

July 27, 2010

CIRCULAR LETTER TO ALL MEMBER COMPANIES

Re: Thirty-Third Annual Meeting

The Thirty-Third Annual Meeting of the North Carolina Rate Bureau will convene at 8:30 a.m. on Wednesday, October 13, 2010. The meeting will be held at the Grandover Resort and Conference Center, One Thousand Club Road, Greensboro, North Carolina 27407.

Immediately following adjournment of the Thirty-Third Annual Meeting, a meeting of the Governing Committee will convene. The agenda for this meeting will be distributed in advance of the meeting.

The following constitutes the agenda for the Annual Meeting:

1. The Annual Report

The Thirty-Third Annual Report will be presented.

2. Governing Committee Election

The Rate Bureau's Constitution provides that the Governing Committee shall be composed of six stock company members, six non-stock company members and two non-voting public members appointed by the Governor. With respect to the company members the Constitution provides that at least one member of the Governing Committee shall be a company domiciled in North Carolina, and that at each Annual Meeting the scheduled vacancies occurring in the Governing Committee shall be filled by the election of two stock and two non-stock companies to serve for terms of three years.

The current company members of the Governing Committee are:

| Term Expires | Stock | Non-Stock |
|--------------|--|--|
| 2010 | Progressive Casualty Insurance Co Travelers Indemnity Company | Erie Insurance Exchange Nationwide Mutual Insurance Company |
| 2011 | Cincinnati Insurance Company Integon General Insurance Corp | Liberty Mutual Insurance Company United Services Automobile Association |
| 2012 | Allstate Insurance Company Hartford Fire Insurance Company | NC Farm Bureau Insurance Company State Farm Mutual Automobile Ins Co |

It will be in order to elect two stock and two non-stock members for three-year terms to expire in 2013. The Constitution provides that no member shall be eligible to serve consecutively more than two three year terms as a member of the Governing Committee. Of the four companies whose terms expire this year, Progressive Casualty Insurance Company and Erie Insurance Exchange will not be eligible for re-election since those companies will be completing a second successive three year-term.

The Chairman of the Governing Committee has appointed a Nominating Committee, and the report of that Committee will be presented.

3. Any other business which might properly come before the meeting.

We urge that you have a representative of your company in attendance at this meeting. For those companies that cannot be represented, voting by proxy is permitted. **A proxy form is enclosed which we request you complete and return as soon as possible, but no later than September 9, 2010, whether or not your company expects to be represented in person. This will help assure a quorum is present. If a representative of your company is present at the meeting, the proxy will not be used. It is suggested that member companies consider naming as proxy one of the twelve current company members of the Governing Committee.**

Sincerely,

Raymond F. Evans, Jr., CPCU

General Manager

RFE:lm

Enclosures

G-10-3

NORTH CAROLINA RATE BUREAU

APPOINTMENT OF PROXY

The undersigned member company of the North Carolina Rate Bureau hereby constitutes and appoints the member company designated below as its proxy with full power of substitution to act and vote for and on behalf of the undersigned company at the Thirty-Third Annual Meeting of the North Carolina Rate Bureau to be held on the thirteenth (13th) day of October, 2010 and/or such other date or dates to which such meeting may be adjourned as fully as the undersigned company would be entitled to act and vote if personally present. Any appointment of proxy heretofore made by the undersigned company for such meeting is hereby revoked.

| | |
|--|--|
| DESIGNATE ONE OF THE FOLLOWING BY PLACING A CHECK MARK IN THE BOX TO THE RIGHT OF THE COMPANY NAME (these are current Governing Committee members and are anticipated to be present at the meeting). | |
| Allstate Insurance Company | |
| Cincinnati Insurance Company | |
| Erie Insurance Exchange | |
| Hartford Fire Insurance Company | |
| Integon General Insurance Corporation | |
| Liberty Mutual Insurance Company | |
| Nationwide Mutual Insurance Company | |
| North Carolina Farm Bureau Mutual Insurance Company | |
| Progressive Casualty Insurance Company | |
| State Farm Mutual Automobile Insurance Company | |
| Travelers Indemnity Company | |
| United Services Automobile Association | |
| OR DESIGNATE ANOTHER MEMBER COMPANY WHICH YOU ANTICIPATE WILL BE PRESENT AT THE MEETING BY WRITING THE COMPANY NAME IN THE SPACE PROVIDED BELOW. | |
| | |

Date: _____

_____ (Type or Print Name of Company)

_____ (Type or Print Group Name & NAIC Group Number)

By: _____ (Signature)

_____ (Type or Print Name of Signer)

_____ (Type or Print Title of Signer)

By signing this Appointment of Proxy, the signer certifies that he/she is duly authorized by the named company to execute this Appointment of Proxy on behalf of and as the act of the named company.

Return to:
 Fred Hoerl, Financial Analyst
 North Carolina Rate Bureau
 PO Box 176010
 Raleigh, North Carolina 27619-6010
Or FAX to (919) 783-0754
Or Email to flh@ncrb.org

**NCRB & NCRF ANNUAL MEETINGS
OCTOBER 13-14, 2010
GRANDOVER RESORT & CONFERENCE CENTER
GREENSBORO, NORTH CAROLINA
REGISTRATION FORM**

(Name as it is to appear on name badge)

(Company)

(Spouse/guest name)

Reservations for Grandover Resort rooms are to be made directly with the hotel. You will need to reference the NCRB/NCRF to receive the group rate. **The cut-off date for reservations at discounted rates is September 9, 2010.**

Grandover Resort & Conference Center
One Thousand Club Rd.
Greensboro, NC 27407
800-472-6301
www.grandover.com

_____ I (we) will attend the meetings scheduled for October 13.

_____ I (we) will attend the meetings scheduled for October 14.

In conjunction with the meetings we hope you can join us for lunch and dinner during the meetings. Wednesday night will include a brief program and awards from the annual golf tournament.

_____ I (we) will join you for dinner Tuesday (10-12) night.

_____ I (we) will join you for lunch Wednesday (10-13) at 11:30 a.m.

_____ I (we) will join you for dinner Wednesday (10-13) night.

_____ I (we) will join you for lunch Thursday (10-14) at 11:30 a.m.

There will be an opportunity to play golf and the organizations will be hosting the annual tournament. We hope you can join us for some or all of these events.

_____ I (we) want to play golf on Tuesday (10-12). There are several tee times on the "east course" beginning at 1:00 p.m.

_____ I (we) want to play golf on Wednesday (10-13) in the annual golf tournament. This begins with a buffet lunch and a shotgun start on the "west course" at 1:00 p.m. My true and accurate handicap is ____/____.

_____ I (we) want to play golf on Thursday (10-14). Several tee times are available after 12:30 p.m.

Please return this form to Lois Murphey by mail, FAX (919)719-7400 or e-mail at llm@ncrb.org by September 9, 2010. If you have any questions, call Lois at 919-582-1002.

Directions to Grandover from Piedmont Triad International airport: (16 Miles)

Enter onto East Bryan Blvd by turning RIGHT
Take the Winston Salem Exit off of Bryan Blvd staying on I-40 East to Exit #218 (Greensboro/Charlotte/High Point)
Merge RIGHT to Groometown Road/Grandover Parkway Exit
Turn RIGHT onto Groometown Road
Turn LEFT at the first stoplight onto Grandover Parkway
The Resort's entrance is on the right at 1.3 miles.

Directions to Piedmont Triad International airport: (16 Miles)

Turn LEFT onto Grandover Parkway, for 1.3 Miles
At Stoplight, Turn RIGHT onto Groometown Road
Cross over Bridge and Turn LEFT at Light
Bear RIGHT at first exit (before actually getting onto I-85)
Exit LEFT to I-40 West/73 North to Winston Salem
Exit # 212A (Bryan Blvd/PTI Airport Exit)
Exit # 3 (Bryan Blvd/PTI Airport)
Take LEFT off of Bryan Blvd into Airport

Arriving from the North (Virginia, Washington DC):

Following Interstate 85 South, towards Charlotte
Exit at #122 A and turn RIGHT onto Groometown Road
Turn LEFT at the first stoplight, onto Grandover Parkway
The Resort entrance is on the right at 1.3 miles

Arriving from the South (Charlotte, Atlanta):

Follow Interstate 85 North, towards Greensboro
Exit at #119 and turn LEFT onto Groometown Road
Turn LEFT at the Second Stoplight, onto Grandover Parkway
The Resort entrance is on the right at 1.3 miles

Arriving from the South (Asheboro, Pinehurst, Southern Pines):

Follow Interstate 220 North, towards Greensboro
Exit on #78B to Groometown Road.
Follow loop all the way to Groometown Road, turn right.
Turn left at the next traffic light onto Grandover Parkway.
Resort entrance is on the right at 1.3 miles, Club Road.
*Please note that HWY 73 is also 220.

Arriving from the East (Durham,Raleigh):

Follow Interstate 40 West, into Greensboro
Stay left onto Interstate 85 South, towards Charlotte
Exit on #122 A and turn RIGHT onto Groometown Road
Turn LEFT at the first stoplight, onto Grandover Parkway
The Resort entrance is on the right at 1.3 miles

Arriving from the West (Winston-Salem, Asheville, Hickory, Mt. Airy):

Follow Interstate 40 East into Greensboro
You will see (2) 85 signs, One 85 South and One 85 North
Take first Exit which is 85 South Exit
Road will then split
Bear RIGHT to take Groometown Road Exit
Turn RIGHT onto Groometown Road
Turn LEFT at the first stoplight, onto Grandover Parkway
The Resort entrance is on the right at 1.3 miles.

Arriving from Highway 421 (Siler City)

421 to exit 197 (Winston-Salem/Charlotte Exit)
85 South to 122A to Groometown Rd., Grandover Exit.
Turn right at the light.
Turn left at the next traffic light onto Grandover Parkway.
Resort entrance is on the right at 1.3 miles.

GRANDOVER RESORT & CONFERENCE CENTER
AIRPORT TRANSPORTATION

Grandover Resort & Conference Center is pleased to offer airport transportation to and from Piedmont Triad International Airport for our hotel guests. If you desire to use this service for your guests, please note the following information:

1. Arrangements may be made by advance reservation, or by calling the resort on the courtesy phone located in the baggage claim area at the airport.
2. A charge of \$20 per passenger round trip or one way will apply. Please instruct whether the group or the individual will be responsible for this payment. Charges will be placed on the group master bill or individual room folios as per your instruction.
3. In general the shuttle schedule is: Departure from hotel lobby at the top of every hour and half-hour. Pick up at the airport quarter past every hour and three quarters past every hour.
4. If you will arrange shuttle service for your guests, please submit the transportation manifest to the resort no later than 7 working days prior to arrival. Manifests should include the date of arrival/departure, flight number, flight time, name of passenger.
5. Upon arrival to the airport, guests will find the Grandover vehicle OUTSIDE baggage claim. Due to airport regulations, our driver is not able to leave the vehicle and enter into the airport terminal. Please advise your guests that if their flight arrives later than expected, they should use the courtesy phone located in the baggage claim area to call the resort and advise of their arrival.
6. In order to accommodate the maximum number of guests, passengers may experience a waiting time prior to departure from the airport. The maximum waiting time for passengers once they have arrived is 30 minutes.
7. It is imperative that any changes to manifests be communicated to the Front Desk/Bell Stand immediately. The Resort will do its best to accommodate changes, however, the resort can not guarantee last minute changes will be accommodated due to existing reservations.
8. Grandover Resort uses a multitude of vehicles for arrivals/departures depending on the number of passengers. If you are interested in meet & greet service at the airport, or if we find that we are not able to accommodate your group, we refer the alternate transportation vendors listed below.

Alternate transportation vendors:

Airport Express – 1-800-WEHURRY

Sterling Events – offers "Meet & Greet" service – 336-778-0101

Southern States Tours & Conventions – 336-249-1541

Greensboro Limousine – sedans and limos – 336-297-1114



RESORT & CONFERENCE CENTER
GOLF • SPA

INFORMATION SHEET

DESCRIPTION

- Golf, spa, and conference center resort within 1,500-acres of oak, pine and dogwood covered hills.
- Centerpiece is an 11-story, 247-guest room building that also houses conference and dining facilities.
- Resort opened in February 1999.
- Designed by Chapman Griffin Lanier Sussenback Architects, Inc., of Atlanta, in a European style utilizing textured woods, rustic wrought iron, travertine stone, Tazmanian gold limestone and Spanish marble in the interiors. Brick and Tennessee field stone on the exteriors.

LOCATION

- Just south of Greensboro, NC, within 20-25 minutes of Winston-Salem and High Point.
- 70 miles from Raleigh-Durham-Research Triangle Park, NC.
- 80 miles to Charlotte, NC.

TRANSPORTATION

- 25-minute drive from Piedmont Triad International Airport. Carriers include American, United, Delta, Continental, US Airways, and Northwest.
- Convenient access to I-85, I-40, and US Highways 29, 70, 220, and 421.

CLIMATE

- Average daily temperature highs:

| | | | |
|------------|----|-------------|----|
| • January | 52 | • July | 90 |
| • February | 55 | • August | 82 |
| • March | 60 | • September | 79 |
| • April | 69 | • October | 69 |
| • May | 72 | • November | 58 |
| • June | 81 | • December | 47 |



RECREATION, ENTERTAINMENT, SPORTS

- Two 18-hole championship golf courses designed by Graham and Panks International. David Graham, winner of the US Open and PGA Championship, and Gary Panks have built award-winning courses from Scottsdale, AZ to Canada, Thailand, Mexico and Australia. The courses take full advantage of the rolling, forested terrain of North Carolina's Piedmont region. Golf holes are set strategically among hardwoods, sand traps, streams and lakes so that all golf holes are unique and offer exciting shot possibilities.
- Golf clubhouse and professional shop.
- Spa facilities for men and women include six massage rooms and a facial treatment room, an 1,800-square foot fitness center, and separate men's and women's steam room, sauna and lockers.
- Indoor/outdoor swimming pool.
- Four tennis courts.
- A daily surcharge of \$10* per hour is applied to each of the clay courts. An additional \$5* is charged for ball and racquet rental, available in the Golf Shop. Advance Reservations are suggested to insure availability.
- A group charge for 1-hour court time of volleyball is \$100*
- Two racquetball / wallyball courts.
- Racquetball / wallyball court reserved in advance will be assessed a \$25* per hour fee. Advance reservations are suggested to insure availability.

* All rates are subject to change.

NEARBY ATTRACTIONS INCLUDE:

- Shopping in the "Furniture Capital of the World," featuring the world's largest furniture store only 5 minutes away in High Point.
- Replacements, Ltd. has the world's largest selection (with over 9 million pieces in 175,000 patterns) of old & new china, crystal, silver and collectibles.
- Old Salem, an old fashioned Moravian Village founded in 1776. One of the most authentic living history towns in the U.S. Located in nearby Winston-Salem.
- Four Seasons Town Center, one of the South's largest enclosed malls, offering over 200 major stores in Greensboro.
- North Carolina Zoo, one of the top zoos in the country, in nearby Asheboro.
- State Street Station for antiques and unusual gifts in elegantly refurbished 1920's vintage buildings.
- Richard Petty Museum features race cars, awards and photos honoring the seven time Winston Cup series champion.
- Guilford Courthouse National Military Park, with over 200 acres of walking trails and memorials honor the site of one of the most pivotal battles of The Revolutionary War.
- Greensboro Coliseum presents a wide range of activities, including sports and cultural events, as well as business and consumer exhibitions. The Coliseum is home of the Greensboro Symphony and Greensboro Opera.
- Educational institutions including Bennett College, Greensboro College, Guilford College, North Carolina A&T, and the University of North Carolina at Greensboro.
- Emerald Pointe Water Theme Park in Greensboro, the largest Water Park in the Carolinas offers exciting summer fun.
- Greensboro Sports: Grasshoppers-Baseball, Dynamo-Soccer.
- Celebration Station Amusement Park, a collection of attractions designed for the whole family, in Greensboro.

• If you would like pictures or additional information, please visit us at our Website: www.grandover.com
