12.A										
Retrospective Development Factors Workers Compensation and Employers Liability					pective Deve Compensat Liabi	ion and								
State			1 st	2 nd		3 rd		State	1 st 2 nd		3 rd			
12.B								12.B						
				ctive Devel				Retrospective Development Factors						
	4 St	Genera			Aut	omobile l		Stote 1st 2nd			Aut		le Liabi	
State	1"	2 nd	3 rd	4 th	1**	2 nd	3 rd 4t	State 1 st 2 nd	3 rd	4 th	1**	2 nd	3 rd	4th

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P-1407—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS*

Current	Proposed
RETROSPECTIVE PREMIUM ENDORSEMENT—FLEXIBILITY OPTIONS WC 00 05 15 A	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT LOSSES REDIFINED TO INCLUDE ALLOCATED LOSS ADJUSTMENT EXPENSE (ALAE) WC 00 05 15 A
	This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively.
The Retrospective Plan premium endorsement attached to the policy is changed by the information shown in the Schedule.	The retrospective rating plan premium endorsement is attached to the policy is changed by the information shown in the Schedule.
Schedule	Schedule
Incurred losses are changed to include allocated	Incurred losses are changed to include allocated
loss adjustment expense in these states:	loss adjustment expense in these states:
2. The correctly calculated basic premium factor for 100% of the estimated standard	
premium shall be used without linear interpolation, for each calculation of retrospective premium.	
3. Each calculation of retrospective premium will use all loss information we have as of	2. Each calculation of retrospective <u>rating plan</u> premium will use all loss information
a date agreed to by you and us.	we have as of a date agreed to by you and us.

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P-1407—REVISED RETROSPECTIVE RATING PLAN ENDORSEMENTS*

Current	Proposed		
	RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT—LARGE RISK ALTERNATIVE RATING OPTION (LRARO) WC 00 05 16		
	This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement applies only to workers compensation and employers liability insurance when rated under the provisions of the Large Risk Alternative Rating Option that we have negotiated with you.		

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RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - · Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charges

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers are shown in the Schedule.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
 We may make a special valuation of a retrospective rating plan premium as of any date that you are declared
 - bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- 3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement.
- 2. If other policies listed in the Schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, and will include all of the applicable retrospective rating plan factors shown in the Schedule.
- 4. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.

The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.

The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.

- 5. Section F.4. will not apply if you cancel because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

	Schedule
1.	Other policies subject to this Retrospective Rating Plan Premium Endorsement
2.	Loss Limitation: \$
3.	Loss Conversion Factor
	Minimum Retrospective Rating Plan Premium Factor
	Maximum Retrospective Rating Plan Premium Factor
4.	The basic premium factors shown here are based on estimates of standard premium. If the actual standard premium is within the range of estimated standard premiums shown here, the basic premium factor will be obtained by linear interpolation to the nearest one-tenth of 1%. If the actual standard premium is not within the range of estimated standard premiums, shown below, the basic premium factor will be recalculated.
	50% 100% 150%
	Estimated Standard Premium: \$ \$ \$
	Basic Premium Factor:

5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

TABLE OF STATES

State	Excess Loss Pi		Tax Mu	Retrospective Development Factors			
	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	1st	2nd	3
							[

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

4 of 4

WC 00 05 03 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT THREE-YEAR PLAN

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - · General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

3. Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium and converted incurred losses and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the retrospective rating plan policy period. Changes will be shown by endorsement.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- 1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
 - We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
 - We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement.
- 2. If the other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be the standard premium for the rating period, increased pro rata to three years (1,095 days), and will include all of the applicable retrospective rating plan factors shown in the Schedule.
- 4. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
 - The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
 - The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).
- 5. Section F. 4. will not apply if you cancel or do not renew because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

Schedule

1.	Other policies subject to this Retrospective F	Rating Plan Premium E	ndorsement	
2.	Loss Limitation: \$			
3.	Loss Conversion Factor			
	Minimum Retrospective Rating Plan Premiur	m Factor		
	Maximum Retrospective Rating Plan Premiu	m Factor		
4.	The basic premium factors shown here are by premium is within the range of estimated state obtained by linear interpolation to the nearest range of estimated standard premiums show	ndard premiums showr at one-tenth of 1%. If the	n here, the basic premiur e actual standard premiu	m factor will be um is not within the
		50%	100%	150%
	Estimated Standard Premium:	\$	\$	\$
	Basic Premium Factor:			

5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

TABLE OF STATES

State	Excess Loss Pro		Tax Mu	Retrospective Development Factors			
	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	1st	2nd	3r

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

WC 00 05 04 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT WRAP-UP CONSTRUCTION PROJECT

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the wrap-up construction project described on the Information Page, beginning with the effective date of this endorsement.

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - · Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - General administration costs of the carrier
 - Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

 Incurred losses are all amounts we pay or estimate we will pay for losses, interest on judgments, expenses to recover against third parties, and employers liability loss adjustment expenses. This includes paid and outstanding losses (including any reserves set on open claims). If the allocated loss adjustment expense (ALAE) option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- · Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by federal and nonfederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium is limited to an amount called the loss limitation. The loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident.
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by state, by classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the retrospective rating plan policy period. Changes will be shown by endorsement.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium, and is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor. Retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- 1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
 - We may make a special valuation of the retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
 - We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
 - The short rate premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
 - The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.
- 5. Section F.4. will not apply if you cancel or do not renew because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

Schedule

1.	Other policies subject to this Retrospective R	Rating Plan Premium End	lorsement	
2.	Loss Limitation: \$			
3.	Loss Conversion Factor			
	Minimum Retrospective Rating Plan Premiur	m Factor		
	Maximum Retrospective Rating Plan Premiu	m Factor		
4.	The basic premium factors shown here are be premium is within the range of estimated star obtained by linear interpolation to the neares range of estimated standard premiums show	ndard premiums shown has one-tenth of 1%. If the	nere, the basic premium factual standard premium	actor will be is not within the
		50%	100%	150%
	Estimated Standard Premium:	\$	\$	\$
	Basic Premium Factor:			

5. The tax multipliers, excess loss premium factors, and retrospective development factors, and the states where they apply, are shown in the Table of States.

TABLE OF STATES

State	Excess Loss Premium Factors		Tax Mu	Retrospective Development Factors			
	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	1st	2nd	3rd

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium	
Insurance Company	Countersigned by		

WC 00 05 05 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT NONRATABLE CATASTROPHE ELEMENT OR SURCHARGE

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement changes the retrospective rating plan premium endorsement attached to the policy.

- Standard premium excludes the portion of the premium that is determined by the application of a nonratable catastrophe element in a rate or a nonratable catastrophe surcharge required by our manuals. The classification codes involving such premiums are listed in the Schedule below.
- 2. Incurred losses do not include:
 - a. The cost in excess of the two most costly claims arising out of an accident involving two or more persons under a classification code for which our manuals contain a nonratable catastrophe element
 - b. Losses involving passenger employees, other than members of the flying crew, if the losses result from the crash of an aircraft described on the Aircraft Premium Endorsement

Catastrophe provisions, as described in our manuals, are included in the total policy premium, but excluded from the standard premium used in a retrospective rating plan premium.

Schedule

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

WC 00 05 10 A (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT ONE-YEAR PLAN—MULTIPLE LINES

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, and any policy listed in the Schedule. The rating plan period is the one-year period beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. The premium for the insurance subject to a retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the retrospective rating plan premium, and
- 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine
 - · Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - · General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- 3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses:
 - a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance
 - b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance
 - c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only
 - d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- · Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by federal and nonfederal classifications. The tax multipliers are shown in the Schedule.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amounts of incurred loss to be included in the retrospective rating plan premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
 - For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

- 1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.
- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- 1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter. We may make a special valuation of a retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- 3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement.
- 2. If other policies listed in the Schedule of this endorsement are cancelled, the effective date of cancellation will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days, and will include all of the applicable retrospective rating plan factors shown in the Schedule.
- 4. If you cancel, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
 - The short rate retrospective rating plan premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
 - The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to 365 days.
- 5. Section F.4. will not apply if you cancel because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

Schedule

Premium Subject to Retrospective Rating Plan, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors

١.	Retrospective Rating Plan Premium Endorsement: List of Policies				
	·				
2.	The retrospective rating plan does not apply to	the premium for policies			
	in the states of				
3.		the premium for uninsured motorist insurance if afforded under the			
4.	nobile liability insurance afforded under policies designated in the limits of liability stated below will not be subject to retrospective bility and the manner in which it applies.				
	Coverage	Limit of Liability			
		\$ \$			
		\$			
		<u> </u>			
		\$			
		\$			
	-	\$\$ \$			
	-	\$\$			
		\$			

The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating plan will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premiums on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.

\$

5.	. Workers Compensation and Employers Liability Loss Limitation is \$				
6.	Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out of any one accident or occurrence for the following combination of insurance.				
7.	If the combination loss limitation does rinsurance, specify the loss limitation the	not apply, for general liability, at applies separately to each	auto liability, auto phys	ical damage or theft	
	Loss Limitation for	insurance is \$			
	Loss Limitation for				
	Loss Limitation for				
	Loss Limitation for	insurance is \$			
9.	Minimum Retrospective Rating Plan Pr Maximum Retrospective Rating Plan Pr Maximum Retrospective Rating Plan Pr The basic premium factors shown here premium is within the range of estimate obtained by linear interpolation to the nange of estimated standard premiums	emium Factor is remium Factor is are based on estimates of steed standard premiums shown earest one-tenth of 1%. If the	andard premium. If the here, the basic premiu actual standard premi	actual standard m factor will be um is not within the	
		50%	100%	150%	
	Estimated Standard Premium:	\$	\$	\$	
	Basic Premium Factor:	\$	\$	\$	

TABLE OF STATES

11.A	Excess Loss Premium Factors		Tax Mul	tipliers	
	Workers Co	mpensation	Workers Compensation		
	and Employ		and Employe		
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

11.B	Excess Loss Premium Factors		actors	Tax Multipliers			
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage	

12.A	Retrospective Development Factors					
State	Workers Compensation and Employers Liability					
	1st	2nd	3rd			
			1			

12.B	Retrospective Development Factors							
State		General Liability			Automobile Liability			
	1st	2nd	3rd	4th	1st	2nd	3rd	4th
	1							

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective	Policy No.	Endorsement No.
Insured		Premium
Insurance Company	Countersigned by	

WC 00 05 12 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT THREE-YEAR PLAN—MULTIPLE LINES

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the three-year period beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. The premium for the insurance subject to a retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the retrospective rating plan premium, and
- 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is the standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - · General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- 3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses:
 - a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance
 - b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance
 - c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only
 - d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements or any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by federal and nonfederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
 - For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.

- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- 1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
 - We may make a special valuation of the retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
 - We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- 3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation or nonrenewal will become the end of the rating plan period of all insurance subject to this endorsement.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days), and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
 - The short rate retrospective rating plan premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
 - The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, increased pro rata to three years (1,095 days).
- 5. Section F.4. will not apply if you cancel or do not renew because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

Schedule

Premium Subject to Retrospective Rating Plan, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors

1.	The premium for the following policies combined is to be calculated in accordance with the provisions of this Retrospective Rating Plan Premium Endorsement:					
	List of Policies					
2	The retrospective	rating plan does not apply to	the promium for policies			
۷.		Tating plan does not apply to	the premium for policies			
	in the states of _					
3.	The retrospective policies designate		the premium for uninsured motorist insurance if afforded under the			
4.	paragraph 1 abov	e for insurance in excess of t	nobile liability insurance afforded under policies designated in he limits of liability stated below will not be subject to retrospective bility and the manner in which it applies.			
		Coverage	Limit of Liability			
			\$ \$			
			\$\$			
			\$			
			\$			
			\$			
			\$			
			\$\$			
		_	\$			

If aggregate limits of liability are stated above, they will apply separately to each annual period included in the three-year period.

The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premiums on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.

5.	Workers Compensation and Employers Liability Loss Limitation is \$					
6.	6. Combination Loss Limitation of \$ is the overall limit on the incurred losses arising out any one accident or occurrence for the following combination of insurance					
7.	If the combination loss limitation does insurance, specify the loss limitation th					
	Loss Limitation for	insurance is	\$			
	Loss Limitation for		ሱ			
	Loss Limitation for		Φ.			
	Loss Limitation for					
 8. 9. 	Loss Conversion Factor is Minimum Retrospective Rating Plan Pr Maximum Retrospective Rating Plan P	remium Factor is				
10.	The basic premium factors shown here premium is within the range of estimate obtained by linear interpolation to the range of estimated standard premiums	e are based on estimates of ed standard premiums shown arearest one-tenth of 1%. If the standard premiums are standard premiums are standard premiums are standard premiums.	vn here, the basic prer he actual standard pre	nium factor will be emium is not within the		
		50%	100%	150%		
	Estimated Standard Premium:	\$	\$	\$		
	Basic Premium Factor	\$	\$	\$		

TABLE OF STATES

11.A	Excess Loss Premium Factors		Tax Multipliers		
	Workers Compensation and Employers Liability		Workers Co	mpensation	
Ctata				vers Liability	
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)	

11.B	Excess	s Loss Premium Fa	ctors	Tax Multipliers		
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage

12.A	Retrospective Development Factors						
State	Workers Compensation and Employers Liability						
State	1st	2nd	3rd				
I							

12.B	Retrospective Development Factors							
State		General Liability			Automobile Liability			
State	1st	2nd	3rd	4th	1st	2nd	3rd	4th

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

WC 00 05 13 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT WRAP-UP CONSTRUCTION PROJECT MULTIPLE LINES

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement explains the rating plan and how the retrospective rating plan premium will be determined. For workers compensation and employers liability insurance, this endorsement refers to Part Five (Premium) of that policy.

This endorsement applies in the states listed in the Schedule. It determines the retrospective rating plan premium for the insurance provided during the rating plan period by this policy, any policy listed in the Schedule, and the renewals of each. The rating plan period is the duration of the wrap-up construction project described in the declarations or Information Page of such policies, beginning with the effective date of this endorsement.

The final premium for the policies designated in the Schedule is the sum of:

- 1. The premium for the insurance subject to a retrospective rating plan as shown in the Schedule and calculated as explained in this endorsement and referred to as the retrospective rating plan premium, and
- 2. The premium for the insurance not subject to a retrospective rating plan as shown in the Schedule and calculated in accordance with the provisions of such policies other than this endorsement

The amount of retrospective rating plan premium depends on five standard elements and two elective elements.

A. Retrospective Rating Plan Premium Standard Elements

The five standard elements are explained here.

- 1. Standard premium is the premium we would charge during the rating plan period if you had not chosen a retrospective rating plan. Standard premium does not include the following elements and any other elements excluded based on our manuals:
 - · Premium discount
 - Expense constant
 - Premium resulting from the nonratable element codes
 - Premium developed by the passenger seat surcharge under Classification Code 7421
 - Premium developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
 - Premium developed by the catastrophe provisions as outlined in our manuals
- 2. Basic premium is less than standard premium. It is standard premium multiplied by a percentage called the basic premium factor. The basic premium factor varies depending on the total amount of standard premium. The basic premium factor includes:
 - · General administration costs of the carrier
 - · Cost of loss control services
 - Insurance charge

The basic premium factor does not cover premium taxes or claims adjustment expenses. Those elements are usually provided for in the tax multiplier and the loss conversion factor.

The Schedule shows a range of basic premium factors for differing amounts of estimated standard premium. The actual basic premium factor will be determined after the standard premium is determined. If earned standard premium is not within the range of the estimated standard premiums shown in the Schedule, the basic premium will be recalculated.

- 3. Incurred losses are all amounts we pay or estimate we will pay for losses for the following expenses:
 - a. Premiums on bonds paid for by the company in accordance with the provisions of the policies, except that this will not apply for workers compensation, employers liability, or auto physical damage insurance
 - b. Interest payable in accordance with the provisions of the policy, except that this will not apply for auto physical damage insurance
 - c. Allocated loss adjustment expenses (ALAE), except that this will apply for auto liability, general liability, and employers liability insurance only
 - d. Expenses incurred in seeking recovery against a third party under the insurance subject to retrospective rating, except that this will apply for workers compensation and employers liability insurance only if recovery is obtained against the third party

Incurred losses include paid and outstanding losses (including any reserves set on open claims). For workers compensation and employers liability insurance, if the ALAE option is elected, then incurred losses will include ALAE.

Note: The rating formula for incurred losses will not include a loss for the following elements and any other elements excluded from our manuals:

- Resulting from the nonratable element codes
- Developed by the passenger seat surcharge under Classification Code 7421
- Developed by the occupational disease rates for employers subject to the Federal Coal Mine Safety and Health Act
- Developed by the catastrophe provisions as outlined in our manuals
- 4. Converted incurred losses are based on the incurred losses for a policy or policies to which the retrospective rating plan applies. A loss conversion factor is applied to incurred losses to produce the converted incurred losses. The loss conversion factor is shown in the Schedule.
- 5. Taxes are a part of the premium we collect. Taxes are determined as a percentage of basic premium, converted incurred losses, and any elective elements. The percentage is called the tax multiplier. It varies by state and by line of insurance. For workers compensation and employers liability insurance, it varies by federal and nonfederal classifications. The tax multipliers or an average tax multiplier are shown in the Schedule. Tax multipliers may change during the rating plan period. Changes will be shown by endorsement.

B. Retrospective Rating Plan Premium Elective Elements

Two other elements are included in determining retrospective rating plan premium if you elected to include them. They are the excess loss premium for the loss limitation and the retrospective development premium. They are explained here.

- 1. The election of a loss limitation means that the amount of incurred loss to be included in the retrospective rating plan premium are limited to an amount called the loss limitation. For workers compensation and employers liability insurance, the loss limitation applies separately to each person who sustains bodily injury by disease and separately to all bodily injury arising out of any one accident. For other lines of insurance, the loss limitation applies separately to each accident or occurrence, either by line of insurance or to a combination of these lines of insurance, as shown in the Schedule.
 - The charge for this loss limitation is called the excess loss premium. Excess loss premium is a percentage of standard premium multiplied by the loss conversion factor. The percentage is called the excess loss premium factor.
 - Excess loss premium factors vary by line of insurance and by the amount of the loss limitation. For workers compensation and employers liability insurance, these factors also vary by state, classification, and by the amount of the loss limitation. If you chose this elective element, the loss conversion factor, the loss limitation, the excess loss premium factors, and the states where they apply are shown in the Schedule. Excess loss premium factors may change during the policy period. Changes will be shown by endorsement.
- 2. The retrospective development element is used to help stabilize premium adjustments. The premium for this element is charged with the first three calculations of a retrospective rating plan premium for workers compensation and employers liability insurance, and the first four calculations for auto liability and general liability. This premium is called the retrospective development premium. It is a percentage of standard premium multiplied by the loss conversion factor. The percentage of standard premium is called the retrospective development factor.
 - For workers compensation and employers liability insurance, retrospective development factors vary by state, by electing a loss limitation, and by first, second, and third calculations of retrospective rating plan premium. For general liability and automobile liability insurance, retrospective development factors vary by first, second, third, and fourth calculations of retrospective rating plan premium. If you chose this elective element, the retrospective development factors are shown in the Schedule.

C. Retrospective Rating Plan Premium Formula

Insurance policies listed in the Schedule will be combined with this policy to calculate the retrospective rating plan premium. If the policies provide insurance for more than one insured, the retrospective rating plan premium will be determined for all insureds combined, not separately for each insured.

1. Retrospective rating plan premium is the sum of basic premium, converted losses, plus the excess loss premium and retrospective development premium elective elements if you chose them. This sum is multiplied by the applicable tax multiplier shown in the Schedule.

- 2. The retrospective rating plan premium will not be less than the minimum or more than the maximum retrospective rating plan premium. The minimum and maximum retrospective rating plan premiums are determined by applying the minimum and maximum retrospective rating plan premium factors, shown in the Schedule, to the standard premium.
- 3. If this endorsement applies to more than one policy or state, the standard premium will be the sum of the standard premiums for each policy and state.

D. Calculation of Retrospective Rating Plan Premium

- 1. We will calculate the retrospective rating plan premium using all loss information we have as of a date six months after the rating plan period ends and annually thereafter.
 - We may make a special valuation of the retrospective rating plan premium as of any date that you are declared bankrupt or insolvent, make an assignment for the benefit of creditors, are involved in reorganization, receivership, or liquidation, or dispose of all your interest in work covered by the insurance. You will pay the amount due to us if the retrospective rating plan premium is more than the total standard premium as of the special valuation date.
 - We may make interim calculations of retrospective rating plan premium for the first year and the first two years of the rating plan period. We will use all loss information we have as of a date six months after the end of each of these periods.
- 2. After any calculation of retrospective rating plan premium, you and we may agree that it is the final calculation.
- 3. After each calculation of the retrospective rating plan premium, you will pay promptly the amount due us, or we will refund the amount due you. Each insured is responsible for the payment of all standard premium and retrospective rating plan premium calculated under this endorsement.

E. Insureds Operating in More Than One State

If any of the policies provide insurance in a state not listed in the Table of States, and if you begin work in that state during the retrospective rating plan period, this endorsement will apply to that insurance if this retrospective rating plan applies in that state on an interstate basis. The retrospective rating plan premium standard elements, and the elective elements you chose, will be determined by our manuals for that state, and added to the Schedule by endorsement.

F. Cancellation and Nonrenewal of a Policy Under a Retrospective Rating Plan

- 1. If the policy to which this endorsement is attached is cancelled or is not renewed, the effective date of the cancellation will become the end of the rating plan period of all insurance subject to this endorsement.
- 2. If other policies listed in the Schedule of this endorsement are cancelled or not renewed, the effective date of cancellation or nonrenewal will become the end of the rating plan period for all insurance subject to this endorsement unless we agree with you, by endorsement, to continue the rating plan period.
- 3. If we cancel or do not renew for nonpayment of premium, the maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date, and will include all of the applicable retrospective rating factors shown in the Schedule.
- 4. If you cancel or do not renew, the standard premium for the rating plan period will be increased by our short rate table and procedure for workers compensation and employers liability insurance and the applicable cancellation procedure for other lines of insurance. This short rate premium will be the minimum retrospective rating plan premium and will be used to determine the basic premium.
 - The short rate retrospective rating plan premium will be used to determine the excess loss premium and retrospective development premium if you chose these elective elements.
 - The maximum retrospective rating plan premium will be based on the standard premium for the rating plan period, plus the estimated standard premium from the end of the rating plan period to the estimated project completion date.
- 5. Section F.4. will not apply if you cancel or do not renew because:
 - a. All work covered by the insurance is completed
 - b. All interest in the business covered by the insurance is sold
 - c. You retire from all business covered by the insurance

Schedule

Premium Subject to Retrospective Rating Plan, Loss Limitations, Loss Conversion Factors, State Tax Multipliers, Excess Loss Premium Factors, Retrospective Development Factors

1.		he following policies combine ing Plan Premium Endorsem	ed is to be calculated in accordance with the provisions of this ent:
	List of Policies		
	-		
	-		
	- -		
2.	The retrospective	rating plan does not apply to	the premium for policies
	in the states of		
3.	The retrospective policies designate		the premium for uninsured motorist insurance if afforded under the
4.	paragraph 1 above	e for insurance in excess of t	nobile liability insurance afforded under policies designated in he limits of liability stated below will not be subject to retrospective bility and the manner in which it applies.
	C	Coverage	Limit of Liability
		J	\$
			\$
			\$
	-		\$\$
	-		\$
		_	\$\$
	_		\$
			\$
			\$
			¢

If the aggregate limits of liability are stated above, they will apply separately to each annual period included in the duration of the construction project.

The incurred losses to be included in calculating the premium for the insurance subject to retrospective rating plan will not include that portion of the losses actually paid and the reserves for unpaid losses that is in excess of the limits of liability stated above, but that part of the incurred losses consisting of premiums on bonds, interest payable in accordance with the provisions of the policy, allocated loss adjustment expenses, and expenses incurred in seeking recovery against a third party will not be subject to such limits.

5.	Workers Compensation and Employers	Liability Loss Limitation is \$		
6.	Combination Loss Limitation of \$ any one accident or occurrence for the f	is the overland is the overland is the overland in the overland in the overland is the overland in the overland in the overland is the overland in the overland in the overland is the overland in the overlan	verall limit on the incurr irance.	ed losses arising out of
7.	If the combination loss limitation does no insurance, specify the loss limitation that			
	Loss Limitation for	insurance is \$		
	Loss Limitation for	·		
	Loss Limitation for			
	Loss Limitation for	insurance is \$		
9. 10.	Minimum Retrospective Rating Plan Pre Maximum Retrospective Rating Plan Pre The basic premium factors shown here a premium is within the range of estimated obtained by linear interpolation to the ne range of estimated standard premiums standard premium standard standard premium standard	emium Factor is are based on estimates of side standard premiums shown earest one-tenth of 1%. If the	here, the basic premite actual standard prem	e actual standard um factor will be ium is not within the
		50%	100%	150%
	Estimated Standard Premium:	\$	\$	\$
	Basic Premium Factor:	\$	\$	\$

TABLE OF STATES

11.A	Excess Loss Pro	Excess Loss Premium Factors		ipliers
	Workers Cor	npensation	Workers Con	npensation
	and Employe		and Employe	
State	State (Other than "F" Classes)	Federal ("F" Classes Only)	State (Other than "F" Classes)	Federal ("F" Classes Only)

11.B	Excess Loss Premium Factors			Excess Loss Premium Factors Tax Multipliers			
State	General Liability	Automobile Liability	Automobile Physical Damage	General Liability	Automobile Liability	Automobile Physical Damage	

12.A	Retrospective Development Factors					
State	Workers Compensation and Employers Liability					
State	1st	2nd	3rd			

12.B	Retrospective Development Factors							
State		General Liability			Automobile Liability			
	1st	2nd	3rd	4th	1st	2nd	3rd	4th

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

WC 00 05 14 B (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT FLEXIBILITY OPTIONS

This endorsement is added to Part Five (Premium) because you chose to have the cost of the insurance rated retrospectively.

The retrospective rating plan premium endorsement attached to the policy is changed by the selection of one or more of the options shown below in the Schedule.

Schedule				
1.	Incurred losses are changed to include allocated loss adjustment expense in these states:			
2.	The correctly calculated basic premium factor for 100% of the estimated standard premium shall be used withou inear interpolation, for each calculation of retrospective premium.			
3.	ach calculation of retrospective rating plan premium will use all loss information we have as of a date agreed to y you and us.			
	This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.			
	(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)			
	ndorsement Effective Policy No. Endorsement No. Premium			
In	surance Company Countersigned by			

WC 00 05 15 A (Ed. 01-10)

RETROSPECTIVE RATING PLAN PREMIUM ENDORSEMENT—LARGE RISK ALTERNATIVE RATING OPTION (LRARO)

This endorsement is issued because you chose to have the cost of the insurance rated retrospectively. This endorsement applies only to workers compensation and employers liability insurance when rated under the provisions of the Large Risk Alternative Rating Option that we have negotiated with you.

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured	Policy No.	Endorsement No. Premium
Insurance Company	Countersigned by	

WC 00 05 16 (Ed. 01-10)